THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

If you are in any doubt as to any aspect of this circular or as to the action to be taken, you should consult your licensed securities dealer or registered institution in securities, bank manager, solicitor, professional accountant or other professional adviser for independent advice.

If you have sold or transferred all your shares in Shui On Land Limited, you should at once hand this circular, together with the enclosed proxy form, to the purchaser(s) or the transferee(s) or to the bank, licensed securities dealer or registered institution in securities or other agent through whom the sale or transfer was effected for transmission to the purchaser(s) or the transferee(s).

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(Incorporated in the Cayman Islands with limited liability)
(Stock code: 272)

PROPOSALS FOR GENERAL MANDATES TO ISSUE SHARES AND REPURCHASE SHARES, RE-ELECTION OF THE RETIRING DIRECTORS AND NOTICE OF ANNUAL GENERAL MEETING

A notice convening the annual general meeting of Shui On Land Limited to be held at Grand Ballroom, Lobby Floor, Grand Hyatt Hong Kong, 1 Harbour Road, Wan Chai, Hong Kong on Thursday, 27 May 2021 at 3:00 p.m. is set out on pages 14 to 19 of this circular. Whether or not shareholders are able to attend the annual general meeting, shareholders are requested to complete the accompanying proxy form in accordance with the instructions printed thereon and return it to the Company's place of business in Hong Kong at 34/F., Shui On Centre, 6-8 Harbour Road, Wan Chai, Hong Kong or the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong as soon as possible and in any event not later than 48 hours before the time appointed for holding the annual general meeting (i.e. by 3:00 p.m., 25 May 2021 (Hong Kong time)) or any adjournment thereof. Completion and return of the proxy form shall not preclude shareholders from attending and voting in person at the annual general meeting or any adjourned meeting thereof should shareholders so wish.

PRECAUTIONARY MEASURES FOR THE ANNUAL GENERAL MEETING (THE "AGM")

Please see page 19 of this circular for measures being taken to try to prevent and control the spread of the Novel Coronavirus (COVID-19) at the AGM, including without limitation:

- compulsory body temperature checks and health declarations
- mandatory wearing of medical face masks
- no distribution of corporate gift or refreshment

Any person who does not comply with the precautionary measures or is subject to any HKSAR Government prescribed quarantine may be denied entry into the AGM venue. The Company strongly encourages shareholders NOT to attend the AGM in person and advise shareholders to appoint the chairman of the AGM as their proxy to vote on the relevant resolution(s) at the meeting as an alternative to attending the AGM in person.

^{*} For identification purposes only

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DEFINITIONS

In this circular (other than in the notice of annual general meeting), unless the context otherwise requires, the following expressions shall have the following meanings:

"AGM" the annual general meeting of the Company to be held at

Grand Ballroom, Lobby Floor, Grand Hyatt Hong Kong, 1 Harbour Road, Wan Chai, Hong Kong on Thursday, 27 May 2021 at 3:00 p.m., the notice of which is set out on pages 14

to 19 of this circular;

"Articles of Association" the articles of association of the Company;

"associates", each has the meaning ascribed to it in the Listing Rules;

"close associates",

"controlling shareholder(s)",

"core connected person",

"substantial shareholders",

"subsidiary(ies)"

"Board" the board of Directors;

"Company" Shui On Land Limited, a company incorporated in the

Cayman Islands with limited liability and the Shares of which

are listed on the main board of the Stock Exchange;

"Director(s)" the director(s) of the Company;

"Group" the Company and its subsidiaries;

"HK\$" Hong Kong dollars, the lawful currency of Hong Kong;

"Hong Kong" the Hong Kong Special Administrative Region of the People's

Republic of China;

"Latest Practicable Date" 14 April 2021, being the latest practicable date prior to the

printing of this circular for ascertaining certain information

herein;

"Listing Rules" the Rules Governing the Listing of Securities on the Stock

Exchange;

"Relevant Period" the period from the passing of the resolution to approve the

Repurchase Mandate until whichever is the earliest of (i) the conclusion of the next annual general meeting of the Company; (ii) the expiration of the period within which the next annual general meeting of the Company is required by the Articles of Association or any applicable laws of the Cayman Islands and other relevant jurisdiction to be held; and (iii) the date of the revocation or variation of the authority given to the Directors by an ordinary resolution of

the Shareholders in general meeting;

DEFINITIONS

"Repurchase Mandate" the proposed general mandate to be granted to the Directors

to exercise the power of the Company to repurchase Shares of up to a maximum of 10% of the aggregate number of the

issued Shares at the date of the AGM;

"RMB" Renminbi, the lawful currency of the People's Republic of

China;

"SFO" the Securities and Futures Ordinance (Chapter 571 of the

Laws of Hong Kong);

"Shareholder(s)" holder(s) of the Share(s);

"Share(s)" ordinary share(s) of US\$0.0025 each in the share capital of

the Company;

"Shares Issue Mandate" the proposed general mandate to be granted to the Directors

to exercise the power of the Company to allot, issue and deal with new Shares not exceeding 10% of the aggregate number

of the issued Shares at the date of the AGM;

"Stock Exchange" The Stock Exchange of Hong Kong Limited;

"Takeovers Code" The Codes on Takeovers and Mergers and Share Buy-backs

issued by the Securities and Futures Commission of Hong

Kong;

"US\$" United States dollars, the lawful currency of the United States

of America; and

"%" percent.



