



**FAST RETAILING**

**FAST RETAILING CO., LTD.**

迅銷有限公司

**Third Quarterly Report 2023/24**

2024.3.1–2024.5.31

Stock Code: 6288

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## 1. Corporate Profile

Board of Directors

Representative Executive Director

Tadashi Yanai (*Chairman, President and CEO*)

Executive Directors

Takeshi Okazaki

Kazumi Yanai

Koji Yanai

Independent Non-executive Directors

Nobumichi Hattori (External)

Masaaki Shintaku (External)

Naotake Ono (External)

Kathy Mitsuko Koll (aka Kathy Matsui) (External)

Joji Kurumado (External)

Yutaka Kyoya (External)

Audit & Supervisory Boards

Masaaki Shinjo

Masumi Mizusawa

Tomohiro Tanaka

Keiko Kaneko (External)

Takao Kashitani (External)

Masakatsu Mori (External)

Company Secretary

Shea Yee Man

Independent Accountants

Deloitte Touche Tohmatsu LLC

Principal Banks

Sumitomo Mitsui Banking Corporation

MUFG Bank, Ltd.

Mizuho Bank, Ltd.

The Hong Kong and Shanghai Banking Corporation Limited

Registered Office and Headquarters

10717-1 Sayama

Yamaguchi City

Yamaguchi 754-0894

Japan

Principal Place of Business in Japan

Midtown Tower 9-7-1

Akasaka, Minato-ku

Tokyo 107-6231

Japan

Principal Place of Business in Hong Kong

702-706, 7th Floor, Mira Place Tower A

No. 132 Nathan Road

Tsim Sha Tsui

Kowloon

Hong Kong

HDR Registrar and HDR Transfer Office

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

Stock Code

Hong Kong: 6288

Japan: 9983

Website Address

<https://www.fastretailing.com/eng/>

## 2. Financial Highlights

### Consolidated Financial Summary

Term	Third Quarter of 62nd Fiscal Year	Third Quarter of 63rd Fiscal Year	62nd Fiscal Year
Accounting period	Nine months ended 31 May 2023	Nine months ended 31 May 2024	Year ended 31 August 2023
Revenue (Millions of yen)	2,143,504	2,366,501	2,766,557
Operating profit (Millions of yen)	330,574	401,803	381,090
Profit before income taxes (Millions of yen)	359,203	477,767	437,918
Profit for the period attributable to owners of the Parent (Millions of yen)	238,519	312,838	296,229
Comprehensive income attributable to owners of the Parent (Millions of yen)	271,077	504,264	423,601
Equity attributable to owners of the Parent (Millions of yen)	1,694,899	2,137,916	1,821,405
Total assets (Millions of yen)	3,100,617	3,684,122	3,303,694
Basic earnings per share (Yen)	777.90	1,020.02	966.09
Diluted earnings per share (Yen)	776.65	1,018.25	964.48
Ratio of equity attributable to owners of the Parent to total assets (%)	54.7	58.0	55.1
Net cash generated by operating activities (Millions of yen)	315,896	454,391	463,216
Net cash (used in) / generated by investing activities (Millions of yen)	(505,838)	(85,463)	(574,402)
Net cash (used in) / generated by financing activities (Millions of yen)	(240,721)	(229,578)	(364,562)
Cash and cash equivalents at end of the period (year) (Millions of yen)	922,567	1,097,753	903,280

Accounting period	Three months ended 31 May 2023	Three months ended 31 May 2024
Revenue (Millions of yen)	676,153	767,502
Profit attributable to owners of the Parent (Millions of yen)	85,126	116,926
Basic earnings per share for the period (Yen)	277.60	381.22

(Notes) 1. FAST RETAILING CO., LTD. (the “Company”, the “Parent”, or the “Reporting entity”) prepared interim condensed consolidated financial statements and therefore has not included the non-consolidated financial summary of the Reporting entity.

2. The financial figures are sourced from the interim condensed consolidated financial statements or consolidated financial statements prepared in accordance with International Financial Reporting Standards (“IFRS”).

3. Our common stock has been split on a 3-to-1 basis, effective 1 March 2023. Basic earnings per share, and diluted earnings per share have been calculated assuming this stock split was conducted at the beginning of the previous fiscal year.

#### Business Description

There were no significant changes in the nature of the business engaged by the Company and its subsidiaries (collectively, the “Group”) during the nine months ended 31 May 2024.

In addition, there were no significant changes in the organizational structure of the Group, including the major subsidiaries, during the nine months ended 31 May 2024.

### **3. Management Discussion and Analysis**

#### Business Review

##### 1. Business and Operational Risks

No new business-related risks have arisen during the nine months ended 31 May 2024.

There have been no significant changes concerning business-related risks as stated in the annual report for the preceding fiscal year.

## 2. Financial Analysis

### (1) Financial Position and Results of Operations

#### (i) Results of Operations

The Fast Retailing Group generated a significant increase in revenue and profits in the third quarter of fiscal 2024, or the nine months from 1 September 2023 to 31 May 2024, with consolidated revenue totaling 2.3665 trillion yen (+10.4% year-on-year) and operating profit rising to 401.8 billion yen (+21.5% year-on-year). In addition to the continued strong performances by UNIQLO operations in the North America, Europe, and Southeast Asia regions, which all reported large revenue and profit gains, UNIQLO Japan also reported significantly higher revenue and profit for the three months from March to May. All these factors helped generate an overall record performance for the Group on a consolidated basis. We recorded 75.9 billion yen under finance income net of costs, primarily comprised of 40.4 billion yen in net interest income and 35.5 billion yen in translated foreign exchange gains on foreign-currency denominated assets. As a result, profit before income taxes rose to 477.7 billion yen (+33.0% year-on-year) over the nine-month period and profit attributable to owners of the parent increased to 312.8 billion yen (+31.2% year-on-year).

The Fast Retailing Group is focusing on a number of areas as part of its endeavor to become a global No.1 brand that is essential to daily living and is trusted by all customers around the world. Those measures include (1) Further progressing the development of a digital consumer retailing industry, (2) Diversifying global earnings pillars, (3) Pursuing a business model in which the development of business contributes to sustainability, (4) Expanding the GU business segment, as well as Theory and other Global brands, and (5) Strengthening human capital. We aim to enhance our product development and branding and accelerate high-quality store openings at UNIQLO International in particular as the growth pillar of the Fast Retailing Group. We are also committed to creating LifeWear, simple and high-quality everyday clothing, in order to help build a sustainable society. Our aim is to create high-quality clothing that lasts a long time, clothing that exerts a lower impact on the planet and is made in healthy and safe working environments, and circular clothing that can ultimately be recycled or reused.

#### **UNIQLO Japan**

UNIQLO Japan reported an increase in revenue and a significant rise in profits in the first nine months of fiscal 2024, with revenue totaling 722.0 billion yen (+1.7% year-on-year) and operating profit reaching 127.8 billion yen (+28.3% year-on-year). The segment generated especially strong revenue and profit gains in the three months from March to May. Same-store sales expanded by 9.0% year-on-year in the third quarter on the back of persistently warm weather and strong sales of T-shirts, Bra Tops, and bottoms made of ultra-stretch materials that were featured in our latest advertising campaigns. The gross profit margin improved by 4.1 points year-on-year after we were able to reduce the amount of discounting required to offload excess stock and thereby improve the discounting rate. In addition, the impact of spot exchange rates used for additional production orders also eased, resulting in an improvement in cost of sales. Looking ahead, we do expect spot rates to impact results in the three months from June to August as we are currently submitting additional production orders for products that are running low on stock due to the strong sales in the previous quarter. As a result, cost of sales for the second half of fiscal 2024 from March to August 2024 is expected to hold roughly steady at the previous year's level. Finally, the selling, general and administrative expense ratio improved by 2.1 points year-on-year as the higher revenue performance resulted in a decline in personnel, store rents, and advertising and promotion cost ratios.

