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SKYWORTH

SKYWORTH GROUP LIMITED

創維集團有限公司

(Incorporated in Bermuda with limited liability)
(Stock Code: 00751)

CONTINUING CONNECTED TRANSACTION SALE OF AUTOMOBILE COMPONENTS

THE PROCUREMENT AGREEMENTS

The Board announces that on 23 March 2023, Skyworth Automobile, an indirect non wholly-owned subsidiary of the Company, entered into the Procurement Agreements with the Purchasers, pursuant to which Skyworth Automobile will, upon its acceptance of purchase orders placed by the Purchasers, supply automobile components manufactured by it as specified under the relevant Procurement Agreements to the Purchasers for a term of one year commencing from 1 January 2023 to 31 December 2023, with an aggregate annual cap of RMB70,000,000 (equivalent to HK\$79,800,000).

LISTING RULES IMPLICATIONS

As at the date of this announcement, Mr. Wong is a controlling shareholder of the Company as he is interested in approximately 48.25% of all the issued Shares in the Company. Mr. Wong also indirectly controls approximately 63.36% and 70.16% of the equity interests in Nanjing Golden Dragon Bus and Jiangsu Skywell respectively and, therefore, Nanjing Golden Dragon Bus and Jiangsu Skywell are associates of Mr. Wong and connected person of the Company under the Listing Rules. Accordingly, the Procurement Agreements and the transactions contemplated thereunder constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules.

As the applicable percentage ratio(s) (as defined in the Listing Rules) in respect of the respective annual caps under the Procurement Agreements, on an aggregated basis, exceed 0.1% but are less than 5%, the Procurement Agreements and the transactions contemplated thereunder are subject to the reporting and announcement requirements, but are exempted from the independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

INTRODUCTION

The Board announces that on 23 March 2023, Skyworth Automobile, an indirect non wholly-owned subsidiary of the Company, entered into the Procurement Agreements with the Purchasers, pursuant to which Skyworth Automobile will, upon its acceptance of purchase orders placed by the Purchasers, supply automobile components manufactured by it as specified under the relevant Procurement Agreement to the Purchasers for a term of one year commencing from 1 January 2023 to 31 December 2023, with an aggregate annual cap of RMB70,000,000 (equivalent to HK\$79,800,000). The terms of the Procurement Agreements are summarised as follows:-

Date : 23 March 2023

Parties : <u>Procurement Agreements A</u>

- (i) Nanjing Golden Dragon Bus (as purchaser)
- (ii) Skyworth Automobile (as vendor)

Procurement Agreements B

- (i) Jiangsu Skywell (as purchaser)
- (ii) Skyworth Automobile (as vendor)

Subject Matter

Pursuant to the Procurement Agreements, Skyworth Automobile will, upon its acceptance of a purchase order from the Purchasers, manufacture and sell to the Purchasers automobile instrument panels and central control touchscreens for the Purchasers' automobile manufacturing/after-sale services. Each of the Procurement Agreements A and Procurement Agreements B corresponds to automobile instrument panel and central control touchscreen.

The quantity of the specific products ordered are to be set out in purchase order(s) to be placed by the Purchasers from time to time. Skyworth Automobile may decide whether or not to accept such order within 5 days upon receipt of each purchase order from the Purchasers. Skyworth Automobile is not obliged to accept any such purchase order(s).

In connection with the research and development of one of the subject automobile central control touchscreens underlying the Procurement Agreements, Nanjing Golden Dragon Bus will pay to Skyworth Automobile research and development fees in the amount of approximately RMB1,050,000 (inclusive of applicable sales tax) (equivalent to approximately HK\$1,197,000) pursuant to a product development agreement entered into on 23 March 2023.

During the period from 1 January 2023 up to the date of this announcement, a total transaction amount of approximately RMB2.5 million (equivalent to approximately HK\$2.85 million) was incurred with respect to the provision by Skyworth Automobile to the Purchasers of the subject automobile components underlying the Procurement Agreements.

Pricing Structure

The Procurement Agreements set out respectively the pre-agreed per unit pricing of the subject automobile components ranging from approximately RMB1,156 (equivalent to approximately HK\$1,318) to approximately RMB1,635 (equivalent to approximately HK\$1,864) per unit (before applicable sales tax) subject to adjustments as the parties may agree in the event the material costs to Skyworth Automobile fluctuate by more than 5%.

The above pricing of the subject automobile components are determined by Skyworth Automobile after arm's length negotiations with the Purchasers and on a "cost plus" basis with reference to Skyworth Automobile's manufacturing, transportation and packaging costs, and gross profit margin applied on similar products manufactured by it, and are on normal commercial terms that are not less favourable to Skyworth Automobile in respect of sale of similar products in similar scale to independent customers.

Term

Each of the Procurement Agreements has a term of one year running from 1 January 2023 to 31 December 2023. There is no option to renew the Procurement Agreements.

