

# 佐力科創小額貸款股份有限公司 Zuoli Kechuang Micro-finance Company Limited (A joint stock company incorporated in the People's Republic of China with limited liability)

Stock code: 6866

2024 INTERIM REPORT

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# DEFINITIONS

In this report, unless the context otherwise requires, the following terms shall have the meanings set out below.

"Acting in Concert Agreement"	an agreement entered into by Mr. Yu Youqiang, Mr. Yu Yin, Mr. Shen Haiying, Mr. Zhang Jianming and Puhua Energy dated 28 April 2014
"AFR ( 三農 )"	customers engaged in agricultural business and/or rural development activities, and/or customers residing in rural areas
"Bangni Fiber"	浙江邦尼耐火纖維有限公司 (Zhejiang Bangni Refractory Fiber Co., Ltd.*)
"Board" or "Board of Directors"	the board of Directors
"CG Code"	the Corporate Governance Code set out in Appendix C1 to the Listing Rules
"Company", "we", "us" or "our"	佐力科創小額貸款股份有限公司 (Zuoli Kechuang Micro-finance Company Limited*), a joint stock company incorporated in the PRC with limited liability on 18 August 2011 and converted from our Predecessor Company on 28 April 2014, the H Shares of which are listed on the Hong Kong Stock Exchange (stock code: 6866)
"Controlling Shareholder(s)"	has the meaning ascribed to it under the Listing Rules
"Deging Yintian"	德清銀天股權投資管理有限公司 (Deqing Yintian Equity Investment and Management Company Limited*)
"Dingsheng Investment"	德清鼎盛股權投資管理有限公司 (Deqing Dingsheng Equity Investment and Management Company Limited*)
"Director(s)"	the director(s) of the Company
"Domestic Share(s)"	ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each, which are subscribed for and paid up in RMB by PRC nationals and/or PRC-established entities
"Group"	the Company and its subsidiaries
"H Share(s)"	overseas listed foreign shares in the share capital of the Company with nominal value of RMB1.00 each, which are subscribed for and traded in Hong Kong dollars and are listed on the Hong Kong Stock Exchange
"HKD" or "HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC
"Hong Kong Stock Exchange" or "Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Jinhui Micro-finance"	德清金匯小額貸款有限公司 (Deqing Jinhui Micro-finance Company Limited*), a non- wholly owned subsidiary of the Company

### DEFINITIONS

"Listing Rules"	The Rules Governing the Listing of Securities on the Hong Kong Stock Exchange, as amended, supplemented or otherwise modified from time to time
"Model Code"	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix C3 to the Listing Rules
"PRC"	the People's Republic of China, but for the purpose of this interim report and for geographical reference only and except where the context requires, otherwise references in this interim report to "China" and the "PRC" do not apply to Taiwan, Macau Special Administrative Region and Hong Kong
"Predecessor Company" or "our Predecessor Company"	德清佐力科創小額貸款有限公司 (Deqing Zuoli Kechuang Micro-finance Company Limited*), a limited liability company established in the PRC on 18 August 2011 and the predecessor of the Company
"Puhua Energy"	德清普華能源股份有限公司 (Deqing Puhua Energy Company Limited*)
"RMB"	Renminbi, the lawful currency for the time being of the PRC
"SFO"	the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong, as amended, supplemented or otherwise modified from time to time
"Shareholder(s)"	shareholder(s) of the Company
"SME(s)"	small and medium-sized enterprise(s), as defined in the Notice on the Provisions for Classification Standards of Small and Medium-sized Enterprises (關於印發中小企業劃型標準規定的通知)
"Supervisor(s)"	the supervisor(s) of the Company
"VAT"	value-added tax
"Xingyao Micro-finance"	杭州市高新區(濱江)興耀普匯小額貸款有限公司 (Hangzhou High-tech District (Binjiang) Xingyao Pu Hui Micro-finance Co. Ltd.*), a non-wholly owned subsidiary of the Company
"Zuoli Holdings"	佐力控股集團有限公司 (Zuoli Holdings Group Company Limited*)