#### **UNIQLO International**

UNIQLO International reported a significant increase in both revenue and profit in the first nine months of fiscal 2024, with revenue rising to 1.2928 trillion yen (+17.8% year-on-year) and operating profit expanding to 221.9 billion yen (+20.6% year-on-year). UNIQLO brand recognition is rising across all markets as a result of our persistent strategy of opening new stores around the world that enable people to experience the great benefits of LifeWear, and this is now helping to generate a virtuous cycle of strengthening business performance.

Breaking down the UNIQLO International third-quarter performance from March to May into individual regions and markets and viewing performance on a local currency basis, the Mainland China market and Hong Kong market reported declines in revenue and large contractions in profit. Sales in the Mainland China market struggled in comparison with the high bar set in the previous year and in the face of a slowdown of consumer appetite, unseasonal weather, and product lineups that didn't fully satisfy the needs of local customers. By contrast, the Taiwan market reported large revenue and profit gains and South Korea reported higher revenue and profit on the back of strong sales of Summer ranges. Meanwhile, Southeast Asia, India & Australia reported higher revenue and a significant increase in profits as our efforts to enhance communication of attractive Summer products around the time of the 40th UNIQLO Thank You Festival and other promotional sales boosted sales of Bra Tops, UV-cut, T-shirts, and other core ranges. UNIQLO North America reported large increases in revenue and profit due to strong sales of Bra Tops, linen, sports utility wear, and other ranges resulting from our decision to strengthen marketing and communications to strategically enhance

sales of certain products. UNIQLO Europe reported large gains in revenue and profit. Raising UNIQLO brand visibility across the region helped generate higher-than-anticipated sales at our newly opened stores in Edinburgh in the UK and Rome, Italy, and the region also reported impressive double-digit year-on-year growth in same-store sales over the three-month period.

## **GU**

The GU business segment reported an increase in revenue and a large rise in profits in the first nine months of fiscal 2024 on the back of strong sales of products that successfully captured mass fashion trends. Revenue totaled 246.4 billion yen (+8.1% year-on-year) and operating profit expanded to 29.4 billion yen (+14.2% year-on-year).

In the three months from March to May, GU witnessed strong sales of Sweat Look T-shirt, Cocoon Jogger Pull-on Pants, Light Denim Wide Pants, and other items that incorporated global mass fashion trends, suggesting that the brand will soon be well positioned to expand more earnestly into international markets.

## **Global Brands**

In the first nine months of fiscal 2024, the Global Brands segment reported a decline in revenue to 103.7 billion (–2.5% year-on-year) and an operating loss of 0.3 billion yen (compared with an operating profit of 1.4 billion yen in the previous year).

In the three months from March to May, sales for Theory in the United States in particular proved sluggish, resulting in a slight year-on-year decline in revenue for the Theory operation as a whole. Theory operating profit declined significantly as the operation failed to sufficiently control personnel costs and other business costs. While revenue from our PLST label declined year-on-year, after restructuring measures resulted in a contraction in total store numbers, operating profit increased on the back of improved cost structures. However, PLST is showing signs of a steady recovery, with third-quarter same-store sales rising on the back of strong sales primarily at urban stores operating under the new business model. Finally, while Comptoir des Cottonniers reported a decline in revenue on the back of fewer store numbers, the brand also reported a contraction in operational losses as restructuring measures helped improve cost structures.

## **Sustainability**

Fast Retailing is advancing its LifeWear concept—the ultimate in everyday clothing, designed to make everyone's life better—to create apparel that emphasizes quality, design and price, in addition to being environmentally friendly, protecting human rights and contributing to society. We have identified six priority areas (materialities) for our sustainability activities. The main company activities during the third-quarter consolidated accounting period are as follows.

■ **Creating new value through products and sales:** UNIQLO is promoting its "RE.UNIQLO" initiative to transition to a more circular society by extending the lifespan of clothes, as part of its REDUCE, REUSE, RECYCLE activities. For REDUCE activities, as at the end of May 2024, RE.UNIQLO Studio, which offers clothing repair, remake and upcycle services, has been rolled out to 44 UNIQLO stores across 19 countries and regions, and there are plans to expand it to more than 50 stores globally by the end of December 2024. For REUSE activities, the second round of trials of the UNIQLO Pre-Owned Clothes Project is being conducted at the UNIQLO Setagaya Chitosedai and UNIQLO Tenjin stores, selling pre-owned UNIQLO clothing through the end of August 2024. For RECYCLE activities, UNIQLO will be the first provider to use molecular recycling materials from some of its store-collected products (high polyester mix materials) for the Swedish national team's official apparel at the major global sporting event to be held in France in 2024.

■ **Respecting human rights and labor environment in the supply chain:** We are continually strengthening our efforts to improve transparency and traceability, and respect human rights and labor environments. In 2019, we supported the industry commitment to Responsible Recruitment for migrant workers and clarified our policy against forced labor. In 2022, we launched workplace monitoring focused on foreign migrant workers' recruitment and employment, and classified costs to migrant workers, such as recruitment fees, travel expenses, and passport renewals as zero-tolerance items in our workplace monitoring. If such zero-tolerance issues are found, we require partner factories to remedy the matters immediately. In addition, we have conducted training and other activities with external partners such as the International Organization for Migration (IOM). As a result, we confirmed that by the end of May 2024, more than 9,800 foreign migrant workers received repayment of recruitment fees and related costs, which amount to over USD 4.5 million (approximately 700 million yen).

■ **Consideration for the environment:** We have set ourselves the goal of reducing greenhouse gas emissions at our stores and offices by 90% by the fiscal year ending August 2030 compared to the fiscal year ended August 2019, and by 20% in our supply chains. In addition to implementing renewable energy within the company, we are strengthening our efforts to reduce greenhouse gas emissions together with UNIQLO and GU's main factories. As a result, our own greenhouse gas emissions in the fiscal year



ended August 2023 were reduced by 69.4% compared to the fiscal year ended August 2019 (45.7% reduction in the previous fiscal year), and by 10.0% in supply chains (6.2% reduction in the previous fiscal year). Also, the percentage of renewable energy implementation in the company reached 67.6% (42.4% in the previous fiscal year). In recognition of these efforts and disclosures, for the second consecutive year we have been recognized as an "A-List" company for climate change by international non-profit organization CDP.

■ Community co-existence and mutual support: UNIQLO is promoting the PEACE FOR ALL project, which involves selling graphic T-shirts designed by celebrities who share our desire to take action for world peace. All profits (equivalent to 20% of the sale price per shirt) are donated to three humanitarian aid organizations to support those affected by poverty, discrimination, violence, conflict, and war. Since the start of the initiative in June 2022, our donations exceeded 1.2 billion yen at the end of April 2024.

