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DICKSON CONCEPTS (INTERNATIONAL) LIMITED
迪生創建(國際)有限公司*
(incorporated in Bermuda with limited liability)

(Stock Code: 0113)

**GROUP FINAL RESULTS
FOR THE YEAR ENDED 31ST MARCH, 2024**

The board of directors (the “**Board**”) of Dickson Concepts (International) Limited (the “**Company**”) announces that the consolidated final results of the Company and its subsidiary companies (together the “**Group**”) for the year ended 31st March, 2024 together with last year’s corresponding comparative figures are as follows :-

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31st March, 2024

		Financial year ended 31st March,	
		2024	2023
	NOTE	HK\$’000	HK\$’000
Revenue	3	2,400,137	2,130,785
Cost of sales		<u>(1,302,226)</u>	<u>(1,134,673)</u>
Gross profit		1,097,911	996,112
Other income / (loss)	4	79,728	(25,941)
Selling and distribution expenses		(572,860)	(495,719)
Administrative expenses		(150,512)	(133,569)
Other operating expenses		<u>(32,351)</u>	<u>(15,791)</u>
Operating profit		421,916	325,092
Finance costs		<u>(66,543)</u>	<u>(50,716)</u>
Profit before taxation	5	355,373	274,376
Taxation	6	<u>(4,606)</u>	<u>(21,739)</u>
Profit for the year attributable to equity shareholders of the Company		<u>350,767</u>	<u>252,637</u>
Earnings per share (basic and diluted)	8	<u>89.0 cents</u>	<u>64.1 cents</u>

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31st March, 2024

	Financial year ended 31st March,	
	2024	2023
	HK\$'000	HK\$'000
Profit for the year	<u>350,767</u>	<u>252,637</u>
Other comprehensive income for the year :		
Item that will not be reclassified to profit or loss :		
Remeasurement of net defined benefit assets	(20)	1,108
Item that may be reclassified subsequently to profit or loss :		
Exchange differences on translation of financial statements of subsidiary and associated companies outside Hong Kong (Note)	<u>(22,250)</u>	<u>(24,513)</u>
Other comprehensive income for the year	<u>(22,270)</u>	<u>(23,405)</u>
Total comprehensive income for the year attributable to equity shareholders of the Company	<u>328,497</u>	<u>229,232</u>

Note :-

There is no tax effect relating to the above component of the other comprehensive income.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31st March, 2024

		At 31st March, 2024	At 31st March, 2023
	NOTE	HK\$'000	HK\$'000
Non-current assets			
Property, plant and equipment		63,083	76,606
Right-of-use assets		212,017	275,971
Deposits and prepayments	10	60,969	76,816
Other financial assets	9	<u>476,751</u>	<u>1,284,856</u>
		812,820	1,714,249
Current assets			
Inventories		199,716	187,442
Debtors, deposits and prepayments	10	208,073	146,992
Tax recoverable		13,583	2,988
Other financial assets	9	654,628	280,410
Cash and bank balances		<u>3,469,605</u>	<u>3,267,883</u>
		<u>4,545,605</u>	<u>3,885,715</u>
Current liabilities			
Bank loans		799,093	1,005,553
Creditors, accruals and provisions	11	369,121	385,626
Lease liabilities		163,647	244,150
Taxation		<u>49,271</u>	<u>54,281</u>
		<u>1,381,132</u>	<u>1,689,610</u>
Net current assets		<u>3,164,473</u>	<u>2,196,105</u>
Total assets less current liabilities		<u>3,977,293</u>	<u>3,910,354</u>
Non-current liabilities			
Creditors and provisions	11	37,156	54,373
Lease liabilities		347,993	445,721
Deferred tax liabilities		<u>20,408</u>	<u>21,166</u>
Total non-current liabilities		<u>405,557</u>	<u>521,260</u>
Net assets		<u>3,571,736</u>	<u>3,389,094</u>
Capital and reserves			
Share capital	12	118,261	118,261
Reserves		<u>3,453,475</u>	<u>3,270,833</u>
Total equity attributable to equity shareholders of the Company		<u>3,571,736</u>	<u>3,389,094</u>

NOTES

The Group's final results set out in this announcement do not constitute the Group's financial statements for the year ended 31st March, 2024 but are extracted from those financial statements.