\* For identification purpose only

# **CORPORATE INFORMATION**

# DIRECTORS

#### **Executive Directors**

Mr. Yu Yin *(Chairman)* Mr. Zheng Xuegen *(Vice-Chairman)* Mr. Yang Sheng *(Vice-Chairman)* Ms. Hu Fangfang

Non-executive Director

Mr. Pan Zhongmin (formerly known as Pan Zhongming)

#### Independent non-executive Directors

Mr. Chan Kin Man Mr. Zhao Xuqiang Ms. Yang Jie

# **SUPERVISORS**

Mr. Wang Peijun Ms. Zhou Mingwan *(Chairman)* Mr. Chen Qi

# **AUDIT COMMITTEE**

Mr. Chan Kin Man *(Chairman)* Mr. Zhao Xuqiang Ms. Yang Jie

# REMUNERATION AND APPRAISAL COMMITTEE

Mr. Zhao Xuqiang *(Chairman)* Mr. Yu Yin Mr. Chan Kin Man

# **NOMINATION COMMITTEE**

Ms. Yang Jie *(Chairman)* Mr. Yu Yin Mr. Zhao Xuqiang

# ESG SUSTAINABLE DEVELOPMENT COMMITTEE

Mr. Yang Sheng *(Chairman)* Mr. Chan Kin Man Ms. Hu Fangfang

# LOAN APPROVAL COMMITTEE

Mr. Yang Sheng *(Chairman)* Mr. Zheng Xuegen Ms. Hu Fangfang

# **COMPANY SECRETARY**

Ms. Ho Wing Yan (ACIS, ACS(PE))

# **AUTHORISED REPRESENTATIVES**

Mr. Yu Yin Ms. Ho Wing Yan (ACG, ACS(PE))

# **REGISTERED OFFICE**

No. 399 Deqing Avenue Wukang Road Deqing County Huzhou City Zhejiang Province PRC

#### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

No. 399 Deqing Avenue Wukang Road Deqing County Huzhou City Zhejiang Province PRC

### **CORPORATE INFORMATION**

# PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Suite 2703, 27th Floor, Shui On Centre 6–8 Harbour Road Wanchai Hong Kong

# **COMPANY'S WEBSITE**

www.zlkcxd.cn

# **STOCK CODE**

6866

# **AUDITOR**

KPMG *Certified Public Accountants* Public Interest Entity Auditor registered in accordance with the Financial Reporting Council Ordinance

# **LEGAL ADVISERS**

ONC Lawyers (as to Hong Kong laws) Dacheng Law Offices (Dacheng Shanghai) (as to PRC laws)

# **H SHARE REGISTRAR**

Computershare Hong Kong Investor Services Limited Shops 1712–1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai Hong Kong

# **PRINCIPAL BANKER**

Shanghai Pudong Development Bank Co., Ltd. (Huzhou Deqing Sub-branch) Nos. 720 to 728 Wuyuan Street Wukang Road, Deqing County Huzhou City, Zhejiang Province PRC