■ Supporting employee fulfillment: We are implementing various initiatives to promote diversity in four priority areas of gender, Global One Team, disabilities and LGBTQ+, including the introduction of systems and training programs to support relevant parties. In the first half of 2024, the Human Rights Committee discussed reports on improving the ratio of women in managerial positions and reducing the gender pay gap, along with measures to address these issues. Based on the committee's meetings, development plans and skill enhancement support for female management candidates, and other measures to promote the appointment of female managers, were discussed at women's human resources development meetings. In May and June 2024, human rights training was conducted for Group executive officers and business managers to deepen their understanding of human rights risks in management through example cases that could easily be perceived as harassment or discrimination.

■ Implementing good corporate governance: To enable rapid and transparent management, we have a number of committees engaged in open and active discussions. The Risk Management Committee discusses measures to minimize the impact on the company in the event of a business partner's unexpected business suspension and other occurrences, in addition to strengthening internal information security and internal controls. The Human Rights Committee reports on the current status and issues raised via the hotline for company employees and the company's hotline for factory employees, and discusses ways to resolve these issues. It also discusses issues related to the results of human rights due diligence conducted at the company's bases in Japan and overseas, providing feedback to relevant departments. Regarding policies for monitoring the working environments at factories, the committee has discussed points that should be strengthened in response to human rights issues .

## (ii) Financial Position

Total assets as at 31 May 2024 were 3.6841 trillion yen, which was an increase of 380.4 billion yen relative to the end of the preceding fiscal year. The principal factors were an increase of 194.4 billion yen in cash and cash equivalents, an increase of 43.8 billion yen in trade and other receivables, a decrease of 25.6 billion yen in other current financial assets, a decrease of 44.4 billion yen in inventories, an increase of 65.6 billion yen in derivative financial assets, an increase of 22.0 billion yen in property, plant and equipment, an increase of 41.0 billion yen in right-of-use assets and an increase of 96.3 billion yen in non-current financial assets.

Total liabilities as at 31 May 2024 were 1.4885 trillion yen, which was an increase of 58.1 billion yen relative to the end of the preceding fiscal year. The principal factors were a decrease of 13.0 billion yen in trade and other payables, an increase of 33.5 billion yen in lease liabilities, an increase of 10.4 billion yen in current tax liabilities, an increase of 10.5 billion yen in other current liabilities and an increase of 13.3 billion yen in deferred tax liabilities.

Total net assets as at 31 May 2024 were 2.1955 trillion yen, which was an increase of 322.2 billion yen relative to the end of the preceding fiscal year. The principal factors were an increase of 208.5 billion yen in retained earnings, an increase of 107.0 billion yen in other components of equity and increase of 5.7 billion yen in non-controlling interests.

(2) Cash Flows Information

Cash and cash equivalents as at 31 May 2024 had increased by 194.4 billion yen from the end of the preceding fiscal year, to 1.0977 trillion yen.

(Operating Cash Flows)

Net cash generated by operating activities for the nine months ended 31 May 2024 was 454.3 billion yen (315.8 billion yen was generated during the nine months ended 31 May 2023). The principal factors were cash inflow from profit before tax for 477.7 billion yen and depreciation and amortization for 151.5 billion yen, cash outflow from income taxes paid for 135.2 billion yen.

(Investing Cash Flows)

Net cash used in investing activities for the nine months ended 31 May 2024 was 85.4 billion yen (505.8 billion yen was used during the nine months ended 31 May 2023). The principal factors were 53.0 billion yen in payments for acquisition of property, plant and equipment and 23.4 billion yen for acquisition of intangible assets.

(Financing Cash Flows)

Net cash used in financing activities for the nine months ended 31 May 2024 was 229.5 billion yen (240.7 billion yen was used during the nine months ended 31 May 2023). The principal factors were 104.2 billion yen in dividends paid to owners of the parent and 108.7 billion yen in repayments of lease liabilities.

(3) Estimates and Assumptions Used for Those Estimates in the Accounting

For the third-quarter consolidated accounting period, there are no significant changes to the estimates or the assumptions used for those estimates.

(4) Operational and Financial Challenges to Address as Priority

There have been no significant challenges during the nine months ended 31 May 2024 that must be addressed by the Group.

(5) Research and Development

Not applicable.

(6) Significant Facilities

The following are the significant facilities that were newly completed during the nine months ended 31 May 2024.

<Subsidiaries in Japan>

Company name	Type of facility	Name of business	Location	Completion date
UNIQLO CO., LTD.	UNIQLO Japan stores	Urawa Misono store	Japan Saitama	April 2024

<Overseas Subsidiaries>

Not applicable.

The following are the significant facilities that were newly planned during the nine months ended 31 May 2024.

<Subsidiaries in Japan>

Not applicable.

<Overseas Subsidiaries>

Not applicable.

3. Significant Contracts in Business Operation

None.

#### 4. Information about the Reporting Entity

##### 1. Stock Information

###### (1) Number of Shares

###### (i) Total number of shares

Type	Total number of authorized shares (shares)
Common stock	900,000,000
Total	900,000,000

###### (ii) Shares Issued

Type	Number of shares issued as at 31 May 2024 (shares)	Number of shares issued as at submission date (shares) (As at 12 July 2024)	Name of financial instrument exchange of listing, or authorized financial instruments firms association	Remarks
Common stock	318,220,968	318,220,968	Prime market of the Tokyo Stock Exchange and the Main Board of the Stock Exchange of Hong Kong Limited (Note)	100 shares as one unit
Total	318,220,968	318,220,968	-	-

(Note) Hong Kong Depository Receipts are listed on the Main Board of the Stock Exchange of Hong Kong Limited.

###### (2) Share Subscription Rights

###### 1. Details of the Stock Option Program

Not applicable.

###### 2. Other Share Subscription Rights

Not applicable.

###### (3) Exercise of convertible bonds with conditional permission for adjustment of exercise price

Not applicable.

###### (4) Change in total number of Shares Issued, Capital Stock, Etc.

Date	Increase/ (decrease) of total number of shares issued (shares)	Balance of total number of shares issued (shares)	Increase/ (decrease) of capital stock (Millions of yen)	Balance of capital stock (Millions of yen)	Increase/ (decrease) of capital reserve (Millions of yen)	Balance of capital reserve (Millions of yen)
1 March 2024 to 31 May 2024	-	318,220,968	-	10,273	-	4,578

(Note) There was no change in the total number of shares issued, capital stock or capital reserve during the three months ended 31 May 2024.

###### (5) Major Shareholders

There are no items to disclose, as the accounting period under review is the third quarter accounting period.

## (6) Voting Rights

Concerning “Voting Rights” as at the end of the third quarterly accounting period ended 31 May 2024, it has not been possible to confirm and state the details entered in the register of shareholders. Therefore, the stated details are based on the register of shareholders as at the immediately preceding record date (29 February 2024).

### (i) Shares issued

As at 31 May 2024

Class	Number of shares (shares)	Number of voting rights	Remarks
Non-voting shares	-	-	-
Shares subject to restrictions on voting rights (e.g., treasury stock)	-	-	-
Shares subject to restrictions on voting rights (e.g., other than treasury stock)	-	-	-
Shares with full voting rights (e.g., treasury stock)	(Shares held as treasury stock) Common stock 11,510,000	-	-
Shares with full voting rights (e.g., other than treasury stock)	Common stock 306,561,700	3,065,617	(Note) 1
Shares less than one unit	Common stock 149,268	-	(Notes) 1, 2
Total number of shares issued	318,220,968	-	-
Total number of voting rights of all shareholders	-	3,065,617	-

(Notes) 1. The columns for the number of shares of “Shares with full voting rights (e.g., other than treasury stock)” and “Shares less than one unit” include 8,300 shares and 52 shares, respectively, held in the name of Japan Securities Depository Center, Inc.  
2. Common stock in the “Shares less than one unit” row includes 97 shares of treasury stock held by the Company.