Shui On Land Limited 瑞安房地產有限公司*

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 272)

Executive Directors:

Mr. Vincent H. S. LO (Chairman)

Mr. Douglas H. H. SUNG (Chief Financial Officer

and Chief Investment Officer)

Ms. Stephanie B. Y. LO

Independent Non-executive Directors:

Sir John R. H. BOND

Professor Gary C. BIDDLE

Dr. Roger L. McCARTHY

Mr. David J. SHAW

Mr. Anthony J. L. NIGHTINGALE

Mr. Shane S. TEDJARATI

Ms. Ya Ting WU

Registered Office:

One Nexus Way

Camana Bay

Grand Cayman, KY1-9005

Cayman Islands

Place of Business in Hong Kong:

34/F, Shui On Centre 6-8 Harbour Road

Wan Chai

Hong Kong

21 April 2021

To the Shareholders

Dear Sir or Madam,

PROPOSALS FOR

GENERAL MANDATES TO ISSUE SHARES AND REPURCHASE SHARES, RE-ELECTION OF THE RETIRING DIRECTORS AND

NOTICE OF ANNUAL GENERAL MEETING

INTRODUCTION

At the AGM, resolutions will be proposed to approve, inter alia, (i) the grant of the Shares Issue Mandate and the Repurchase Mandate, and (ii) the re-election of the retiring Directors.

^{*} For identification purposes only

The purpose of this circular is to provide you with the information reasonably necessary to enable you to make an informed decision on whether to vote for or against the relevant ordinary resolutions to be proposed at the AGM.

GENERAL MANDATES TO ISSUE SHARES AND REPURCHASE SHARES

At the annual general meeting of the Company held on 27 May 2020, ordinary resolutions were passed to grant general mandates to the Directors (i) to allot, issue and deal with new Shares not exceeding 10% of the aggregate nominal amount of the issued share capital of the Company at the date of passing such resolution; (ii) to repurchase Shares, the aggregate nominal amount of which must not exceed 10% of the total nominal amount of the issued share capital of the Company at the date of passing such resolution; and (iii) to extend the general mandate granted to the Directors to issue Shares as mentioned in item (i) above by the number of Shares repurchased by the Company as mentioned in item (ii) above.

The above general mandates will lapse at the conclusion of the AGM. The Board therefore proposes to seek your approval of the ordinary resolutions to be proposed at the AGM to renew these general mandates.

Subject to the passing of the resolution regarding the Shares Issue Mandate and on the basis of 8,062,216,324 Shares in issue at the Latest Practicable Date and assuming no further Shares will be issued or repurchased between the Latest Practicable Date and the date of the AGM, the Company will be allowed to allot and issue a maximum of 806,221,632 Shares (the "GM Max"), being 10% of the aggregate number of issued Shares at the date of passing the relevant resolution at the AGM.

Subject to the passing of the resolution to approve the proposed Repurchase Mandate and on the basis that no further Shares are issued or repurchased between the Latest Practicable Date and the date of the AGM, the Company will be allowed to repurchase a maximum of 806,221,632 Shares (the "RM Max"), being 10% of the aggregate number of issued Shares at the date of passing the relevant resolution at the AGM, during the Relevant Period.

In the event of any consolidation or subdivision of share capital, the GM Max and the RM Max will be automatically adjusted and when represented as a percentage of the total number of shares in issue before and after any consolidation or subdivision of share capital, will remain the same.

An explanatory statement as required by the Listing Rules to provide the requisite information for consideration by the Shareholders of the Repurchase Mandate is set out in Appendix I to this circular.

RE-ELECTION OF THE RETIRING DIRECTORS

The Board currently consists of ten Directors, namely Mr. Vincent H. S. LO, Mr. Douglas H. H. SUNG, Ms. Stephanie B. Y. LO, Sir John R. H. BOND, Professor Gary C. BIDDLE, Dr. Roger L. McCARTHY, Mr. David J. SHAW, Mr. Anthony J. L. NIGHTINGALE, Mr. Shane S. TEDJARATI and Ms. Ya Ting WU.

In accordance with Article 102 of the Articles of Association, Mr. Douglas H. H. SUNG, Mr. Anthony J. L. NIGHTINGALE and Sir John R. H. BOND will retire from office by rotation at the AGM. Except for Sir John R. H. BOND who will not stand for re-election in order to devote more time on his personal endeavours, the other Directors, being eligible, will offer themselves for re-election at the AGM.