# **INDUSTRY OVERVIEW**

We carried out our microfinance business in the PRC, and our business is mainly conducted in Deging County, Huzhou City and Binjiang District, Hangzhou City, the Zhejjang Province, where the main market share comes from Deging County. Zhejiang province is the important birthplace of President Xi Jinping's thought on ecological civilisation, and according to the Opinion on Supporting the High Quality Development and the Construction of a Common Prosperity Demonstration Zone in Zhejiang (《關於支持浙江高質量發展建設共同富裕示範區的意見》) issued by the State Council in May 2021, Zhejiang Province was endowed an important demonstration reform task of realizing common prosperity and a series of important decisions and deployment were proposed, which will be more favorable for the overall coordinated development of Zhejiang Province in terms of economy, society, culture, ecology, etc.. Besides, Huzhou is the birthplace of the important thought that "lucid waters and lush mountains are invaluable assets" and the experimental area of the national green finance reform and innovation, and is one of the best cities in Zhejiang Province and even the country in respect of financial ecological environment, which bring us a unique advantage to explore green development. We seized the opportunity and became the first and the only green micro-finance company in Huzhou City. Recently, the State Council granted approval to Huzhou City to construct a national sustainable development innovation zone under the theme of sustainable development in ecological resource-intensive areas driven by green innovation. Deging has experienced robust economic development and growth in recent years, and is placed among the national top one hundred counties in terms of comprehensive strength in economic, social condition, environmental and government management aspects (綜合實力百強縣). Deqing has been designated as a "technological outstanding county (科技強縣)", a "financial innovation demonstration county (金融創新示範縣)" as well as the "financial back-office base in Yangtze River Delta (長三角金融後台基地)" by Zhejiang provincial government of the PRC. In May 2022, the United Nations Global Geospatial Knowledge and Innovation Centre was inaugurated in Deging. A number of new high-technology, bio-pharmaceutical and innovative enterprises have either selected Deging as their headquarters or conducted business in Deging, which has promoted the development of the local financial services industry.

As of 30 June 2024, the number of microfinance companies in Zhejiang reached 256 in total. The average registered capital per microfinance company amounted to RMB0.17 billion. The average loan balance per microfinance company amounted to RMB0.19 billion.

As of 30 June 2024, apart from the Group, there were three other microfinance companies in Deqing. The accumulated aggregate amount of loans granted by the Group and the three microfinance companies for the six months ended 30 June 2024 reached RMB1.46 billion, out of which the accumulated aggregate amount of loans granted by the Group accounted for approximately 79.2%. As of 30 June 2024, the balance of loans (excluding accrued interest) of the Group and these three microfinance companies reached RMB2.99 billion, out of which the balance of loans (excluding accrued interest) of the Group and these Group accounted for approximately 88.1%.

# **BUSINESS OVERVIEW**

As at 30 June 2024, we were the largest licensed microfinance company in Zhejiang in terms of registered capital, according to the Zhejiang Provincial Financial Regulatory Bureau\* (浙江省地方金融 監督管理局). We have been providing financing solutions and loan services to customers with flexible terms through quick and comprehensive loan assessment and approval processes.

Our customer base primarily consists of customers engaged in AFR (三農), the SMEs, micro enterprises and online retailers engaging in the businesses of lifestyle products, agricultural products, cultural supplies and industrial products, etc.. Besides, as a green micro-finance company in Huzhou City, we actively explored green micro-finance model, granted green finance to green industries or segments including ecology, agriculture, forestry, animal husbandry and fishery, development of new energy, technological improvement of energy conservation and emission reduction as well as economic transition. As at 30 June 2024, we had 1,199 customers.

Our gross loan balance (excluding accrued interest) decreased from RMB2,700.9 million as at 31 December 2023 to RMB2,635.0 million as at 30 June 2024.

The following table sets out our registered capital, gross loans and advances to customers and leverage ratio as at the dates indicated:

	As at 30 June 2024	As at 31 December 2023
Registered capital (RMB'000)	1,180,000	1,180,000
Gross loans and advances to customers (excluding accrued interest, RMB'000)	2,634,987	2,700,894
Leverage ratio <sup>(1)</sup>	2.23	2.29

Note:

(1) Represents the gross loans and advances to customers (excluding accrued interest) divided by registered capital.

For the six months ended 30 June 2023 and 30 June 2024, our average interest rates for loans were 8.8% and 7.6%, respectively. Our average loan interest rate decreased during the aforesaid period, mainly due to the fact that in recent years, the national banks increased their support to small and micro enterprises in response to policy requirements, and at the same time, the average interest rate for loans granted by our peers decreased. Therefore, in order to ensure assets quality and market share, maintain industry competitiveness, we lowered our average interest rate for loans.

As at 31 December 2023 and 30 June 2024, approximately 76.6% and 76.3% of loan contracts were with maximum amount limited to RMB1 million, respectively. Among our loan contracts, the higher proportion of loans with amount up to RMB1 million was mainly due to the fact that we mainly target to serve SMEs and micro enterprises, individuals in the agricultural, industrial and service sectors in Huzhou City and Hangzhou City and online retailers engaging in the business of lifestyle products, agricultural products, cultural supplies and industrial products, etc., the loan amounts granted to whom are generally lower.