### (ii) Treasury Stock

As at 31 May 2024

Name or trade name of holder	Holder’s address	Number of shares held in own name (shares)	Number of shares held in other’s name (shares)	Total number of shares held (shares)	Percentage of total number of shares issued (%)
FAST RETAILING CO., LTD.	10717-1 Sayama, Yamaguchi-shi, Yamaguchi	11,510,000	-	11,510,000	3.62
Total	-	11,510,000	-	11,510,000	3.62

## 2. Directors

Since the submission of the year-end report for the preceding fiscal year, there has been no change of directors during the nine months ended 31 May 2024.

## 5. Financial Section

### 1. Preparation of Interim Condensed Consolidated Financial Statements

The interim condensed consolidated financial statements of the Group, namely, the interim condensed consolidated statement of financial position as at 31 May 2024, the interim condensed consolidated statement of profit or loss and interim condensed consolidated statement of comprehensive income for the three-month and nine-month periods then ended, the interim condensed consolidated statement of changes in equity and interim condensed consolidated statements of cash flows for the nine-month period then ended, and the related notes (collectively, the “interim condensed consolidated financial statements”) were prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* (“IAS 34”), pursuant to Article 93 of the “Rules Governing Term, Form and Preparation of Consolidated Quarterly Financial Statements” (Cabinet Office Ordinance No. 64 of 2007, hereinafter referred to as “Consolidated Quarterly Financial Statements Rules”).

### 2. Review Report

Pursuant to the first clause of Article 193-2 of the Financial Instruments and Exchange Act, the interim condensed consolidated financial statements have been reviewed by Deloitte Touche Tohmatsu LLC.

(Amounts are stated in millions of yen and are rounded down to the nearest million unless otherwise stated)

## 1. Interim Condensed Consolidated Financial Statements

### (1) Interim Condensed Consolidated Statement of Financial Position

(Millions of yen)

	Notes	As at 31 August 2023	As at 31 May 2024
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents		903,280	1,097,753
Trade and other receivables		66,831	110,631
Other financial assets	14	576,194	550,546
Inventories	6	449,254	404,795
Derivative financial assets	14	132,101	180,342
Income taxes receivable		23,660	1,766
Other assets		25,372	27,084
Total current assets		2,176,695	2,372,919
Non-current assets			
Property, plant and equipment	7	221,877	243,946
Right-of-use assets		389,183	430,209
Goodwill		8,092	8,092
Intangible assets		87,300	94,010
Financial assets	14	240,363	336,701
Investments in associates accounted for using the equity method		18,974	19,626
Deferred tax assets		38,208	41,155
Derivative financial assets	14	114,151	131,521
Other assets		8,846	5,938
Total non-current assets		1,126,998	1,311,202
Total assets		3,303,694	3,684,122
<b>Liabilities and equity</b>			
<b>LIABILITIES</b>			
Current liabilities			
Trade and other payables		338,901	325,866
Other financial liabilities	14	61,913	62,538
Derivative financial liabilities	14	3,600	4,062
Lease liabilities		126,992	133,677
Current tax liabilities		65,428	75,847
Provisions		2,642	1,490
Other liabilities		129,782	140,305
Total current liabilities		729,260	743,790
Non-current liabilities			
Financial liabilities	14	241,068	241,163
Lease liabilities		338,657	365,535
Provisions		50,888	54,764
Deferred tax liabilities		67,039	80,363
Derivative financial liabilities	14	1,410	964
Other liabilities		2,007	1,943
Total non-current liabilities		701,072	744,736
Total liabilities		1,430,333	1,488,526

(Millions of yen)

	Notes	As at 31 August 2023	As at 31 May 2024
<b>EQUITY</b>			
Capital stock		10,273	10,273
Capital surplus		28,531	29,406
Retained earnings		1,498,348	1,706,912
Treasury stock, at cost		(14,714)	(14,646)
Other components of equity		298,965	405,970
Equity attributable to owners of the Parent		1,821,405	2,137,916
Non-controlling interests		51,955	57,679
Total equity		1,873,360	2,195,595
Total liabilities and equity		3,303,694	3,684,122

(2) Interim Condensed Consolidated Statement of Profit or Loss and Interim Condensed Consolidated Statement of Comprehensive Income  
Interim Condensed Consolidated Statement of Profit or Loss  
Nine months ended 31 May 2024

(Millions of yen)

	Notes	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Revenue	9	2,143,504	2,366,501
Cost of sales		(1,037,909)	(1,087,526)
Gross profit		1,105,594	1,278,974
Selling, general and administrative expenses	10	(780,180)	(885,872)
Other income	11	8,874	10,827
Other expenses	11	(4,779)	(3,504)
Share of profit / (loss) of associates accounted for using the equity method		1,066	1,379
Operating profit / (loss)		330,574	401,803
Finance income	12	36,082	83,817
Finance costs	12	(7,453)	(7,853)
Profit / (Loss) before income taxes		359,203	477,767
Income tax expense		(104,297)	(145,830)
Profit / (Loss) for the period		254,905	331,937
Profit / (Loss) for the period attributable to:			
Owners of the Parent		238,519	312,838
Non-controlling interests		16,386	19,098
Total		254,905	331,937
Earnings per share			
Basic (yen)	13	777.90	1,020.02
Diluted (yen)	13	776.65	1,018.25



Three months ended 31 May 2024

(Millions of yen)

	Notes	Three months ended 31 May 2023	Three months ended 31 May 2024
Revenue		676,153	767,502
Cost of sales		(312,079)	(333,771)
Gross profit		364,074	433,730
Selling, general and administrative expenses		(255,970)	(291,799)
Other income		4,578	3,488
Other expenses		(2,802)	(1,090)
Share of profit / (loss) of associates accounted for using the equity method		430	389
Operating profit / (loss)		110,311	144,718
Finance income		20,769	36,544
Finance costs		(2,376)	(2,890)
Profit / (Loss) before income taxes		128,704	178,371
Income tax expense		(38,429)	(55,872)
Profit / (Loss) for the period		90,274	122,499
Profit/ (Loss) for the period attributable to:			
Owners of the Parent		85,126	116,926
Non-controlling interests		5,147	5,572
Total		90,274	122,499
Earnings per share			
Basic (yen)	13	277.60	381.22
Diluted (yen)	13	277.08	380.57

Interim Condensed Consolidated Statement of Comprehensive Income  
 Nine months ended 31 May 2024

(Millions of yen)

	Notes	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Profit for the period		254,905	331,937
Other comprehensive income / (loss), net of income tax			
Items that will not be reclassified subsequently to profit or loss			
Financial assets measured at fair value through other comprehensive income / (loss)		18	(3)
Total items that will not be reclassified subsequently to profit or loss		18	(3)
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translating foreign operations		4,727	81,056
Cash flow hedges		26,987	113,746
Share of other comprehensive income / (loss) of associates		75	108
Total items that may be reclassified subsequently to profit or loss		31,790	194,910
Other comprehensive income / (loss), net of income tax		31,809	194,907
Total comprehensive income for the period		286,715	526,845
Attributable to:			
Owners of the Parent		271,077	504,264
Non-controlling interests		15,638	22,580
Total comprehensive income for the period		286,715	526,845

Three months ended 31 May 2024

(Millions of yen)