1. MATERIAL ACCOUNTING POLICIES

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards (“**HKFRSs**”), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“**HKASs**”) and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities (the “**Listing Rules**”) on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”).

2. CHANGES IN ACCOUNTING POLICIES

(i) New and amended HKFRSs

The HKICPA has issued certain amendments to HKFRSs that are first effective or available for early adoption for the current accounting period of the Group. None of these developments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in these financial statements.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

(ii) New HKICPA guidance on the accounting implications of the abolition of the MPF-LSP offsetting mechanism

In June 2022, the Government of the Hong Kong Special Administrative Region gazetted the Hong Kong Employment and Retirement Schemes Legislation (Offsetting Arrangement) (Amendment) Ordinance 2022 (the “**Amendment Ordinance**”), which will come into effect from 1st May, 2025 (the “**Transition Date**”). Once the Amendment Ordinance takes effect, an employer can no longer use any of the accrued benefits derived from its mandatory contributions to mandatory provident fund (“**MPF**”) scheme to reduce the long service payment (“**LSP**”) in respect of an employee's service from the Transition Date (the abolition of the “**offsetting mechanism**”). In addition, the LSP in respect of the service before the Transition Date will be calculated based on the employee's monthly salary immediately before the Transition Date and the years of service up to that date.

In July 2023, the HKICPA published “Accounting implications of the abolition of the MPF-LSP offsetting mechanism in Hong Kong” that provides accounting guidance relating to the offsetting mechanism and the abolition of such mechanism. In particular, the guidance indicates that entities may account for the accrued benefits derived from mandatory MPF contributions that are expected to be used to reduce the LSP payable to an employee as deemed contributions by that employee towards the LSP.

However, applying this approach, upon the enactment of the Amendment Ordinance in June 2022, it is no longer permissible to apply the practical expedient in paragraph 93(b) of HKAS 19 that previously allowed such deemed contributions to be recognised as reduction of service cost (negative service cost) in the period the contributions were made; instead these deemed contributions should be attributed to periods of service in the same manner as the gross LSP benefit.

To better reflect the substance of the abolition of the offsetting mechanism, the Group has changed its accounting policy in connection with its LSP liabilities and has applied the aforesaid HKICPA guidance. The cessation of applying the practical expedient in paragraph 93(b) of HKAS 19 in conjunction with the enactment of the Amendment Ordinance in June 2022 resulted in a catch-up profit or loss adjustment for the service cost up to that date and consequential impacts on current service cost, interest expense and remeasurement effects from changes in actuarial assumptions for the rest of FY2022/2023, with the corresponding adjustment to the comparative carrying amount of the LSP liability. However, considering the amount of the catch-up profit or loss adjustment was immaterial, the Group did not restate the comparative figure for the consolidated financial statements. This change in accounting policy did not have a material impact on how the Group’s results and financial position for the current or prior periods have been prepared or presented.

3. REVENUE / SEGMENTAL INFORMATION

(a) Revenue

The principal activities of the Group are the Sale of Luxury Goods and Securities Investment.

Revenue represents the invoiced value of goods sold less discounts and returns, net income from concession and consignment sales, fair value change on securities held for trading, dividend income, and interest income from debt securities and short-term bank deposits under Securities Investment segment.

The amount of each significant category of revenue is as follows :-

	Financial year ended 31st March,	
	2024	2023
	HK\$'000	HK\$'000
Revenue from Sale of Luxury Goods and net income from concession and consignment sales		
Watches and jewellery	955,336	980,565
Cosmetics and beauty products	728,163	546,691
Fashion and accessories	<u>602,026</u>	<u>536,995</u>
	<u>2,285,525</u>	<u>2,064,251</u>
Revenue from Securities Investment		
Dividend income	671	4,108
Fair value change on securities held for trading	(2,053)	(19,225)
Interest income from debt securities and short-term bank deposits under Securities Investment segment	<u>115,994</u>	<u>81,651</u>
	<u>114,612</u>	<u>66,534</u>
	<u>2,400,137</u>	<u>2,130,785</u>

Information about major customers

The Group sells goods to numerous individual customers without concentration of reliance. There is no discloseable information of major customers under HKFRS 8, *Operating segments*.

(b) Segment reporting

The Group manages its businesses by divisions. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purpose of resource allocation and performance assessment, the Group has presented the following two reportable segments :-

Sale of Luxury Goods business : The sale of luxury goods to retail and wholesale customers and net income from concession and consignment sales.