In accordance with Article 97(3) of the Articles of Association, Mr. Shane S. TEDJARATI and Ms. Ya Ting WU will hold office until the AGM and, being eligible, will offer themselves for re-election at the AGM.

Mr. NIGHTINGALE is an independent non-executive director of nine listed companies (including the Company). He is not involved in the day-to-day management of the businesses of all these companies. Mr. NIGHTINGALE had disclosed to the Company the number and nature of offices he held in public companies or organizations and other significant commitments each year with the time involved. The Board is satisfied with his contribution to the Company as evidenced by high attendance rate in the past years since his appointment as an Independent Non-executive Director of the Company. In view of the above and on the basis of Mr. NIGHTINGALE's attendance records and confirmations, the Board believes that he will continue to be able to devote sufficient time to the Board.

Details of the retiring Directors who will offer themselves for re-election at the AGM are set out in Appendix II to this circular.

\mathbf{AGM}

A notice convening the AGM is set out on pages 14 to 19 of this circular.

A proxy form for the AGM is enclosed with this circular. Whether or not Shareholders are able to attend the AGM, Shareholders are requested to complete the accompanying proxy form in accordance with the instructions printed thereon and return it to the Company's place of business in Hong Kong at 34/F., Shui On Centre, 6-8 Harbour Road, Wan Chai, Hong Kong or the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong as soon as possible and in any event not later than 48 hours before the time appointed for holding the AGM (i.e. by 3:00 p.m., 25 May 2021 (Hong Kong time)) or any adjournment thereof. Completion and return of the proxy form shall not preclude Shareholders from attending and voting in person at the AGM or any adjourned meeting thereof should Shareholders so wish.

RESPONSIBILITY STATEMENT

This circular, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Company. At the Latest Practicable Date, the Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this circular is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this circular misleading.

RECOMMENDATION

The Directors are of the opinion that the proposals relating to (i) the grant of the Shares Issue Mandate and the Repurchase Mandate, and (ii) the re-election of the retiring Directors are in the interests of the Company and the Shareholders as a whole, and recommend Shareholders to vote in favour of the resolutions to be proposed at the AGM.

GENERAL INFORMATION

Your attention is drawn to the additional information set out in the appendices to this circular. The English text of this circular shall prevail over the Chinese text.

Yours faithfully,
By Order of the Board
Shui On Land Limited
Vincent H. S. LO
Chairman

EXPLANATORY STATEMENT FOR THE REPURCHASE MANDATE

This appendix serves as an explanatory statement as required by the Listing Rules to enable the Shareholders to make an informed decision on whether to vote for or against the resolution to be proposed at the AGM in relation to the proposed Repurchase Mandate.

1. SHARE CAPITAL

At the Latest Practicable Date, the issued share capital of the Company was US\$20,155,540 comprising 8,062,216,324 fully paid-up Shares.

Subject to the passing of the resolution to approve the proposed Repurchase Mandate and on the basis that no further Shares are issued or repurchased between the Latest Practicable Date and the date of the AGM, the Company will be allowed to repurchase a maximum of 806,221,632 Shares, being 10% of the aggregate number of issued Shares at the Latest Practicable Date, during the Relevant Period.

2. REASONS FOR REPURCHASES

The Directors believe that it is in the best interests of the Company and the Shareholders to seek a general authority from the Shareholders to enable the Company to repurchase Shares on the Stock Exchange. Such repurchases may, depending on market conditions, and funding arrangements at the time, lead to an enhancement of the net asset value of the Company and/or earnings per Share and will only be made when the Directors believe that such a repurchase will benefit the Company and the Shareholders.

The Directors have no present intention to repurchase any Shares pursuant to the proposed Repurchase Mandate and they would only exercise the power to repurchase in circumstances where they consider that the repurchase would be in the best interests of the Company and in circumstances where they consider that the Shares can be repurchased on terms favourable to the Company.

3. FUNDING OF REPURCHASES

Repurchases made pursuant to the proposed Repurchase Mandate will be made out of funds which are legally available for the purpose in accordance with the Company's memorandum and articles of association and the applicable laws of the Cayman Islands.

In the event that the Repurchase Mandate was to be carried out in full at any time during the proposed repurchase period, there might be a material adverse impact on the working capital or the gearing position of the Company as compared with the financial position of the Company at 31 December 2020 (being the date of its latest audited financial statements). However, the Directors do not propose to exercise the Repurchase Mandate to such an extent that it would, in the circumstances, have a material adverse effect on the working capital or the gearing position of the Company.