	Notes	Three months ended 31 May 2023	Three months ended 31 May 2024
Profit for the period		90,274	122,499
Other comprehensive income / (loss), net of income tax			
Items that will not be reclassified subsequently to profit or loss			
Financial assets measured at fair value through other comprehensive income / (loss)		25	(2)
Total items that will not be reclassified subsequently to profit or loss		25	(2)
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translating foreign operations		22,308	44,469
Cash flow hedges		40,082	52,139
Share of other comprehensive income / (loss) of associates		73	69
Total items that may be reclassified subsequently to profit or loss		62,464	96,678
Other comprehensive income / (loss), net of income tax		62,489	96,675
Total comprehensive income for the period		152,764	219,174
Attributable to:			
Owners of the Parent		146,328	212,045
Non-controlling interests		6,435	7,128
Total comprehensive income for the period		152,764	219,174

(3) Interim Condensed Consolidated Statement of Changes in Equity  
For the Nine months ended 31 May 2023

(Millions of yen)

	Note	Capital stock	Capital surplus	Retained earnings	Treasury stock, at cost	Other components of equity				Total	Equity attributable to owners of the Parent	Non-controlling interests	Total equity
						Financial assets measured at fair value through other comprehensive income	Foreign currency translation reserve	Cash flow hedge reserve	Share of other comprehensive income of associates				
As at 1 September 2022		10,273	27,834	1,275,102	(14,813)	131	100,587	162,407	129	263,255	1,561,652	53,750	1,615,402
Net changes during the period													
Comprehensive income													
Profit for the period		-	-	238,519	-	-	-	-	-	-	238,519	16,386	254,905
Other comprehensive income / (loss)		-	-	-	-	18	4,347	28,115	75	32,557	32,557	(748)	31,809
Total comprehensive income / (loss)		-	-	238,519	-	18	4,347	28,115	75	32,557	271,077	15,638	286,715
Transactions with the owners of the Parent													
Acquisition of treasury stock		-	-	-	(27)	-	-	-	-	-	(27)	-	(27)
Disposal of treasury stock		-	1,382	-	106	-	-	-	-	-	1,489	-	1,489
Dividends	8	-	-	(73,074)	-	-	-	-	-	-	(73,074)	(16,305)	(89,379)
Share-based payments		-	(980)	-	-	-	-	-	-	-	(980)	-	(980)
Transfer to non-financial Assets		-	-	-	-	-	-	(65,236)	-	(65,236)	(65,236)	(717)	(65,953)
Transfer to retained earnings		-	-	95	-	(95)	-	-	-	(95)	-	-	-
Changes in ownership interests in subsidiaries without losing control		-	-	-	-	-	-	-	-	-	-	314	314
Total transactions with the owners of the Parent		-	402	(72,979)	78	(95)	-	(65,236)	-	(65,331)	(137,829)	(16,707)	(154,537)
Total net changes during the period		-	402	165,540	78	(76)	4,347	(37,120)	75	(32,774)	133,247	(1,069)	132,177
As at 31 May 2023		10,273	28,236	1,440,642	(14,734)	54	104,934	125,286	205	230,481	1,694,899	52,680	1,747,580

For the Nine months ended 31 May 2024

(Millions of yen)

	Note	Capital stock	Capital surplus	Retained earnings	Treasury stock, at cost	Other components of equity				Total	Equity attributable to owners of the Parent	Non-controlling interests	Total equity
						Financial assets measured at fair value through other comprehensive income	Foreign currency translation reserve	Cash flow hedge reserve	Share of other comprehensive income of associates				
As at 1 September 2023		10,273	28,531	1,498,348	(14,714)	28	146,031	152,602	302	298,965	1,821,405	51,955	1,873,360
Net changes during the period													
Comprehensive income													
Profit for the period		-	-	312,838	-	-	-	-	-	-	312,838	19,098	331,937
Other comprehensive income / (loss)		-	-	-	-	(3)	79,539	111,781	108	191,425	191,425	3,481	194,907
Total comprehensive income / (loss)		-	-	312,838	-	(3)	79,539	111,781	108	191,425	504,264	22,580	526,845
Transactions with the owners of the Parent													
Acquisition of treasury stock		-	-	-	(0)	-	-	-	-	-	(0)	-	(0)
Disposal of treasury stock		-	956	-	68	-	-	-	-	-	1,024	-	1,024
Dividends	8	-	-	(104,274)	-	-	-	-	-	-	(104,274)	(15,743)	(120,017)
Share-based payments		-	(81)	-	-	-	-	-	-	-	(81)	-	(81)
Transfer to non-financial assets		-	-	-	-	-	-	(84,421)	-	(84,421)	(84,421)	(1,114)	(85,535)
Total transactions with the owners of the Parent		-	874	(104,274)	67	-	-	(84,421)	-	(84,421)	(187,753)	(16,857)	(204,610)
Total net changes during the period		-	874	208,564	67	(3)	79,539	27,359	108	107,004	316,510	5,723	322,234
As at 31 May 2024		10,273	29,406	1,706,912	(14,646)	25	225,571	179,962	410	405,970	2,137,916	57,679	2,195,595

## (4) Interim Condensed Consolidated Statement of Cash Flows

(Millions of yen)

Notes	Nine months ended 31 May 2023	Nine months ended 31 May 2024
<b>Cash flows from operating activities</b>		
Profit before income taxes	359,203	477,767
Depreciation and amortization	139,211	151,532
Impairment losses	1,932	1,118
Interest and dividend income	(28,161)	(48,266)
Interest expenses	7,453	7,829
Foreign exchange losses / (gains)	(7,920)	(35,524)
Share of profit and loss of associates accounted for using the equity method	(1,066)	(1,379)
Losses on disposal of property, plant and equipment	518	1,015
(Increase) / Decrease in trade and other receivables	(41,994)	(41,101)
(Increase) / Decrease in inventories	99,178	59,632
Increase / (Decrease) in trade and other payables	(86,769)	(17,269)
(Increase) / Decrease in other assets	7,702	2,009
Increase / (Decrease) in other liabilities	(19,328)	5,191
Others, net	22,117	(24,296)
Cash generated from operations	452,077	538,259
Interest and dividends income received	16,667	36,855
Interest paid	(7,149)	(7,484)
Income taxes paid	(145,698)	(135,268)
Income taxes refunded	-	22,028
Net cash generated by / (used in) operating activities	315,896	454,391
<b>Cash flows from investing activities</b>		
Amounts deposited into bank deposits with original maturities of three months or longer	(291,360)	(298,322)
Amounts withdrawn from bank deposits with original maturities of three months or longer	130,218	281,048
Payments for property, plant and equipment	(51,866)	(53,074)
Payments for intangible assets	(25,134)	(23,437)
Payments for acquisition of right-of-use assets	(1,778)	(1,299)
Payments for acquisition of investment securities	(406,710)	(302,886)
Proceeds from sale and redemption of investment securities	140,963	312,858
Payments for lease and guarantee deposits	(3,332)	(4,485)
Proceeds from collection of lease and guarantee deposits	3,682	4,775
Others, net	(519)	(640)
Net cash generated by / (used in) investing activities	(505,838)	(85,463)

(Millions of yen)

	Notes	Nine months ended 31 May 2023	Nine months ended 31 May 2024
<b>Cash flows from financing activities</b>			
Proceeds from short-term loans payable		3,760	2,797
Repayment of short-term loans payable		(3,615)	(3,601)
Repayment of redemption of bonds		(50,000)	-
Dividends paid to owners of the Parent	8	(72,813)	(104,225)
Dividends paid to non-controlling interests		(16,391)	(15,849)
Repayments of lease liabilities		(102,054)	(108,766)
Others, net		393	67
Net cash generated by / (used in) financing activities		(240,721)	(229,578)
Effect of exchange rate changes on the balance of cash held in foreign currencies		(5,061)	55,123
Net increase / (decrease) in cash and cash equivalents		(435,724)	194,472
Cash and cash equivalents at the beginning of period		1,358,292	903,280
Cash and cash equivalents at the end of period		922,567	1,097,753

## Notes to the Interim Condensed Consolidated Financial Statements

### 1. Reporting Entity

FAST RETAILING CO., LTD. is a company incorporated in Japan. The locations of the registered headquarters and principal offices of the Company are disclosed on the Group's website (<http://www.fastretailing.com/eng/>).