Securities Investment business : The investment in listed and unlisted securities.

(i) Segment results, assets and liabilities

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases :-

Revenue and expenses are allocated to the reportable segments with reference to the sales generated and expenses incurred by those segments. The measure used for reporting segment profit is profit after taxation.

Segment assets include all current and non-current assets of individual assets.

Segment liabilities include creditors, accruals and provisions, lease liabilities attributable to the operation of individual segments and bank loans managed directly by the segments.

Information regarding the Group's reportable segments for the years ended 31st March, 2024 and 31st March, 2023 respectively is set out below.

	<u>Sale of Luxury Goods</u>		<u>Securities Investment</u>		<u>Total</u>	
	2024 HK\$'000	2023 HK\$'000	2024 HK\$'000	2023 HK\$'000	2024 HK\$'000	2023 HK\$'000
Revenue from external customers	<u>2,285,525</u>	<u>2,064,251</u>	<u>114,612</u>	<u>66,534</u>	<u>2,400,137</u>	<u>2,130,785</u>
Reportable segment revenue	<u>2,285,525</u>	<u>2,064,251</u>	<u>114,612</u>	<u>66,534</u>	<u>2,400,137</u>	<u>2,130,785</u>
Reportable segment profit / (loss)	297,780	305,089	52,987	(52,452)	350,767	252,637
Reportable segment assets	3,573,987	3,662,191	2,529,389	2,692,407	6,103,376	6,354,598
Additions to non-current segment assets during the year	103,332	200,001	—	—	103,332	200,001
Reportable segment liabilities	987,458	1,205,317	1,544,182	1,760,187	2,531,640	2,965,504

	<u>Sale of Luxury Goods</u>		<u>Securities Investment</u>		<u>Total</u>	
	Financial year ended 31st March,					
	2024	2023	2024	2023	2024	2023
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Reportable segment profit / (loss) included :						
Interest income	94,813	52,793	115,994	81,651	210,807	134,444
Interest expenses						
- bank loan	—	—	(48,617)	(34,782)	(48,617)	(34,782)
- lease liabilities	(17,926)	(15,934)	—	—	(17,926)	(15,934)
Depreciation						
- property, plant and equipment	(31,536)	(27,263)	—	—	(31,536)	(27,263)
- right-of-use assets	(100,516)	(100,995)	—	—	(100,516)	(100,995)
Profit / (loss) on disposal of property, plant and equipment	978	(57)	—	—	978	(57)
Net realised and unrealised loss on unlisted equity and non-equity securities	—	—	(1,697)	(85,913)	(1,697)	(85,913)
Impairment loss recognised						
- property, plant and equipment	(5,000)	(5,000)	—	—	(5,000)	(5,000)
- right-of-use assets	(40,000)	(30,000)	—	—	(40,000)	(30,000)
Provision for taxation	(4,606)	(21,739)	—	—	(4,606)	(21,739)

- (ii) Reconciliations of reportable segment revenues, profit or loss, assets and liabilities

Revenue and profit

No reconciliation of revenue and profit is required as the total reportable segments' figures are equal to the Group's consolidated figures.

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Assets		
Reportable segment assets	6,103,376	6,354,598
Elimination of inter-segment receivables	<u>(744,951)</u>	<u>(754,634)</u>
Consolidated total assets	<u>5,358,425</u>	<u>5,599,964</u>
	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Liabilities		
Reportable segment liabilities	2,531,640	2,965,504
Elimination of inter-segment payables	<u>(744,951)</u>	<u>(754,634)</u>
Consolidated total liabilities	<u>1,786,689</u>	<u>2,210,870</u>

- (iii) Geographical information

The following table sets out information about the geographical location of (i) the Group's revenue from external customers; and (ii) the Group's property, plant and equipment and right-of-use assets. The geographical location of customers is based on the location at which the goods are delivered. The geographical location of the specified non-current assets is based on the physical location of the asset.