#### Loans and Advances to Customers by Security

The following table sets out our loans and advances to customers by security as at the dates indicated:

	As at 30 June 2024		As at 30 June 2024 As at 31 December 2023		er 2023
	RMB'000	%	RMB'000	%	
Unsecured loans <sup>(1)</sup>	29,157	1.1	27,919	1.0	
Guaranteed loans	2,577,143	97.8	2,644,055	97.9	
Collateralized loans	8,491	0.3	8,392	0.3	
Pledged loans	20,196	0.8	20,528	0.8	
Sub-total	2,634,987	100.0	2,700,894	100.0	
Accrued interest	25,530		19,952		
Gross loans and advances to customers	2,660,517		2,720,846		

Note:

(1) Our unsecured loans are generally of small amounts, with short terms, and granted to customers who have good credit history upon assessing the risks involved in the loans during our credit evaluation process.

The following table sets out our loans and advances to customers analysed by methods for assessing allowances for impairment losses as at the dates indicated:

	As at 30 June 2024 Lifetime ECLs			
	12-month ECLs RMB'000	non credit- impaired RMB'000	Lifetime ECLs credit-impaired RMB'000	Total RMB'000
Gross loans and advances to customers Less: Allowances for impairment losses	2,280,142 (67,817)	275,759 (23,505)	104,616 (98,200)	2,660,517 (189,522)
Net loans and advances to customers	2,212,325	252,254	6,416	2,470,995

	As at 31 December 2023 Lifetime ECLs			
	12-month ECLs RMB'000	non credit- impaired RMB'000	Lifetime ECLs credit-impaired RMB'000	Total RMB'000
Gross loans and advances to customers Less: Allowances for impairment losses	2,468,646 (74,987)	127,715 (13,480)	124,485 (110,028)	2,720,846 (198,495)
Net loans and advances to customers	2,393,659	114,235	14,457	2,522,351

The following table sets out our key operating data as at the dates indicated:

	As at 30 June 2024	As at 31 December 2023
Impaired loan ratio <sup>(1)</sup>	3.9%	4.6%
Balance of impaired loans (RMB'000)	104,616	124,485
Gross loans and advances to customers (RMB'000)	2,660,517	2,720,846
Allowance coverage ratio <sup>(2)</sup>	181%	159%
Allowances for impairment losses <sup>(3)</sup> (RMB'000)	189,522	198,495
Balance of impaired loans (RMB'000)	104,616	124,485
Provision for impairment losses ratio <sup>(4)</sup>	7.1%	7.3%
Balance of overdue loans (RMB'000)	104,939	124,812
Gross loans and advances to customers (RMB'000)	2,660,517	2,720,846
Overdue Ioan ratio <sup>(5)</sup>	3.9%	4.6%

Notes:

(1) Represents the balance of impaired loans divided by the gross loans and advances to customers. Impaired loan ratio indicates the quality of our loan portfolio.

- (2) Represents the allowances for impairment losses on all loans divided by the balance of impaired loans. Allowance coverage ratio indicates the level of provisions we set aside to cover probable loss in our loan portfolio.
- (3) Allowances for impairment losses reflect our management's estimate of the probable losses in our loan portfolio.
- (4) Represents the allowances for impairment losses divided by the gross loans and advances to customers. Provision for impairment losses ratio measures the cumulative level of provisions.
- (5) Represents the balance of overdue loans divided by the gross loans and advances to customers, among which the balance of loans overdue for 1 to 30 days was RMB918 thousand, the balance of loans overdue for 31 to 365 days was RMB25,277 thousand, and the balance of loans overdue for more than 365 days was RMB78,744 thousand.

#### Total impaired loans

As at 31 December 2023 and 30 June 2024, our balance of impaired loans amounted to RMB124.5 million and RMB104.6 million, respectively.