The principal activities of the Company and its consolidated subsidiaries are the operations of the UNIQLO business (i.e., casual clothing retail business operating under the "UNIQLO" brand in Japan and overseas), GU business (i.e., casual clothing retail business operating under the "GU" brand in Japan and overseas) and Theory business (i.e., apparel design and retail business in Japan and overseas), etc.

### 2. Basis of Preparation

The interim condensed consolidated financial statements have been prepared in accordance with IAS 34. The Group meets all of the criteria of a "specified company" defined under Article 1-2 of the Consolidated Quarterly Financial Statements Rules and accordingly, applies Article 93 of the Consolidated Quarterly Financial Statements Rules. Since the interim condensed consolidated financial statements do not include all the information and disclosures required for consolidated financial statements, they should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 August 2023.

The interim condensed consolidated financial statements were approved on 11 July 2024 by Tadashi Yanai Chairman, President and CEO, and Takeshi Okazaki, Group Executive Vice President and CFO.

### 3. Significant Accounting Policies

Significant Accounting Policies applied in the Interim Condensed Consolidated Financial Statement are the same as those applied in the consolidated financial statements for the previous consolidated fiscal year, with the exception of the below newly applied standard.

From the beginning of the current consolidated fiscal year, the Group has adopted the below standard.

Standard	Standard Name	Summary of New/Revised Content and Transitional Measures
IAS 12 (Revised)	Income Taxes	Deferred tax related to assets and liabilities arising from a single transaction.
IAS 12 (Revised)	Income Taxes	Disclosure of income taxes arising from tax laws enacted or substantially enacted to introduce the "International Tax Reform - Pillar Two Model Rules."

The application of IAS 12 (Revised) has no significant impact on the Group's Interim Condensed Consolidated Financial Statement.

### 4. Use of Estimates and Judgments

The preparation of the interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. The effects of the review of accounting estimates are recognized in the accounting period in which the estimates were reviewed and in future accounting periods.

In principle, estimates and judgments that have significant effects on the amounts recognized in the interim condensed consolidated financial statements are the same as those in the preceding fiscal year.



## 5. Segment Information

### (i) Description of reportable segments

The Group's reportable segments are components for which discrete financial information is available and reviewed regularly by the Board of Directors (the "Board") to make decisions about the allocation of resources and to assess performance.

The Group's main retail clothing business is divided into four reportable operating segments: UNIQLO Japan, UNIQLO International, GU and Global Brands, each of which is used to frame and form the Group's strategy.

The main businesses covered by each reportable segment are as follows:

UNIQLO Japan: UNIQLO clothing business within Japan

UNIQLO International: UNIQLO clothing business outside of Japan

GU: GU clothing business in Japan and overseas

Global Brands: Theory, PLST, COMPTOIR DES COTONNIERS and PRINCESSE TAM.TAM clothing business

### (ii) Segment revenue and results

For the nine months ended 31 May 2023

(Millions of yen)

	Reportable segments				Total	Others (Note 1)	Adjustments (Note 2)	Interim Condensed Consolidated Statement of Profit or Loss
	UNIQLO Japan	UNIQLO International	GU	Global Brands				
Revenue	709,745	1,097,605	227,995	106,449	2,141,795	1,708	-	2,143,504
Operating profit / (loss)	99,608	184,100	25,818	1,479	311,006	29	19,538	330,574
Segment income / (loss) (i.e., profit / (loss) before income taxes)	105,013	184,736	25,233	789	315,772	47	43,383	359,203
Other disclosure: Impairment losses	-	1,047	140	744	1,932	-	-	1,932

(Note 1) "Others" includes the real estate leasing business, etc.

(Note 2) "Adjustments" mainly includes revenue and corporate expenses which are not allocated to individual reportable segments.

For the nine months ended 31 May 2024

(Millions of yen)

	Reportable segments				Total	Others (Note 1)	Adjustments (Note 2)	Interim Condensed Consolidated Statement of Profit or Loss
	UNIQLO Japan	UNIQLO International	GU	Global Brands				
Revenue	722,057	1,292,849	246,464	103,785	2,365,157	1,344	-	2,366,501
Operating profit / (loss)	127,807	221,944	29,483	(315)	378,920	261	22,621	401,803
Segment income / (loss) (i.e., profit / (loss) before income taxes)	143,092	223,612	29,901	(631)	395,974	261	81,530	477,767
Other disclosure: Impairment losses	-	328	626	164	1,118	-	-	1,118

(Note 1) "Others" includes the real estate leasing business, etc.

(Note 2) "Adjustments" mainly includes revenue and corporate expenses which are not allocated to individual reportable segments.

For the three months ended 31 May 2023

(Millions of yen)

	Reportable segments				Total	Others (Note 1)	Adjustments (Note 2)	Interim Condensed Consolidated Statement of Profit or Loss
	UNIQLO Japan	UNIQLO International	GU	Global Brands				
Revenue	214,579	342,345	82,427	36,213	675,566	587	-	676,153
Operating profit / (loss)	32,208	61,421	12,753	1,326	107,710	(143)	2,743	110,311
Segment income / (loss) (i.e., profit / (loss) before income taxes)	36,809	61,729	12,767	1,062	112,368	(126)	16,461	128,704
Other disclosure: Impairment losses	-	632	-	515	1,148	-	-	1,148

(Note 1) "Others" includes the real estate leasing business, etc.

(Note 2) "Adjustments" mainly includes revenue and corporate expenses which are not allocated to individual reportable segments.

For the three months ended 31 May 2024

(Millions of yen)

	Reportable segments				Total	Others (Note 1)	Adjustments (Note 2)	Interim Condensed Consolidated Statement of Profit or Loss
	UNIQLO Japan	UNIQLO International	GU	Global Brands				
Revenue	236,948	408,863	86,889	34,368	767,070	431	-	767,502
Operating profit / (loss)	50,534	71,026	14,139	1,419	137,119	103	7,495	144,718
Segment income / (loss) (i.e., profit / (loss) before income taxes)	57,332	71,529	14,140	1,340	144,342	103	33,925	178,371
Other disclosure: Impairment losses	-	17	330	6	354	-	-	354

(Note 1) "Others" includes the real estate leasing business, etc.

(Note 2) "Adjustments" mainly includes revenue and corporate expenses which are not allocated to individual reportable segments.