	Revenues from external customers		Specified non-current assets	
	Financial year ended 31st March,		At 31st March,	At 31st March,
	2024	2023	2024	2023
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Hong Kong (place of domicile)	<u>1,603,529</u>	<u>1,438,898</u>	<u>213,361</u>	<u>273,133</u>
Taiwan	<u>560,857</u>	<u>524,894</u>	<u>54,306</u>	<u>73,249</u>
Other territories	<u>121,139</u>	<u>100,459</u>	<u>7,433</u>	<u>6,195</u>
	<u>681,996</u>	<u>625,353</u>	<u>61,739</u>	<u>79,444</u>
Revenue from sales of luxury goods and net income from concession and consignment sales	<u>2,285,525</u>	<u>2,064,251</u>	—	—
Revenue from securities investment	<u>114,612</u>	<u>66,534</u>	—	—
Total	<u>2,400,137</u>	<u>2,130,785</u>	<u>275,100</u>	<u>352,577</u>

4. OTHER INCOME / (LOSS)

	Financial year ended 31st March,	
	2024	2023
	HK\$'000	HK\$'000
Net realised and unrealised loss on unlisted equity and non-equity securities	<u>(1,697)</u>	<u>(85,913)</u>
Net realised loss on listed debt securities measured at amortised cost	<u>(878)</u>	<u>(3,697)</u>
Net impairment loss on listed debt securities measured at amortised cost (recognised) / written back	<u>(1,620)</u>	<u>1,184</u>
Interest income	<u>94,813</u>	<u>52,793</u>
Gain / (loss) on disposal of property, plant and equipment	<u>978</u>	<u>(57)</u>
Net foreign exchange (loss) / gain	<u>(11,868)</u>	<u>9,749</u>
	<u>79,728</u>	<u>(25,941)</u>

5. PROFIT BEFORE TAXATION

	Financial year ended 31st March,	
	2024	2023
	HK\$'000	HK\$'000
Profit before taxation is arrived at after charging / (crediting) :-		
Depreciation		
- property, plant and equipment	31,536	27,263
- right-of-use assets	100,516	100,995
Impairment loss on property, plant and equipment recognised (Note a)	5,000	5,000
Impairment loss on right-of-use assets recognised (Note b)	40,000	30,000
Impairment loss on trade debtors written back	—	(2,638)
Interest on bank overdrafts and loans repayable within five years	48,617	34,782
Interest on lease liabilities	<u>17,926</u>	<u>15,934</u>

Notes :-

- a. During the year ended 31st March, 2024, management performed an impairment assessment on certain property, plant and equipment of the Group's retail stores in accordance with the accounting policy on impairment of assets. Based on the assessment, an impairment loss of HK\$5,000,000 (2023 : HK\$5,000,000) was recognised in respect of the respective property, plant and equipment and charged to the consolidated statement of profit or loss. The recoverable amounts of these property, plant and equipment were determined based on the estimated future cash flows generated from these retail stores for the remaining non-cancellable lease term of the respective retail stores at a discount rate of 11.6 per cent. (2023 : 11.6 per cent.) per annum.
- b. During the year ended 31st March, 2024, management performed an impairment assessment on certain right-of-use assets of the Group's retail stores in accordance with the accounting policy on impairment of assets. Based on the assessment, an impairment loss of HK\$40,000,000 (2023 : HK\$30,000,000) was recognised in respect of the respective right-of-use assets and charged to the consolidated statement of profit or loss. The recoverable amounts of these right-of-use assets were determined based on the estimated future cash flows generated from these retail stores for the remaining non-cancellable lease term of the respective retail stores at a discount rate of 11.6 per cent. (2023 : 11.6 per cent.) per annum.

6. TAXATION

	Financial year ended 31st March,	
	2024	2023
	HK\$'000	HK\$'000
Current tax – Hong Kong Profits Tax		
Provision for the year	227	29,162
Over-provision in respect of prior years	<u>(5,586)</u>	<u>(15,730)</u>
	<u>(5,359)</u>	<u>13,432</u>
Current tax – Outside Hong Kong		
Provision for the year	9,963	8,245
Under-provision in respect of prior years	<u>59</u>	<u>29</u>
	<u>10,022</u>	<u>8,274</u>
Deferred tax		
Origination and reversal of temporary differences	<u>(57)</u>	<u>33</u>
Total income tax expense	<u><u>4,606</u></u>	<u><u>21,739</u></u>

The provision for Hong Kong Profits Tax for 2024 is calculated at 16.5 per cent. (2023 : 16.5 per cent.) of the estimated assessable profits for the year.

Taxation for subsidiary companies outside Hong Kong is charged at the appropriate current rates of taxation ruling in the relevant countries.