#### Total overdue loans

The following table sets out the breakdown of our overdue loans by security as at the dates indicated:

	As at 30 June 2024 RMB'000	As at 31 December 2023 RMB'000
Unsecured loans Guaranteed loans Collateralized loans	15,809 82,239 6,891	13,927 103,493 7,392
Total overdue loans	104,939	124,812

We had overdue loans of RMB124.8 million and RMB104.9 million as at 31 December 2023 and 30 June 2024, respectively, accounting for 4.6% and 3.9% of our gross loan balance as at the same dates. As at 16 August 2024, RMB0.7 million out of the overdue loans as of 30 June 2024 was recovered.

# FINANCIAL OVERVIEW

#### Net interest income

We generate interest income from loans and advances we provide to customers and from our cash at banks. Our net interest income is net of interest and commission expenses. We incur interest and commission expenses on bank and other borrowings, which are principally used to expand our business and meet working capital requirements, as well as bank charges.

The following table sets out the breakdown of our net interest income by source for the period indicated:

	Six months ended 30 June	
	2024	2023
	RMB'000	RMB'000
Interest income from		
Loans and advances to customers	102,550	122,421
Cash at banks	66	42
Total interest income	102,616	122,463
Interact and commission overcoop from		
Interest and commission expenses from Borrowings from banks	(502)	(2,010)
Borrowings from non-bank institutions	(20,556)	(23,191)
Lease liabilities	(20,330)	(23, 191)
Bank charges	(42)	(39)
Total interest and commission expenses	(21,185)	(25,257)
Net interest income	81,431	97,206

Our interest income from loans and advances to customers is primarily affected by the size of our loan portfolio and the average interest rate that we charge on loans to our customers. Our balance of loans decreased during the reporting period, generally in line with the size of our capital base, which is in turn affected by the size of our net assets and scale of financing. For the six months ended 30 June 2023 and 30 June 2024, our average interest rates for loans were 8.8% and 7.6%, respectively. Our average loan interest rate decreased during the aforesaid period, mainly due to the fact that in recent years, the national banks increased their support to small and micro enterprises in response to policy requirements, and at the same time, the average interest rate for loans granted by our peers decreased. Therefore, in order to ensure assets quality and market share, maintain industry competitiveness, we lowered our average interest rate for loans.

Our interest and commission expenses, comprising interests on borrowings from banks and non-bank institutions, lease liabilities as well as bank charges, were RMB25.3 million and RMB21.2 million for the six months ended 30 June 2023 and 30 June 2024, respectively. Our incurred interest expenses were primarily attributable to the interest payment on bank borrowings and non-bank institutions borrowings, including borrowings from third parties and borrowings from Euro zone, which were principally applied to develop our loan business.

Our balance of bank borrowings (excluding accrued interest) as at 30 June 2023 and 30 June 2024 both amounted to RMB25.0 million. Our balance of borrowings from non-bank institutions (excluding accrued interest) amounted to RMB611.2 million and RMB490.0 million as at 30 June 2023 and 30 June 2024, respectively.

Our net interest income for the six months ended 30 June 2023 and 30 June 2024 were RMB97.2 million and RMB81.4 million, respectively.

#### Other net income/(loss)

Our other net (loss)/income for the six months ended 30 June 2023 and 30 June 2024 were RMB13.8 million and RMB17.4 million, respectively. Our other net income increased during the aforesaid period, mainly due to the increase in government subsidy received in the current period of RMB13.3 million as compared with the corresponding period last year and the increase in exchange gains of RMB17.9 million in the current period as compared with the corresponding period last year.

#### Impairment losses

Impairment losses include provisions in relation to loans and advances to our customers and interests receivables, etc. We review our portfolios of loans and advances and interests receivables, etc. regularly to assess whether any impairment losses exist and the amount of impairment losses if there is any indication of impairment. Our management reviews the methodology and assumptions used in estimating future cash flows regularly to reduce any deviation between estimated loss and the actual loss.