Annual Cap

The annual cap in respect of the sale of products by Skyworth Automobile to Nanjing Golden Dragon Bus under the Procurement Agreements A for the year ending 31 December 2023 is RMB68,000,000 (equivalent to HK\$77,520,000) including applicable sales tax, which is determined after taking into account (i) indications in writing by Nanjing Golden Dragon Bus in respect of the volume of orders it intends to place with Skyworth Automobile under the Procurement Agreements for the financial year ending 31 December 2023, and (ii) the transaction amount of approximately RMB11.34 million (before applicable sales tax) actually incurred for products supplied under the previous procurement agreements entered into with Nanjing Golden Dragon Bus during the financial year ended 31 December 2022.

The annual cap in respect of the sale of products by Skyworth Automobile to Jiangsu Skywell under the Procurement Agreements B for the year ending 31 December 2023 is RMB2,000,000 (equivalent to HK\$2,280,000) including applicable sales tax, which is determined after taking into account indications in writing by Jiangsu Skywell in respect of the volume of orders it intends to place with Skyworth Automobile under the Procurement Agreements for the financial year ending 31 December 2023 for its automobile after-sale services.

INFORMATION ON SKYWORTH AUTOMOBILE

Skyworth Automobile is a company established under the laws of the PRC and an indirect wholly-owned subsidiary of the Company. It is principally engaged in the development of software and hardware technology used in the electronic appliances and components, and import and export of merchandise and technology, production and operation of automotive electronic products, including automobile LCD monitor, and automobile DVD players.

INFORMATION ON NANJING GOLDEN DRAGON BUS

Nanjing Golden Dragon Bus is a company established in the PRC and is principally engaged in the business of production and sales of new energy vehicles, including buses, logistic cars and passenger vehicles. It is owned as to 88% by Sky-well New Energy Automobile Group Co. Ltd.* (開沃新能源汽車集團有限公司) ("Sky-well"), a company established in the PRC. Sky-well is owned by Mr. Wong as to approximately 70.16% and Mr. Lin Jin (an executive Director) as to approximately 0.28%. Therefore, Nanjing Golden Dragon Bus is ultimately owned by Mr. Wong as to approximately 61.74%. There are 15 other shareholders (which are controlled by persons independent of the Company and its connected persons) in Sky-well, and none of them owns more than 10% equity interest in Sky-well.

The remaining 12% equity interest in Nanjing Golden Dragon Bus is owned respectively (i) as to approximately 8.4% by Nanjing Dongyu Automotive Group Co., Ltd.* (南京東字汽車集團有限公司) (which in turn is ultimately controlled by State-owned Assets Supervision and Administration Commission of the Nanjing Municipal Government* (南京市人民政府國有資產監督管理委員會)) and (ii) as to approximately 3.6% by Xiamen King Long United Automotive Industry Co., Ltd.* (廈門金龍聯合汽車工業有限公司) (which in turn is ultimately controlled by State-owned Assets Supervision and Administration Commission of the People's Government of Fujian Province* (福建省人民政府國有資產監督管理委員會)), all being third parties independent of the Company and its connected persons.

Jiangsu Skywell is a company incorporated in the PRC and is wholly-owned by Sky-well. It is principally engaged in the manufacturing and sales of large, medium and light buses, passenger cars and related components and parts.

REASONS FOR AND BENEFITS OF THE PROCUREMENT AGREEMENTS

The Group, comprising the Company and its subsidiaries, is principally engaged in manufacture and sales of smart TV systems, home access systems, smart white appliances, intelligent manufacturing, internet value-added services, property development, property holding, photovoltaic products, modern services and trading of other products.

The Directors (including the independent non-executive Directors) consider that:-

- (i) the transactions contemplated under the Procurement Agreements are in the ordinary and usual course of business of Skyworth Automobile;
- (ii) the transactions under the Procurement Agreements are on normal commercial terms. Specifically, the profit margins underlying the products sold by Skyworth Automobile to the Purchasers under the Procurement Agreements are no less favourable to those that Skyworth Automobile can achieve by selling similar products to independent third parties through Skyworth Automobile's usual distribution channels; and
- (iii) the respective annual caps under the Procurement Agreements, which are set by reference to historical transaction amounts incurred with Nanjing Golden Dragon Bus in 2022 and written indications by the Purchasers of their intended purchase volumes in 2023, is fair and reasonable in light of the "cost-plus" pricing basis as described above.

Taking into account the above, the Directors (including the independent non-executive Directors) are of the view that the terms of the Procurement Agreements and the transactions contemplated thereunder are fair and reasonable, and the Procurement Agreements are in the interest of the Company and its Shareholders as a whole.

LISTING RULES IMPLICATIONS

As at the date of this announcement, Mr. Wong is a controlling shareholder of the Company as he is interested in approximately 48.25% of all the issued Shares in the Company. Mr. Wong also indirectly controls approximately 63.35% and 71.99% of the equity interests in Nanjing Golden Dragon Bus and Jiangsu Skywell respectively and, therefore, Nanjing Golden Dragon Bus and Jiangsu Skywell are associates of Mr. Wong and connected person of the Company under the Listing Rules. Accordingly, the Procurement Agreements and the transactions contemplated thereunder constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules.