7. DIVIDENDS

	Financial year ended 31st March,	
	2024	2023
	HK\$'000	HK\$'000
Interim dividend declared and paid of HK10 cents (2023 : HK8 cents) per ordinary share	<u>39,420</u>	<u>31,536</u>
Final dividend proposed after the end of the reporting period of HK35 cents (2023 : HK27 cents) per ordinary share	<u>137,971</u>	<u>106,435</u>

8. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share is based on the profit for the year attributable to ordinary equity shareholders of the Company of HK\$350,767,000 (2023 : HK\$252,637,000) and the weighted average number of 394,202,808 ordinary shares (2023 : 394,202,808 ordinary shares) in issue during the year.

Basic earnings per share are the same as diluted earnings per share for both years as the Company has no potential dilutive shares outstanding for both years.

9. OTHER FINANCIAL ASSETS

Other financial assets comprise :-

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Non-current assets		
Unlisted equity and non-equity securities designated at fair value through profit or loss	57,926	250,927
Listed debt securities measured at amortised cost net of loss allowance	<u>418,825</u>	<u>1,033,929</u>
	<u>476,751</u>	<u>1,284,856</u>
Current assets		
Unlisted equity and non-equity securities designated at fair value through profit or loss	13,200	115,057
Listed debt securities measured at amortised cost net of loss allowance	<u>641,428</u>	<u>165,353</u>
	<u>654,628</u>	<u>280,410</u>
	<u>1,131,379</u>	<u>1,565,266</u>

10. DEBTORS, DEPOSITS AND PREPAYMENTS

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Trade debtors	92,198	49,429
Less : loss allowance	<u>—</u>	<u>(91)</u>
	92,198	49,338
Net defined benefit assets	3,037	3,188
Other debtors, deposits and prepayments	<u>173,807</u>	<u>171,282</u>
	269,042	223,808
Less : non-current portion of deposits and prepayments	<u>(60,969)</u>	<u>(76,816)</u>
	<u>208,073</u>	<u>146,992</u>

Apart from the above non-current portion of deposits and prepayments, all of other debtors, deposits and prepayments of the Group are expected to be recovered or recognised as an expense within one year.

Ageing analysis

Included in debtors, deposits and prepayments are trade debtors (net of loss allowance) with the following ageing analysis based on due date as at the end of the reporting period :-

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Current	92,090	49,338
1 to 30 days overdue	<u>108</u>	<u>—</u>
	<u>92,198</u>	<u>49,338</u>

Trade debtors are due within 30 to 90 days from the date of billing.

11. CREDITORS, ACCRUALS AND PROVISIONS

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Trade creditors	150,790	199,787
Contract liabilities	31,413	21,442
Other creditors, accruals and provisions	<u>224,074</u>	<u>218,770</u>
	406,277	439,999
Less : non-current portion of creditors and provisions	<u>(37,156)</u>	<u>(54,373)</u>
	<u>369,121</u>	<u>385,626</u>

Included in creditors, accruals and provisions are trade creditors with the following ageing analysis based on due date as at the end of the reporting period :-

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Current	<u>150,790</u>	<u>199,787</u>

12. SHARE CAPITAL

	Financial year ended 31st March,			
	2024		2023	
	Number of shares Thousands	Nominal value HK\$'000	Number of shares Thousands	Nominal value HK\$'000
Authorised :-				
Ordinary shares of HK\$0.30 each	<u>518,000</u>	<u>155,400</u>	<u>518,000</u>	<u>155,400</u>
Issued and fully paid :-				
Ordinary shares of HK\$0.30 each				
Balance brought forward and carried forward	<u>394,203</u>	<u>118,261</u>	<u>394,203</u>	<u>118,261</u>

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per ordinary share at general meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

At no time during the year ended 31st March, 2024 was there any purchase, sale or redemption by the Company, or any of its subsidiary companies, of the Company's ordinary shares.

13. CAPITAL COMMITMENTS

Capital commitments outstanding at 31st March, 2024 not provided for in the consolidated financial statements were as follows :-

	At 31st March, 2024 HK\$'000	At 31st March, 2023 HK\$'000
Contracted for	7,698	293
Authorised but not contracted for	<u>—</u>	<u>—</u>
	<u>7,698</u>	<u>293</u>

14. CONTINGENT LIABILITIES

At 31st March, 2024, the Company had the following contingent liabilities in respect of :-

Guarantees of HK\$727,730,000 (2023 : HK\$797,813,000) given to banks to secure facilities granted to certain subsidiary companies. The facilities were utilised to the extent of HK\$72,210,000 (2023 : HK\$72,565,000) at the end of the reporting period.