For the six months ended 30 June 2023 and 30 June 2024, our impairment losses were a reversal of RMB22.8 million and a provision of RMB12.5 million, respectively.

#### Administrative expenses

Our administrative expenses mainly include: (i) tax and surcharge; (ii) staff costs, such as salaries, bonuses and allowances paid to employees, social insurance and other benefits; (iii) office expenditures and travel expenses; (iv) operating lease charges; (v) depreciation and amortization expenses; (vi) consulting and professional service fees; and (vii) other expenses, including business development expenses, advertising expenses and other miscellaneous expenses, such as stamp duty, conference fees and labor protection fees. The table below sets out the components of our administrative expenses by nature for the periods indicated:

	For the six months ended 30 June	
	2024	2023
	RMB'000	RMB'000
Tax and surcharge	828	949
Staff costs	7,757	7,911
Office expenditures and travel expenses	1,786	3,285
Operating lease charges	10	3
Depreciation and amortization expenses	2,389	3,353
Consulting and professional service fees	4,586	6,045
Business development expenses	3,394	3,960
Advertising expenses	495	260
Others	557	758
Total administrative expenses	21,802	26,524

Our staff costs accounted for approximately 29.8% and 35.6% of the total administrative expenses for the six months ended 30 June 2023 and 30 June 2024, respectively. Our administrative expenses decreased from RMB26.5 million for the six months ended 30 June 2023 to RMB21.8 million for the six months ended 30 June 2024, which was mainly due to the decreases in depreciation and amortization expenses, office expenditures and travel expenses, consulting and professional service fees and other administrative expenses for the period as compared with the corresponding period last year.

#### Income tax

Our income taxes for the six months ended 30 June 2023 and 30 June 2024 were RMB20.9 million and RMB17.9 million, respectively, and our effective tax rates were 26.2% and 27.7%, respectively.

#### Profit and total comprehensive income for the period

We had profit and total comprehensive income for the period of RMB58.8 million and RMB46.6 million for the six months ended 30 June 2023 and 30 June 2024, respectively.

#### Liquidity and capital resources

Our working capital and other capital requirements are mainly financed by equity investments from the Shareholders, interest-bearing borrowings, and cash flows from operations. Our working capital and capital requirements are primarily related to extending loans and other working capital requirements. We monitor our cash flows and cash balance on a regular basis and strive to maintain an optimal liquidity level that can meet our working capital needs while supporting a healthy level of business scale and expansion. Other than the bank borrowings obtained from commercial banks, we may also consider offshore financing or other investments plans or choices. Nevertheless, as at the date of this report, we did not have any firm intention or formulate any specific plan on material external debt financing in the short term.

As at 30 June 2024, our balance of interest-bearing borrowings was approximately RMB522.0 million (31 December 2023: RMB593.5 million).

# WORKING CAPITAL MANAGEMENT

#### Cash flows

#### Net cash generated from operating activities

Our cash generated from operating activities primarily consists of interest income from our loans granted to customers. Our cash used in operating activities primarily consists of our loans and advances to customers and various taxes.

We account equity investments from the Shareholders and interest-bearing borrowings as cash generated from financing activities, while we utilize such cash for granting new loans to customers and classify it as cash used in operating activities. Due to the loan granting nature of our business and the accounting treatment that such deployment of cash for granting loans is accounted for as operating cash outflow, we typically experience net cash outflows from operating activities when we expand our loan portfolio, which is generally in line with the industry norm.

Our net cash generated from operating activities for the six months ended 30 June 2024 was RMB96.7 million. Our net cash generated from operating activities reflect: (i) our profit before tax of RMB64.5 million, adjusted for non-cash and non-operating items, primarily including impairment losses of RMB12.5 million, depreciation and amortization of RMB2.6 million, interest expenses of RMB21.1 million, exchange gains of RMB4.0 million; (ii) the effect of changes in working capital, primarily including a decrease in gross loans and advances to customers of RMB39.9 million, a decrease in interest receivables and other assets of RMB0.6 million, and a decrease in accruals and other payables of RMB4.5 million; and (iii) income tax paid of RMB36.0 million.