4. EFFECTS OF TAKEOVERS CODE

If as a result of a repurchase of Shares pursuant to the Repurchase Mandate, a Shareholder's proportionate interest in the voting rights of the Company increases, such increase will be treated as an acquisition for the purposes of the Takeovers Code. Accordingly, a Shareholder or a group of Shareholders acting in concert (within the meaning under the Takeovers Code), depending on the level of increase in the shareholders' interest, could obtain or consolidate control of the Company and become obliged to make a mandatory offer in accordance with Rules 26 and 32 of the Takeovers Code.

At the Latest Practicable Date, Mr. Vincent H. S. LO and his associates were interested in 4,479,965,272 Shares, representing approximately 55.57% of the existing issued share capital of the Company. Based on such shareholding and assuming that no further Shares will be issued or repurchased after the Latest Practicable Date and up to the date of the AGM and in the event that the Directors exercise in full the power to repurchase Shares under the Repurchase Mandate, the shareholding interest of Mr. Vincent H. S. LO together with his associates in the Company would be increased to approximately 61.74% of the issued share capital of the Company. Such increase will not give rise to an obligation to make a mandatory offer under Rules 26 and 32 of the Takeovers Code.

Save as aforesaid, at the Latest Practicable Date, the Directors are not aware of any consequence which may arise under the Takeovers Code as a result of any repurchase of Shares under the Repurchase Mandate.

5. SHARE PRICES

The highest and the lowest prices at which the Shares were traded on the Stock Exchange in each of the previous twelve months were as follows:

		Share Prices	
	Highest	Lowest	
	(HK\$)	(HK\$)	
2020			
April	1.40	1.26	
May	1.38	1.25	
June	1.41	1.24	
July	1.37	1.15	
August	1.22	1.03	
September	1.08	0.95	
October	1.08	0.96	
November	1.16	1.03	
December	1.09	1.02	
2021			
January	1.23	1.06	
February	1.24	1.12	
March	1.23	1.13	
April (up to the Latest Practicable Date)	1.26	1.19	

6. SHARE REPURCHASE MADE BY THE COMPANY

The Company has not purchased any of its Shares (whether on the Stock Exchange or otherwise) in the six months preceding the Latest Practicable Date.

7. GENERAL

To the best knowledge of the Directors, having made all reasonable enquiries, none of the Directors or any of their close associates has any present intention to sell Shares to the Company in the event that the Repurchase Mandate is approved by Shareholders at the AGM.

No core connected person of the Company, as defined in the Listing Rules, has notified the Company that he/she has a present intention to sell Shares to the Company, or has undertaken not to do so in the event that the Company is authorized to make purchases of the Shares.

The Directors have undertaken to the Stock Exchange that, so far as the same may be applicable, they will exercise the proposed Repurchase Mandate to repurchase Shares in accordance with the Listing Rules and the applicable laws of the Cayman Islands.

DETAILS OF THE RETIRING DIRECTORS PROPOSED FOR RE-ELECTION

The following are the particulars of the four Directors proposed to be re-elected at the AGM:

Mr. Douglas H. H. SUNG

Executive Director

Mr. Douglas H. H. SUNG, aged 54, is an Executive Director, Managing Director, Chief Financial Officer and Chief Investment Officer of the Company. He takes the lead on the Group's investment platforms and finance management. As Chief Investment Officer, Mr. Sung is responsible for developing and executing the Group's investment strategy, diversifying the funding sources and strengthening its investment capabilities and performance. He also assists the Board in the development of corporate strategies and the establishment of financial performance benchmarks. Mr. Sung has over 20 years of experience in the Asia real estate industry, ranging from research, capital market, direct investment and fund management. Prior to joining the Company, Mr. Sung was the Managing Director and Head of Real Estate of Verdant Capital Group and the Managing Director and Portfolio Manager of JPMorgan Greater China Property Fund.

Mr. Sung holds a Bachelor of Architecture degree from the University of Southern California and a Master in Design Studies (Real Estate Emphasis) degree from the Harvard University.

Mr. Sung is currently a member of each of the Finance Committee, the Sustainability Committee and the Strategy Committee of the Company. Mr. Sung also holds directorship in various member companies of the Group. Save as disclosed above, Mr. Sung does not hold any other positions with the Company or any of its subsidiaries and has not held any directorship in other listed public companies in the last three years.

Mr. Sung has not been appointed for a specific term but shall be subject to relevant provisions of retirement and re-election at the AGM pursuant to the Articles of Association, the Listing Rules and any other applicable laws. There is an employment contract signed between a member of the Group and Mr. Sung. The term of his appointment will continue until terminated by either party by giving to the other not less than three months' notice. Mr. Sung is entitled to an annual remuneration of about RMB17,860,000 from the Group and he is entitled for the performance-related bonus which will be determined with reference to the individual performance, the duties and responsibilities of Mr. Sung in the Company and the Group, the company performance of the Group, the remuneration benchmark in the industry and the prevailing market conditions. Details of his emoluments are set out in the Company's 2020 annual report.