As at the end of the reporting period, the directors do not consider it probable that a claim will be made against the Company under any of the above guarantees. No provision was therefore made in this respect at 31st March, 2024 and 31st March, 2023 respectively.

15. SCOPE OF WORK OF KPMG

The financial figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income, and the related notes thereto for the year ended 31st March, 2024 as set out in the preliminary announcement have been compared by the Company's Independent Auditor, KPMG, Certified Public Accountants, to the amounts set out in the Group's consolidated financial statements for the year and the amounts were found to be in agreement. The work performed by KPMG in this respect did not constitute an audit, review or other assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by the Independent Auditor.

MANAGEMENT DISCUSSION AND ANALYSIS

For the financial year ended 31st March, 2024, the Group achieved a turnover of HK\$2,400.1 million, an increase of 12.6 per cent..

Net profit attributable to equity shareholders was HK\$350.8 million (2023: HK\$252.6 million), an increase of 38.9 per cent..

The increase in profit is the result of an increase in the Group's sales turnover and strict control of costs at all levels of the Group's operation, alongside an increase in profit contribution from the investment portfolio.

FINANCIAL RESULTS AND FINAL DIVIDEND

Turnover for the financial year ended 31st March, 2024 was HK\$2,400.1 million, an increase of 12.6 per cent. compared to HK\$2,130.8 million in the previous year.

Profit attributable to shareholders was HK\$350.8 million, an increase of 38.9 per cent. compared to HK\$252.6 million in the previous year.

In view of these results, the Board is recommending the payment of a final dividend of HK35 cents per ordinary share, which together with the interim dividend of HK10 cents per ordinary share paid, represents a total of HK45 cents per ordinary share compared to HK35 cents in the previous year. Based on the closing price of HK\$4.92 per share on 28th March, 2024 (the last share trading day of the financial year), the total proposed dividend represents a dividend yield of 9.15 per cent..

REVIEW OF OPERATIONS

During the year under review, consumer sentiment in Hong Kong was weak as a result of poor market conditions and high interest rates. Meanwhile, with the re-opening of the borders, Hong Kong consumers have been travelling and spending abroad aggressively. With the rapid development of the major luxury brands' presence in China and the narrowing of price differences between China and Hong Kong, Chinese tourists are staying in Hong Kong for shorter periods and are no longer focused on shopping at they used to be before the pandemic. As such, the Group made the strategic decision to close its Harvey Nichols store at the Landmark and Beauty Bazaar store at The ONE. We believe this strategic development will enable us to consolidate and further build up the customer base at Pacific Place while significantly reducing our cost base. Nevertheless, the Group succeeded in increasing the Group's sales turnover by 11.4 per cent. in the financial year ended 31st March, 2024.

In Taiwan, despite weak consumer sentiment there, the Group managed to achieve a 10.5 per cent. growth in sales turnover in local currency terms. The Group will continue to exercise aggressive control of operating cost and inventory.

In China, sales of the Group's retail and e-commerce business grew by 34.7 per cent. in local currency terms following the Group's strategy to consolidate its wholesale network while growing the Group's retail network.

The Group adopted the most conservative approach in managing its retail network. Today, the Group's retail network totals 61 stores, comprising 5 stores in Hong Kong, 28 in China and 28 in Taiwan.

Geographically, Hong Kong contributed 70.2 per cent. of sales, Taiwan 24.5 per cent. and other territories 5.3 per cent..

In terms of sales mix, watches and jewellery represented 39.8 per cent., cosmetics and beauty products 30.3 per cent., fashion and accessories 25.1 per cent. and securities trading 4.8 per cent..

The investment market remained volatile as the timing and extent of U.S. interest rate reductions remain unclear. The Group managed its investment portfolio cautiously and achieved a profit of HK\$53.0 million. None of the carrying value of any individual investment held by the Group accounted for 5 per cent. or more of the Group's total assets as at 31st March, 2024.