## 6. Inventories

Write-down of inventories to their net realizable values recognized in expenses is as follows:

(Millions of yen)

	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Write-down of inventories to net realizable value	6,936	7,653

## 7. Property, Plant and Equipment

The breakdown of the carrying amount of property, plant and equipment at each reporting date is as follows:

(Millions of yen)

	As at 31 August 2023	As at 31 May 2024
Buildings and structures	136,945	155,178
Machinery and equipment	45,301	42,178
Furniture, fixtures and vehicles	28,561	32,569
Land	1,927	1,949
Construction in progress	9,139	12,070
Total	221,877	243,946

## 8. Dividends

The total amount of dividends paid was as follows:

For the nine months ended 31 May 2023

Resolution	Total dividends (Millions of yen)	Dividends per share (Yen)	Record date	Effective date
Meeting of the Board on 1 November 2022	34,744	340	31 August 2022	4 November 2022
Meeting of the Board on 13 April 2023	38,330	375	28 February 2023	12 May 2023

For the nine months ended 31 May 2024

Resolution	Total dividends (Millions of yen)	Dividends per share (Yen)	Record date	Effective date
Meeting of the Board on 6 November 2023	50,600	165	31 August 2023	10 November 2023
Meeting of the Board on 11 April 2024	53,674	175	29 February 2024	13 May 2024

Our common stock was split on a 3-to-1 basis effective 1 March 2023, so the dividends per share for the nine months ended 31 May 2023 are listed in the amount before the stock split. Dividends per share for the nine months ended 31 May 2024 are listed in the amount after the stock split.

## 9. Revenue

The Group conducts its global clothing retail operations through both physical stores and e-commerce channels. The following is a breakdown of total revenue by major regional market operation.

Nine months ended 31 May 2023

	Revenue (Millions of yen)	Percentage of Total (%)
Japan	709,745	33.1
Greater China	476,331	22.2
South Korea, Southeast Asia, India & Australia	342,954	16.0
North America	123,228	5.7
Europe	155,091	7.2
UNIQLO (Note 1)	1,807,350	84.3
GU (Note 2)	227,995	10.6
Global Brands (Note 3)	106,449	5.0
Others (Note 4)	1,708	0.1
Total	2,143,504	100.0

(Note 1) Revenue is classified by nation or region based on customer location.

The designated regions and countries are classified as follows:

Greater China:	Mainland China, Hong Kong, Taiwan
South Korea, Southeast Asia, India & Australia:	South Korea, Singapore, Malaysia, Thailand, the Philippines, Indonesia, Australia, Vietnam, India
North America:	United States of America, Canada
Europe:	United Kingdom, France, Russia, Germany, Belgium, Spain, Sweden, the Netherlands, Denmark, Italy, Poland

(Note 2) Main national and regional market: Japan

(Note 3) Main national and regional markets: North America, Europe, Japan

(Note 4) The “Others” category includes real estate leasing operations.

Nine months ended 31 May 2024

	Revenue (Millions of yen)	Percentage of Total (%)
Japan	722,057	30.5
Greater China	522,469	22.1
South Korea, Southeast Asia, India & Australia	404,547	17.1
North America	160,327	6.8
Europe	205,505	8.7
UNIQLO (Note 1)	2,014,907	85.1
GU (Note 2)	246,464	10.4
Global Brands (Note 3)	103,785	4.4
Others (Note 4)	1,344	0.1
Total	2,366,501	100.0

(Note 1) Revenue is classified by nation or region based on customer location.

The designated regions and countries are classified as follows:

Greater China:	Mainland China, Hong Kong, Taiwan
South Korea, Southeast Asia, India & Australia:	South Korea, Singapore, Malaysia, Thailand, the Philippines, Indonesia, Australia, Vietnam, India
North America:	United States of America, Canada
Europe:	United Kingdom, France, Germany, Belgium, Spain, Sweden, the Netherlands, Denmark, Italy, Poland, Luxembourg

(Note 2) Main national and regional market: Japan

(Note 3) Main national and regional markets: North America, Europe, Greater China, Japan

(Note 4) The “Others” category includes real estate leasing operations.

#### 10. Selling, General and Administrative Expenses

The breakdown of selling, general and administrative expenses for each reporting period is as follows:

	(Millions of yen)	
	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Selling, general and administrative expenses		
Advertising and promotion	71,641	78,347
Lease expenses	79,349	89,193
Depreciation and amortization	139,211	150,289
Outsourcing	45,309	50,199
Salaries	275,337	324,593
Distribution	83,704	93,428
Others	85,625	99,820
Total	780,180	885,872

#### 11. Other Income and Other Expenses

The breakdown of other income and other expenses for each reporting period is as follows:

(Millions of yen)

	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Other income		
Foreign exchange gains (Note)	1,673	6,985
Others	7,200	3,841
Total	8,874	10,827

(Millions of yen)

	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Other expenses		
Loss on retirement of property, plant and equipment	518	1,015
Impairment losses	1,932	1,118
Others	2,327	1,370
Total	4,779	3,504

(Note) Currency adjustments incurred in the course of operating transactions are included in "Other income".

#### 12. Finance Income and Finance Costs

The breakdown of finance income and finance costs for each reporting period is as follows:

(Millions of yen)

	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Finance income		
Foreign exchange gains (Note)	7,920	35,524
Interest income	28,155	48,266
Others	5	26
Total	36,082	83,817

(Millions of yen)

	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Finance costs		
Interest expenses	7,453	7,829
Others	–	23
Total	7,453	7,853

(Note) Currency adjustments incurred in the course of non-operating transactions are included in "Finance income".

### 13. Earnings per Share

Nine months ended 31 May 2023		Nine months ended 31 May 2024	
Equity per share attributable to owners of the Parent (Yen)	5,527.11	Equity per share attributable to owners of the Parent (Yen)	6,970.21
Basic earnings per share for the period (Yen)	777.90	Basic earnings per share for the period (Yen)	1,020.02
Diluted earnings per share for the period (Yen)	776.65	Diluted earnings per share for the period (Yen)	1,018.25

(Note) 1. The basis for calculation of basic earnings per share and diluted earnings per share is as follows:

	Nine months ended 31 May 2023	Nine months ended 31 May 2024
Basic earnings per share for the period		
Profit for the period attributable to owners of the Parent (Millions of yen)	238,519	312,838
Profit not attributable to common shareholders (Millions of yen)	-	-
Profit attributable to common shareholders (Millions of yen)	238,519	312,838
Average number of common stock outstanding during the period (Shares)	306,618,230	306,699,780
Diluted earnings per share for the period		
Adjustment to profit (Millions of yen)	-	-
Increase in number of common stock (Shares)	493,601	530,978
(Number of share subscription rights included in increase)	(493,601)	(530,978)

2. Our common stock has been split on a 3-to-1 basis, effective 1 March 2023. Equity per share attributable to owners of the Parent, basic earnings per share for the period and diluted earnings per share for the period have been calculated assuming this stock split was conducted at the beginning of the previous fiscal year.

Three months ended 31 May 2023		Three months ended 31 May 2024	
Basic earnings per share for the period (Yen)	277.60	Basic earnings per share for the period (Yen)	381.22
Diluted earnings per share for the period (Yen)	277.08	Diluted earnings per share for the period (Yen)	380.57

(Note) 1. The basis for calculation of basic earnings per share and diluted earnings per share is as follows:

	Three months ended 31 May 2023	Three months ended 31 May 2024
Basic earnings per share for the period		
Profit for the period attributable to owners of the Parent (Millions of yen)	85,126	116,926
Profit not attributable to common shareholders (Millions of yen)	-	-
Profit attributable to common shareholders (Millions of yen)	85,126	116,926
Average number of common stock outstanding during the period (Shares)	306,648,986	306,717,657
Diluted earnings per share for the period		
Adjustment to profit (Millions of yen)	-	-
Increase in number of common stock (Shares)	578,341	522,814
(Number of share subscription rights included in increase)	(578,341)	(522,814)

2. Our common stock has been split on a 3-to-1 basis, effective 1 March 2023. Basic earnings per share for the period and diluted earnings per share for the period have been calculated assuming this stock split was conducted at the beginning of the previous fiscal year.