At the Latest Practicable Date, Mr. Sung has a personal interest in (i) 437,000 share options of the Company and (ii) the principal amount of US\$200,000 of the US\$300,000,000 5.75% senior notes due 2023 issued by Shui On Development (Holding) Limited ("SODH") within the meaning of Part XV of the SFO. Mr. Sung does not have any relationships with any other Directors, senior management, substantial shareholders or controlling shareholders of the Company.

Saved as disclosed above, there are no other matters that need to be brought to the attention of the Shareholders and there is no other information required to be disclosed pursuant to any of the requirements set out in Rules 13.51(2)(h) to 13.51(2)(v) of the Listing Rules.

DETAILS OF THE RETIRING DIRECTORS PROPOSED FOR RE-ELECTION

Mr. Anthony J. L. NIGHTINGALE, CMG, SBS, JP

Independent Non-executive Director

Mr. Anthony J. L. NIGHTINGALE, aged 73, has been appointed as an Independent Non-executive Director of our Company since 1 January 2016. He was the Managing Director of Jardine Matheson Holdings Limited. He is currently a non-executive director of Jardine Matheson Holdings Limited and of other Jardine Group companies, including Jardine Strategic Holdings Limited, Jardine Cycle & Carriage Limited, Dairy Farm International Holdings Limited, Hongkong Land Holdings Limited and Mandarin Oriental International Limited. He is also a non-executive Director of Prudential plc, Vitasoy International Holdings Limited and a commissioner of PT Astra International Tbk.

Mr. Nightingale is a member of The HKSAR Chief Executive's Council of Advisers on Innovation and Strategic Development, chairperson of The Sailors Home and Missions to Seafarers and chairman of The Friends of Uppingham School Limited in Hong Kong. He is the former chairman of the Hong Kong General Chamber of Commerce and was appointed as an ABAC Representative of Hong Kong, China from 2005 to 2017 and the Hong Kong representative to the APEC Vision Group from 2018 to 2019.

Mr. Nightingale was an independent non-executive director of China Xintiandi Holding Company Limited, a wholly-owned subsidiary of the Company.

Mr. Nightingale is currently the Chair of the Remuneration Committee and a member of each of the Finance Committee and the Strategy Committee of the Company. Save as disclosed above, Mr. Nightingale does not hold any other positions with the Company or any of its subsidiaries and has not held any directorship in other listed public companies in the last three years.

There is a service agreement between Mr. Nightingale and the Company and his current appointment shall end on the date of the AGM, subject to retirement by rotation and re-election of Directors pursuant to the Articles of Association, the Listing Rules and any other applicable laws. According to the service agreement, Mr. Nightingale is entitled to receive a Director's fee of HK\$450,000 per annum which is subject to annual review by the Board and determined with reference to his duties and responsibilities, the remuneration benchmark in the industry and the prevailing market conditions. Details of his emoluments are set out in the Company's 2020 annual report.

At the Latest Practicable Date, Mr. Nightingale does not have any interests in the Shares of the Company within the meaning of Part XV of the SFO. Mr. Nightingale does not have any relationships with any other Directors, senior management, substantial shareholders or controlling shareholders of the Company. Mr. Nightingale met the independence guidelines set out in Rule 3.13 of the Listing Rules and the Company has received his annual written independence confirmation and considered him to be independent.

Saved as disclosed above, there are no other matters that need to be brought to the attention of the Shareholders and there is no other information required to be disclosed pursuant to any of the requirements set out in Rules 13.51(2)(h) to 13.51(2)(v) of the Listing Rules.

DETAILS OF THE RETIRING DIRECTORS PROPOSED FOR RE-ELECTION

Mr. Shane S. TEDJARATI

Independent Non-executive Director

Mr. Shane S. TEDJARATI, aged 58, is President of Global High Growth Regions in Honeywell International Inc. ("Honeywell") (NYSE: HON) and has been an officer of the company since September 2004. Mr. Tedjarati is responsible for driving the business expansion of Honeywell in high growth regions of the world: Asia, Africa, Latin America, the Middle East and Eastern Europe. Prior to joining Honeywell, Mr. Tedjarati spent 20 years in information technology and management consulting fields and was the regional managing director for Deloitte Consulting (Greater China) from July 1999 to August 2004, where he worked with Chinese state-owned enterprises and multinational corporations to help them formulate and execute strategies for sustainable growth in China and abroad. Mr. Tedjarati studied Mathematics and Computer Science at McGill University, Canada; Masters of Business Administration at University of Surrey, United Kingdom; and Executive Program in e-Commerce at the Wharton School of Management of the University of Pennsylvania. Mr. Tedjarati is an accomplished aviator and holds the highest levels of FAA pilot certifications (Airline Transport License) and jet type ratings.