#### Net cash generated from investing activities

For the six months ended 30 June 2024, our net cash generated from investing activities was RMB58 thousand, mainly consisted of the proceeds from disposal of fixed assets of RMB58 thousand.

#### Net cash used in financing activities

For the six months ended 30 June 2024, our net cash used in financing activities was RMB89.5 million. Our net cash used in financing activities mainly consisted of (i) payment of interest-bearing borrowings of RMB131.5 million, partially offset by the interest-bearing borrowings received amounted to RMB57.2 million; (ii) the payment of interest on borrowings amounted to RMB14.3 million; and (iii) the payment of lease charge amounted to RMB0.9 million.

#### Cash management

As our business primarily relies on our available cash, we normally set aside a sufficient amount of cash for meeting general working capital needs, such as administrative expenses and payment of interests on borrowings from banks and other non-bank institutions, and use the remainder for granting loans to our customers. As at 31 December 2023 and 30 June 2024, total cash and cash equivalents amounted to RMB17.5 million and RMB24.8 million, respectively.

#### Cash and cash equivalents

Cash and cash equivalents are primarily our cash at banks. The following table sets out our cash and cash equivalents as at the dates indicated:

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Cash in hand Cash at banks Other currencies in cash	2 24,692 61	2 17,309 167
Cash and cash equivalents	24,755	17,478

#### Loans and advances to customers

Our loans and advances to customers reflect the total balance of our loan portfolio. The following table sets out our loans and advances to customers by customer types as at the dates indicated:

	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
Corporate loans	1,107,386	1,146,973
Retail loans	1,500,932	1,526,958
Micro-loans granted online	26,669	26,963
Sub-total	2,634,987	2,700,894
Accrued interest	25,530	19,952
Gross loans and advances to customers	2,660,517	2,720,846
Allowances for impairment losses	(189,522)	(198,495)
Net loans and advances to customers	2,470,995	2,522,351

We focus on providing short-term loans to minimise our risk exposure and, as a result, a substantial majority of our loans and advances to customers have a term of less than one year.

As at 31 December 2023 and 30 June 2024, our overdue loans amounted to RMB124.8 million and RMB104.9 million, respectively, accounting for 4.6% and 3.9% of our gross loans and advances to customers as at the same dates, respectively.

The following table sets out our loan portfolio by security as at the dates indicated:

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Unsecured loans <sup>(1)</sup>	29,157	27,919
Guaranteed loans	2,577,143	2,644,055
Collateralized loans	8,491	8,392
Pledged loans	20,196	20,528
Sub-total	2,634,987	2,700,894
Accrued interest	25,530	19,952
Gross loans and advances to customers	2,660,517	2,720,846

Note:

<sup>(1)</sup> Our unsecured loans are generally of small amounts, with short terms, and granted to customers who have good credit history upon assessing the risks involved in the loans during our credit evaluation process.

The majority of our loans were guaranteed loans, which accounted for approximately 97.9% and 97.8% of our gross loans and advances to customers (excluding accrued interest) as at 31 December 2023 and 30 June 2024, respectively. The types of guarantees for the guaranteed loans provided by us to our customers are natural person guarantees or corporate guarantees. The type of collateral for the collateralized loans provided by us to our customers is mainly real estate, which mainly represents properties. The type of collateral for the pledged loans provided by us to customers is mainly equity.

#### Other Assets

The following table sets out the breakdown of other assets by their nature as at the dates indicated:

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Prepayment Others	794 672	763 1,696
Total other assets	1,466	2,459

#### Accruals and other payables

The following table sets out the breakdown of our accruals and other payables by nature as at the dates indicated:

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Accrued staff costs	2,572	4,877
Value-added tax payable	2,243	2,374
Tax and surcharges and other taxation payable	1,103	1,346
Guarantee deposit	5,117	5,117
Auditors' remuneration payable	849	2,198
Commission payables of obtaining interest-bearing borrowings	4,252	4,252
Other payables	2,542	3,126
Total accruals and other payables	18,678	23,290

As at 30 June 2024, as compared to 31 December 2023, our accruals and other payables decreased by RMB4.6 million, mainly due to the decrease in accrued staff costs, auditors' remuneration payable and other payables.