FUTURE PROSPECTS

The Group expects the retail market in Hong Kong to be extremely difficult in the current financial year. Local consumers have been travelling and spending abroad aggressively as markets such as Japan and Europe offer retail prices on luxury goods which are significantly cheaper due to their weak currencies and tax rebates to tourists. Furthermore, Shenzhen has become an extremely popular destination for Hong Kong consumers given food, services and general merchandises are available at the same or higher quality and at a much lower price. In terms of tourist spending, Chinese tourists have shortened their trips in Hong Kong and are no longer focused on shopping at they used to be before the pandemic.

The Taiwan market will remain challenging as local consumers there have also been travelling in Japan where retail prices of luxury goods are significantly cheaper due to its weak currency and tax rebates to tourists.

In China, given soft consumer sentiment and spending, the Group has a cautious near-term outlook. However, the Group remains positive on the long-term outlook of China and will seek to continue growing its presence in this market.

The Group will continue to employ the most conservative approach to manage its retail network and cautiously manage its investment portfolio, as well as rigorously control costs at all levels of operation.

With net cash of HK\$2,670.5 million and its strong balance sheet, the Group is in a strong position to cope with the risk of a difficult retail climate, potential economic downturn, and to undertake new investment opportunities to diversify and broaden its earnings base.

CORPORATE STRATEGY

The Group's strategy is to cater to the Asian market's demand for quality branded products through a combination of licensed brands, the Group's own brands, and own retail platforms. Our corporate values rest in growing the presence of our existing businesses and identifying new business and investment opportunities not limited to our current businesses in order to deliver value to both our customers and our shareholders. All such opportunities will continue to be diligently and carefully evaluated by the Board with the primary view of further enhancing the Group's financial and market position as well as delivering value to our shareholders. We believe implementing disciplined business strategies and prudent financial management serves this purpose by preserving the longevity and sustainability of our businesses. We also believe in maintaining a conservative balance sheet so we can take advantage of any investment opportunities of exceptional value as and when they arise.

EMPLOYMENT AND REMUNERATION POLICIES

As at 31st March, 2024, the Group had 683 (2023 : 732) employees. Total staff costs (including directors' emoluments) amounted to HK\$300.6 million (2023 : HK\$261.8 million). Remuneration policies are reviewed regularly by the Board and by the Remuneration Committee in respect of directors and senior management. Remuneration packages are structured to take into account the level and composition of pay and the general market conditions in the respective countries and businesses in which the Group operates.

LIQUIDITY AND FINANCIAL RESOURCES

The Group's net liquid financial resources as at 31st March, 2024 stood at HK\$2,670.5 million (2023 : HK\$2,262.3 million), represented by cash and bank balances of HK\$3,469.6 million (2023 : HK\$3,267.9 million) less short-term bank borrowings of HK\$799.1 million (2023 : HK\$1,005.6 million).

The Group also maintains substantial uncommitted short-term loan facilities with selected international banks for day-to-day requirements and funding flexibility.

FOREIGN CURRENCY EXPOSURE AND FINANCIAL MANAGEMENT

Merchandise purchased by the Group is mainly denominated in United States Dollars, Euros, Pounds Sterling and Swiss Francs. Where appropriate, forward foreign exchange contracts are utilised to purchase the relevant currency to settle amounts due and it is the Group's policy that such foreign exchange contracts or foreign currency purchases are strictly limited to approved purchase budget amounts or actual purchase commitments.

Exposure to fluctuations in the exchange rate of regional currencies in respect of the Group's overseas operations is minimised by utilising local currency borrowings, where necessary, to fund working capital and capital expenditure requirements with repayment from funds generated from local sales.

Financial risk management for the Group is the responsibility of the treasury department based in Hong Kong which implements the policies and guidelines issued by the Board. Surplus cash is held mainly in United States Dollars, New Taiwan Dollars, Hong Kong Dollars and Renminbi with the majority placed on short-term deposits with established international banks.

As at 31st March, 2024, the Group's current ratio, being current assets divided by current liabilities, was 3.3 times (as at 31st March, 2023 : 2.3 times). The Group has maintained a net surplus cash position throughout the financial year under review and its gearing ratio, being total bank borrowings net of cash balances as a percentage of consolidated capital and reserves is Nil (as at 31st March, 2023 : Nil).