Mr. Tedjarati is a Henry Crown Fellow of The Aspen Institute and also co-founder of its two flagship programs — the Middle East Leadership Initiative and the China Fellowship Program. He is a special advisor to Chongqing and Wuhan Mayors, member of the advisory board of Antai College of Economics and Management Shanghai Jiao Tong University and industry Co-Chair of China Leaders for Global Operations, a dual master's degree program by Massachusetts Institute of Technology and Shanghai Jiao Tong University, and Advisory Council Member of the University of Berkeley AMENA Centre for Entrepreneurship and Development.

Mr. Tedjarati has lived in Greater China (Hong Kong and Shanghai) for more than 25 years and speaks six languages including Mandarin Chinese.

Mr. Tedjarati is currently the Co-Chair of the Strategy Committee of the Company. Save as disclosed above, Mr. Tedjarati does not hold any other positions with the Company or any of its subsidiaries and has not held any directorship in other listed public companies in the last three years.

There is a service agreement between Mr. Tedjarati and the Company and his current appointment shall end on the date of the AGM, subject to retirement by rotation and re-election of Directors pursuant to the Articles of Association, the Listing Rules and any other applicable laws. According to the service agreement, Mr. Tedjarati is entitled to receive a Director's fee of HK\$300,000 per annum which is subject to annual review by the Board and determined with reference to his duties and responsibilities, the remuneration benchmark in the industry and the prevailing market conditions.

At the Latest Practicable Date, Mr. Tedjarati indirectly holds a total interest of US\$500,000 in the debentures (as defined in the SFO) of SODH within the meaning of Part XV of the SFO. Mr. Tedjarati does not have any relationships with any other Directors, senior management, substantial shareholders or controlling shareholders of the Company. Mr. Tedjarati met the independence guidelines set out in Rule 3.13 of the Listing Rules and the Company has received his written independence confirmation and considered him to be independent.

DETAILS OF THE RETIRING DIRECTORS PROPOSED FOR RE-ELECTION

Saved as disclosed above, there are no other matters that need to be brought to the attention of the Shareholders and there is no other information required to be disclosed pursuant to any of the requirements set out in Rules 13.51(2)(h) to 13.51(2)(v) of the Listing Rules.

Ms. Ya Ting WU

Independent Non-executive Director

Ms. Ya Ting WU, aged 46, is the Chief Executive Officer of Fengmao Trade (Shanghai) Co., Ltd. ("Fengmao"), a joint venture between Richemont/Yoox Net-a-Porter Group and Alibaba Group. Ms. Wu joined Fengmao in July 2019 and Unilever Group in September 1998. Ms. Wu took on different roles across different countries while she was with Unilever Group; she was employed by Unilever China Co. Ltd. as the Vice President of Digital and E-Commerce for Unilever North Asia. She has more than 22 years of working experience in the consumer goods industry and luxury fashion industry with successful track record of business delivery across 6 countries of which more than 10 years within Mainland China.

Ms. Wu served as an Advisory Board Member of Schneider Electric Taiwan Company Limited in 2015 and served to the Board of European Chamber of Commerce Taiwan and British Chambers of Commerce in Taipei in 2016. Ms. Wu holds a degree in Business Administration and Finance from Solvay Business School, Belgium and an MBA in Finance from European AMSEC.

Ms. Wu is currently the Chair of the Sustainability Committee of the Company. Save as disclosed above, Ms. Wu does not hold any other positions with the Company or any of its subsidiaries and has not held any directorship in other listed public companies in the last three years.

There is a service agreement between Ms. Wu and the Company and her current appointment shall end on the date of the AGM, subject to retirement by rotation and re-election of Directors pursuant to the Articles of Association, the Listing Rules and any other applicable laws. According to the service agreement, Ms. Wu is entitled to receive a Director's fee of HK\$300,000 per annum which is subject to annual review by the Board and determined with reference to her duties and responsibilities, the remuneration benchmark in the industry and the prevailing market conditions.

At the Latest Practicable Date, Ms. Wu does not have any interests in the Shares of the Company within the meaning of Part XV of the SFO. Ms. Wu does not have any relationships with any other Directors, senior management, substantial shareholders or controlling shareholders of the Company. Ms. Wu met the independence guidelines set out in Rule 3.13 of the Listing Rules and the Company has received her written independence confirmation and considered her to be independent.

Saved as disclosed above, there are no other matters that need to be brought to the attention of the Shareholders and there is no other information required to be disclosed pursuant to any of the requirements set out in Rules 13.51(2)(h) to 13.51(2)(v) of the Listing Rules.