As the applicable percentage ratio(s) (as defined in the Listing Rules) in respect of the respective annual caps under the Procurement Agreements, on an aggregated basis, exceed 0.1% but are less than 5%, the Procurement Agreements and the transactions contemplated thereunder are subject to the reporting and announcement requirements, but are exempted from the independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

Ms. Lin Wei Ping and Mr. Lin Jin are the spouse and son of Mr. Wong respectively. According to bye-law 100 of the Company's bye-laws, Ms. Lin Wei Ping and Mr. Lin Jin, who are executive Directors, are deemed to be materially interested in the Procurement Agreements as they are associates of Mr. Wong. Accordingly, Ms. Lin Wei Ping and Mr. Lin Jin have abstained from voting on the resolutions passed by the Board to approve the Procurement Agreements. Save as disclosed, none of the Directors is required to abstain from voting on the relevant board resolutions to approve the Procurement Agreements under the bye-laws of the Company or the Listing Rules.

DEFINITIONS

In this announcement, the following expressions have the following meanings, unless the context otherwise requires:

"associate" has the meaning ascribed to it under the Listing Rules;

"Board" the board of Directors;

"Company" Skyworth Group Limited, a company incorporated in Bermuda

with limited liability, the Shares of which are listed on the main

board of the Stock Exchange (Stock Code: 00751);

"connected person" has the meaning ascribed to it under the Listing Rules;

"Director(s)" the director(s) of the Company;

"Group" the Company and its subsidiaries from time to time, and "Group"

Company" shall be construed accordingly;

"Hong Kong" the Hong Kong Special Administrative Region of the People's

Republic of China;

"HK\$" Hong Kong dollars, the lawful currency of Hong Kong;

"Jiangsu Skywell" Jiangsu Skywell Automobile Co., Ltd.* (江蘇開沃汽車有限公

司), a limited liability company established under the laws of the

PRC:

"Listing Rules" the Rules Governing the Listing of Securities on the Stock

Exchange;

"Mr. Wong" Mr. Wong Wang Sang, Stephen who is a controlling shareholder

of the Company, and the spouse of Ms. Lin Wei Ping and the

father of Mr. Lin Jin, who are executive Directors;

"Nanjing Golden Dragon

Bus"

Nanjing Golden Dragon Bus Co., Ltd. Xuzhou Branch* (南京金

龍客車製造有限公司徐州分公司), a company established with

limited liability in the PRC;

"PRC" the People's Republic of China;

"Procurement collectively, the Procurement Agreements A and Procurement

Agreements" Agreements B;

"Procurement Agreements A"

the two procurement agreements both dated 23 March 2023 entered into between Nanjing Golden Dragon Bus and Skyworth Automobile in relation to the respective sale by Skyworth Automobile of automobile instrument panels and central control touchscreens manufactured by it pursuant to the terms and conditions thereto;

"Procurement Agreements B"

the two procurement agreements both dated 23 March 2023 entered into between Jiangsu Skywell and Skyworth Automobile in relation to the respective sale by Skyworth Automobile of automobile instrument panels and central control touchscreens manufactured by it pursuant to the terms and conditions thereto;

"Purchasers"

the purchasers under the Procurement Agreements, namely

"RMB"

Renminbi, the lawful currency of the PRC;

Nanjing Golden Dragon Bus and Jiangsu Skywell;

"Share(s)"

ordinary share(s) of HK\$0.10 each in the share capital of the

Company;

"Skyworth Automobile"

Skyworth Automobile Electronics (Shenzhen) Co., Ltd.* (深圳創維汽車智能有限公司), a company established under the laws of the PRC and an indirect non wholly-owned subsidiary of the

Company;

"Stock Exchange"

The Stock Exchange of Hong Kong Limited; and

"%"

per cent.

For the purpose of illustration only and unless otherwise stated, the conversion of RMB into HK\$ in this announcement is based on the exchange rate of RMB1 to HK\$1.14. Such conversion should not be construed as a representation that any amount has been, could have been, or may be, exchanged at this or any other rate.

By order of the Board
Skyworth Group Limited
Lin Jin
Chairman of the Board

Hong Kong, 23 March 2023

As at the date of this announcement, the Board of the Company comprises five executive Directors, namely Mr. Lin Jin (Chairman), Mr. Liu Tangzhi (Vice Chairman), Mr. Shi Chi (Chief Executive Officer), Ms. Lin Wei Ping and Mr. Lam Shing Choi, Eric; and three independent non-executive Directors, namely Mr. Li Weibin, Mr. Cheong Ying Chew, Henry and Mr. Hung Ka Hai, Clement.

^{*} For identification purposes only