#### 14. Fair value of Financial Instruments

Information about the carrying amount and fair value of financial instruments is as follows:

(Millions of yen)

	As at 31 August 2023		As at 31 May 2024	
	Carrying amounts	Fair value	Carrying amounts	Fair value
Financial assets:				
Bonds	440,738	438,995	471,437	470,390
Security deposits and guarantees	69,446	68,891	71,029	69,931
Total	510,184	507,887	542,466	540,321
Financial liabilities:				
Corporate bonds	239,686	236,826	239,736	233,499
Total	239,686	236,826	239,736	233,499

(Note) The amount above includes the outstanding balance of bonds due within one year.

Notes concerning financial assets and financial liabilities for which carrying amount approximates fair value have been omitted.

The fair value of bonds is calculated with reference to publicly available market prices.

The fair value of security deposits and guarantees is calculated on the basis of the present value, applying the current market interest rate.

The fair value of corporate bonds is calculated with reference to publicly available market prices.

The fair value measurements of bonds, security deposits / guarantees, and corporate bonds are categorized as level 2.

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments. All assets and liabilities for which fair value is measured or disclosed in the interim condensed financial statements are categorized within the fair value hierarchy based on the following characteristics:

Level 1 - based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 - based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly

Level 3 - based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

When multiple inputs are used to measure fair value, the fair value level is determined based on the input with the lowest level categorization in the overall fair value assessment.



The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

(Millions of yen)

As at 31 August 2023	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value through other comprehensive income	-	-	189	189
Net financial assets and financial liabilities measured at fair value through profit or loss	-	3	-	3
Net financial assets and financial liabilities designated as hedging instruments - Fair value	-	241,238	-	241,238
Fair value	-	241,242	189	241,432

(Millions of yen)

As at 31 May 2024	Level 1	Level 2	Level 3	Total
Financial assets measured at fair value through other comprehensive income	-	-	189	189
Net financial assets and financial liabilities measured at fair value through profit or loss	-	-	-	-
Net financial assets and financial liabilities designated as hedging instruments - Fair value	-	306,836	-	306,836
Fair value	-	306,836	189	307,026

For the valuation of Level 2 derivative financial instruments for which a market value is available, we use a valuation model that uses observable data on the measurement date using inputs such as interest rates, yield curves, currency rates and volatility in comparable instruments.

Financial instruments categorized as Level 3 consist mainly of unlisted shares. The fair values of unlisted shares are measured by the division responsible in the Group according to the Group's accounting policy, etc., using the immediately preceding figures available for each quarter.

There were no significant changes due to the purchase, sale, issuance and settlement of Level 3 financial instruments, and no transfers between Levels 1, 2 and 3.

## 15. Commitments for Expenditures

The Group had the following commitments at each reporting date:

(Millions of yen)

	As at 31 August 2023	As at 31 May 2024
Commitment for the acquisition of property, plant and equipment	16,926	20,124
Commitment for the acquisition of intangible assets	2,634	1,995
Total	19,560	22,119

## 16. Subsequent Events

Not applicable.

## 2. Others

### Dividends

The Company resolved to pay dividends from retained earnings at the meeting of the Board convened on 11 April 2024. The total amount of dividends paid and the amount per share are stated under "Financial Section 1. Interim Condensed Consolidated Financial Statements, Notes to the Interim Condensed Consolidated Financial Statements 8. Dividends."

(TRANSLATION)

## INDEPENDENT ACCOUNTANT'S REVIEW REPORT

12 July 2024

To the Board of Directors of  
FAST RETAILING CO., LTD.:

Deloitte Touche Tohmatsu LLC  
Tokyo office

Designated Engagement Partner,  
Certified Public Accountant:

Hirofumi Otani

Designated Engagement Partner,  
Certified Public Accountant:

Akira Kimotsuki

### Accountant's Conclusion

Pursuant to the first paragraph of Article 193-2 of the Financial Instruments and Exchange Act, we have reviewed the interim condensed consolidated financial statements of FAST RETAILING CO., LTD. and its consolidated subsidiaries (the "Group") included in the Financial Section, namely, the interim condensed consolidated statement of financial position as at 31 May 2024, the interim condensed consolidated statement of profit or loss and interim condensed consolidated statement of comprehensive income for the three-month and nine-month periods then ended, and the interim condensed consolidated statement of changes in equity and interim condensed consolidated statement of cash flows for the nine-month period then ended, and the related notes.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Group as at 31 May 2024, and its consolidated financial performance for the three-month and nine-month periods then ended and its consolidated cash flows for the nine-month period then ended in accordance with International Accounting Standard ("IAS") 34 "Interim Financial Reporting" ("IAS 34"), pursuant to Article 93 of the "Rules Governing Term, Form and Preparation of Consolidated Quarterly Financial Statements".

### Basis for Accountant's Conclusion

We conducted our review in accordance with quarterly review standards generally accepted in Japan. Our responsibility under those standards is further described in the Accountant's Responsibility for the Review of the Interim Condensed Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as accountants. We believe that we have obtained the evidence to provide a basis for our review conclusion.

### Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Interim Condensed Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the interim condensed consolidated financial statements in accordance with IAS 34, and for such internal control as management determines is necessary to enable the preparation of interim condensed consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the interim condensed consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with paragraph 4 of IAS 1 "Presentation of Financial Statements" ("IAS 1").

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

### **Accountant's Responsibility for the Review of the Interim Condensed Consolidated Financial Statements**

Our objective is to issue an accountant's report that includes our conclusion.

As part of a review in accordance with quarterly review standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the review. We also:

- Make inquiries, primarily of management and persons responsible for financial and accounting matters, and apply analytical and other quarterly review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in Japan.
- Conclude whether nothing has come to our attention, based on the evidence obtained, related to going concern that causes us to believe that the interim condensed consolidated financial statements are not fairly presented, in all material respects, in accordance with paragraph 4 of IAS 1, if we conclude that a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our accountant's report to the related disclosures in the interim condensed consolidated financial statements or, if such disclosures are inadequate, to modify our conclusion. Our conclusions are based on the evidence obtained up to the date of our accountant's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether nothing has come to our attention that causes us to believe that the overall presentation and disclosures of the interim condensed consolidated financial statements are not in accordance with IAS 34, as well as the overall presentation, structure and content of the interim condensed consolidated financial statements, including the disclosures, and whether nothing has come to our attention that causes us to believe that the interim condensed consolidated financial statements do not represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain evidence regarding the financial information of the entities or business activities within the Group to express a conclusion on the interim condensed consolidated financial statements. We are responsible for the direction, supervision and performance of the review of the interim condensed consolidated financial statements. We remain solely responsible for our conclusion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding the planned scope and timing of the review and significant findings that we identify during our review.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

### **Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

### **Notes to the Readers of Independent Accountant's Review Report**

This is an English translation of the independent accountant's review report as required by the Financial Instruments and Exchange Act of Japan for the conveniences of the reader.