Shui On Land Limited 瑞安房地產有限公司*

(Incorporated in the Cayman Islands with limited liability)
(Stock code: 272)

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting (the "Meeting") of Shui On Land Limited (the "Company") will be held at Grand Ballroom, Lobby Floor, Grand Hyatt Hong Kong, 1 Harbour Road, Wan Chai, Hong Kong on Thursday, 27 May 2021 at 3:00 p.m. for the following purposes:

- 1. To receive and adopt the audited financial statements of the Company and the reports of the directors and the independent auditor for the year ended 31 December 2020.
- 2. (a) To re-elect Mr. Douglas H. H. SUNG as director of the Company;
 - (b) To re-elect Mr. Anthony J. L. NIGHTINGALE as director of the Company;
 - (c) To re-elect Mr. Shane S. TEDJARATI as director of the Company;
 - (d) To re-elect Ms. Ya Ting WU as director of the Company;
 - (e) To authorize the Company's board of directors to fix the directors' remuneration.
- 3. To re-appoint the Company's auditor and to authorize the Company's board of directors to fix their remuneration.

^{*} For identification purposes only

4. To consider and, if thought fit, pass the following resolutions, with or without modifications, as ordinary resolutions:

ORDINARY RESOLUTIONS

A. "THAT:

- (a) subject to paragraph (c) of this Resolution, the exercise by the directors of the Company (the "Directors") during the Relevant Period (as hereinafter defined) of all the powers of the Company to allot, issue and deal with additional shares of the Company (the "Shares") and to make or grant offers, agreements and share options (including warrants, bonds, debentures and other securities convertible into Shares) which might require the exercise of such powers be and are hereby generally and unconditionally approved;
- (b) the approval given in paragraph (a) of this Resolution shall be in addition to any other authorizations given to the Directors and shall authorize the Directors during the Relevant Period to make or grant offers, agreements and share options which might require the exercise of such powers after the end of the Relevant Period;
- (c) the aggregate number of Shares allotted or agreed conditionally or unconditionally to be allotted (whether pursuant to an option or otherwise) and issued by the Directors pursuant to the approval given in paragraph (a) of this Resolution, otherwise than pursuant to:
 - (i) a Rights Issue (as hereinafter defined);
 - (ii) an issue of Shares upon the exercise of the rights of subscription or conversion attaching to any warrants which might be issued by the Company or any existing securities of the Company which carry the rights to subscribe for or are convertible into Shares:
 - (iii) an issue of Shares upon the exercise of any share options granted under any share option scheme adopted by the Company or similar arrangement for the time being adopted for the grant or issue to the officers and/or employees of the Company and/or any of its subsidiaries of option to subscribe for, or rights to acquire Shares; or
 - (iv) any scrip dividend or similar arrangement providing for the allotment of Shares in lieu of the whole or part of a dividend on Shares or any issue of bonus Shares in accordance with the articles of association of the Company from time to time:

shall not exceed 10% of the aggregate number of the Shares in issue at the date of passing this Resolution and the said approval shall be limited accordingly;

- (d) subject to the passing of each of the paragraphs (a), (b) and (c) of this Resolution, any prior approvals of the kind referred to in paragraphs (a), (b) and (c) of this Resolution which had been granted to the Directors and which are still in effect be and are hereby revoked; and
- (e) for the purpose of this Resolution:

"Relevant Period" means the period from the passing of this Resolution until whichever is the earliest of:

- (i) the conclusion of the next annual general meeting of the Company;
- (ii) the expiration of the period within which the next annual general meeting of the Company is required by the articles of association of the Company or any applicable laws of the Cayman Islands and other relevant jurisdiction to be held; and
- (iii) the date of the revocation or variation of the authority given to the Directors under this Resolution by an ordinary resolution of the Company's shareholders in general meeting.

"Rights Issue" means the allotment, issue or grant of Shares pursuant to an offer of Shares open for a period fixed by the Directors to holders of Shares on the register of members of the Company on a fixed record date in proportion to their then holdings of such Shares at the date (subject to such exclusion or other arrangements as the Directors may deem necessary or expedient in relation to fractional entitlements or having regard to any restrictions or obligations under the laws of, or the requirements of, any recognized regulatory body or any stock exchange in any territory outside Hong Kong)."

B. "THAT:

- (a) subject to paragraph (b) of this Resolution, the exercise by the Directors during the Relevant Period (as hereinafter defined) of all the powers of the Company to repurchase Shares on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") or on any other stock exchange on which the Shares may be listed and recognized for this purpose by the Securities and Futures Commission of Hong Kong and the Stock Exchange, subject to and in accordance with all applicable laws and regulations, be and is hereby generally and unconditionally approved;
- (b) the aggregate number of the Shares which may be repurchased by the Company pursuant to paragraph (a) of this Resolution during the Relevant Period shall not exceed 10% of the aggregate number of the Shares in issue at the date of passing of this Resolution and the approval granted under paragraph (a) of this Resolution shall be limited accordingly;