OTHER INFORMATION

DIVIDENDS

In view of the results, the Board is recommending the payment of a final dividend of HK35 cents (2023 : HK27 cents) per ordinary share for the year ended 31st March, 2024. The final dividend which will be paid on or about Friday, 23rd August, 2024, will absorb a total of about HK\$137,971,000 (2023 : HK\$106,435,000) and will be paid to the shareholders whose names appear in the Register of Members of the Company on Friday, 16th August, 2024. Together with the interim dividend of HK10 cents (2023 : HK8 cents) per ordinary share, the dividend payout is HK45 cents (2023 : HK35 cents) per ordinary share.

CLOSURE OF REGISTER OF MEMBERS

For the purpose of ascertaining shareholders' right to attend and vote at the annual general meeting of the shareholders of the Company to be held on Thursday, 8th August, 2024 (the "2024 AGM"), and entitlement to the proposed final dividend, the Register of Members of the Company will be closed as set out below :-

- (i) For ascertaining shareholders' right to attend and vote at the 2024 AGM :-

Latest time to lodge transfer documents for registration	4:30 p.m. on Friday, 2nd August, 2024
Closure of Register of Members	Monday, 5th August, 2024 to Thursday, 8th August, 2024 (both days inclusive)
Record Date	Thursday, 8th August, 2024

(ii) For ascertaining shareholders' entitlement to the proposed final dividend :-

Latest time to lodge transfer documents for registration 4:30 p.m. on Wednesday, 14th August, 2024

Closure of Register of Members Thursday, 15th August, 2024 to Friday, 16th August, 2024 (both days inclusive)

Record Date Friday, 16th August, 2024

During the above closure periods, no transfer of shares will be effected. In order to be eligible to attend and vote at the 2024 AGM and to qualify for the proposed final dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Hong Kong Branch Share Registrar, Tricor Tengis Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong not later than the abovementioned "latest time".

SHARE PURCHASE, SALE AND REDEMPTION

At no time during the year was there any purchase, sale or redemption by the Company, or any of its subsidiary companies, of the Company's ordinary shares. There is no treasury shares held by the Company.

CORPORATE GOVERNANCE PRACTICES

The Company is committed to maintaining high standards of corporate governance including promotion of the Company's sustainable development. It believes that high standards of corporate governance provide a framework and solid foundation for the Group to manage business risks, enhance transparency, maintain high standards of accountability and protect shareholders' interest in general. The Company recognises that corporate governance practices are fundamental to the smooth, effective and transparent operation of a company and its ability to attract investment, protect the rights of shareholders and enhance shareholder value.

The Company has applied the principles and complied with all the code provisions of the Corporate Governance Code (the "CG Code") as set out in Appendix C1 to the Listing Rules throughout the year ended 31st March, 2024 except code provision C.2.1 of the CG Code as the functions of Chief Executive Officer are now performed by Sir Dickson Poon, the Group Executive Chairman. Furthermore, the Company has complied with all applicable requirements and provisions of the Environmental, Social and Governance Reporting Guide as set out in Appendix C2 to the Listing Rules.

Detailed information on the Company's other corporate governance practices is set out in the Corporate Governance Report included in the 2024 Annual Report which will be despatched to the shareholders in due course.

REVIEW OF GROUP FINAL RESULTS

The Audit Committee has reviewed the consolidated final results of the Group for the year ended 31st March, 2024 with the Board.

ANNUAL GENERAL MEETING

The 2024 AGM will be held at The Palace Rooms (Daisy Room - Freesia Room), B1/F, The Royal Garden, 69 Mody Road, Tsimshatsui East, Kowloon, Hong Kong on Thursday, 8th August, 2024 at 11:30 a.m.. The Notice of the Annual General Meeting will be published on the website of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk and the website of the Company at www.dickson.com.hk/wp-content/uploads/EAGM120724.pdf and included in the 2024 Annual Report which will be despatched to the shareholders in due course.

As at the date of this announcement, the Board comprises :-

Executive Directors:

Dickson Poon (*Group Executive Chairman*)
Poon Dickson Pearson Guanda
(*Chief Operating Officer*)
Chan Hon Chung, Johnny Pollux
Lau Yu Hee, Gary

Independent Non-Executive Directors:

Bhanusak Asvaintra
Nicholas Peter Etches
Fung Yue Ming, Eugene Michael
Lam Sze Wan Patricia

By Order of the Board
Or Suk Ying, Stella
Company Secretary

Hong Kong, 13th June, 2024

** For identification purposes only*