- (c) subject to the passing of each of the paragraphs (a) and (b) of this Resolution, any prior approvals of the kind referred to in paragraphs (a) and (b) of this Resolution which had been granted to the Directors and which are still in effect be and hereby revoked; and
- (d) for the purpose of this Resolution:

"Relevant Period" means the period from the passing of this Resolution until whichever is the earliest of:

- (i) the conclusion of the next annual general meeting of the Company;
- (ii) the expiration of the period within which the next annual general meeting of the Company is required by the articles of association of the Company or any applicable laws of the Cayman Islands or other relevant jurisdiction to be held; and
- (iii) the date of the revocation or variation of the authority given to the Directors under this Resolution by an ordinary resolution of the Company's shareholders in general meeting."
- C. "THAT conditional upon the passing of Resolutions A and B above, the general mandate granted to the Directors to exercise the powers of the Company to allot, issue or otherwise deal with additional Shares pursuant to Resolution A above be and hereby extended by the addition thereto of such number of Shares representing the aggregate number of the Shares repurchased by the Company under the authority granted pursuant to Resolution B above, provided that such number of Shares shall not exceed 10% of the aggregate number of the Shares in issue at the date of passing of this Resolution."

By Order of the Board Shui On Land Limited UY Kim Lun Company Secretary

Hong Kong, 21 April 2021

Notes:

- (1) Any shareholder entitled to attend and vote at the Meeting is entitled to appoint another person as his proxy to attend and, on a poll, vote in his stead. A proxy need not be a shareholder of the Company.
- (2) In order to be valid, a proxy form together with the power of attorney or other authority (if any) under which it is signed, or a certified copy thereof, must be deposited at the Company's place of business in Hong Kong at 34/F, Shui On Centre, 6-8 Harbour Road, Wan Chai, Hong Kong or the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong at least 48 hours before the time appointed for holding the Meeting (i.e. by 3:00 p.m., 25 May 2021 (Hong Kong time)) or any adjournment thereof. Completion and return of a proxy form will not preclude a shareholder from attending and voting in person at the Meeting or any adjourned meeting thereof should the shareholder so wish.
- (3) The register of members will be closed from Friday, 14 May 2021 to Thursday, 27 May 2021 (both dates inclusive) during which period no transfer of shares will be registered. Shareholders whose names appear on the register of members of the Company on Thursday, 13 May 2021 shall be entitled to attend and vote at the Meeting. In order to be eligible to attend and vote at the Meeting, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17/F., Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong for registration not later than 4:30 p.m. on Thursday, 13 May 2021.

PRECAUTIONARY MEASURES FOR THE ANNUAL GENERAL MEETING ("AGM")

In compliance with the HKSAR Government's directive on social distancing, personal and environmental hygiene, and the guidelines issued by the Centre for Health Protection of the Department of Health on the prevention of coronavirus disease 2019 (COVID-19), Shui On Land Limited (the "Company") will implement additional precautionary measures at the AGM in the interests of the health and safety of our shareholders, investors, directors, staff and other participants of the AGM (the "Stakeholders") which include without limitation:

- 1. All attendees will be required to wear medical face masks before they are permitted to attend, and during their attendance of, the AGM. Please note that no masks will be provided at the AGM venue and attendees should bring their own masks. Attendees are advised to maintain appropriate social distance with each other at all times when attending the AGM.
- 2. There will be compulsory body temperature screening for all persons before entering the AGM venue. Any person with a body temperature of 37.4 degrees Celsius or above will not be given access to the AGM venue. Denied entry to AGM venue also means the person will not be allowed to attend the AGM.
- 3. Attendees will complete the health declaration form and be asked if (i) he/she has travelled outside of Hong Kong within 21 days immediately before the AGM ("recent travel history"); (ii) he/she is subject to any HKSAR Government prescribed quarantine requirement; and (iii) he/she has any flu-like symptoms or close contact with any person under quarantine or with recent travel history. Any person who responds positively to any of these questions will be denied entry into the AGM venue or be required to promptly leave the AGM venue.
- 4. The Company will not arrange refreshment or distribute meal coupon, gift coupon or souvenir.
- 5. The Networking with shareholders session after the AGM will be cancelled.
- 6. Anyone attending the AGM is reminded to observe good personal hygiene at all times.
- 7. Appropriate distancing and spacing in line with the guidance from the HKSAR Government will be maintained and as such, the Company may limit the number of attendees at the AGM as may be necessary to avoid over-crowding.
- 8. In light of the continuing risks posed by the COVID-19 pandemic, and in the interests of protecting the Stakeholders, the Company is supportive of the precautionary measures being adopted and strongly encourages shareholders **NOT to attend the AGM in person** and advises shareholders to appoint the Chairman of the AGM as their proxy to vote according to their indicated voting instructions as an alternative to attending the AGM in person.
- 9. Subject to the development of COVID-19, the Company may implement further changes and precautionary measures and may issue further announcement on such measures as appropriate.