#### Current taxation

Our current taxation refers to our income tax payable, amounted to RMB34.9 million and RMB16.3 million, respectively as at 31 December 2023 and 30 June 2024, respectively.

#### Capital commitments

As of 30 June 2024, there was no capital commitment of the Group (31 December 2023: Nil).

#### Key Financial Indicators

The following tables set out certain key financial ratios as at the dates indicated:

	For the six months ended 30 June 2024	For the year ended 31 December 2023
Return on weighted average equity (%)	$4.6^{(2)}$	4.8
Average return on assets (%) <sup>(1)</sup>	$3.5^{(2)}$	3.5

Notes:

(1) Represents profit for the period/year divided by average balance of total assets as at the beginning of the year and end of the period/year.

(2) Derived by dividing the actual number by 6 and multiplying by 12 on the annualised basis.

### Gearing Ratio

	As of 30 June 2024	As of 31 December 2023
Gearing Ratio (%) <sup>(1)</sup>	25.3	29.6

Note:

(1) Represents the interest-bearing borrowings less cash and cash equivalents, divided by total equity attributable to equity Shareholders as at the end of the period/year.

Our gearing ratio decreased, mainly due to the decrease of RMB71.6 million in the interest-bearing borrowings and the increase of RMB7.3 million in cash and cash equivalents as of 30 June 2024 as compared with that of 31 December 2023.

# **RELATED PARTY TRANSACTIONS**

For the six months ended 30 June 2024, Mr. Yu Yin, an executive Director and the chairman of the Board, and other related parties had guaranteed some of our interest-bearing borrowings. As at 30 June 2024, the amount of guarantee provided by Mr. Yu Yin and other related parties amounted to RMB25.0 million. Such related party transactions constituted the continuing connected transactions under Chapter 14A of the Listing Rules. As the guarantees were provided on normal commercial terms where no security over the assets of the Group was granted to Mr. Yu Yin and other related parties, the said provision of guarantees was fully exempted from Shareholders' approval, annual review and all disclosure requirements.

The independent non-executive Directors have reviewed all the above continuing connected transactions and confirmed that these transactions have been entered into in the ordinary and usual course of business of the Group, on normal commercial terms or better and conducted in accordance with the relevant agreements governing them on terms which are fair and reasonable and in the interests of the Shareholders as a whole.

For the six months ended 30 June 2024, the Company and Jinhui Micro-finance (a non-wholly owned subsidiary of the Company) leased properties from Zuoli Holdings with a depreciation on right-of-use assets and interest expense of RMB0.6 million. The entering into of the lease agreements allows the Company and Jinhui Micro-finance to maintain their operational needs. The utilities and entertainment fees of RMB0.4 million were paid to Zuoli Holdings and its subsidiary. Puhua Energy is a Controlling Shareholder and thus a connected person of the Company under the Listing Rules. Zuoli Holdings, being the holding company of Puhua Energy, is an associate of Puhua Energy and thus also a connected person of the Company under the Listing Rules. Such related party transactions constituted connected transactions under Chapter 14A of the Listing Rules. Please refer to the Company's announcement dated 6 July 2023 for details.

Save as disclosed above, for the six months ended 30 June 2024, there was no other connected transaction of the Company that required for the reporting, annual reviews, announcement and independent Shareholders' approval under Chapter 14A of the Listing Rules. The Company confirmed that it has complied with the disclosure requirements under Chapter 14A of the Listing Rules.

### **INDEBTEDNESS**

The following table sets forth our outstanding borrowings as at the dates indicated:

	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
Interest-bearing borrowings	521,961	593,519

Our interest-bearing borrowings were the borrowings and interests required for our business operations.

# **OFF-BALANCE SHEET ARRANGEMENTS**

As at 30 June 2024, we did not have any off-balance sheet arrangements (31 December 2023: nil).

# **EMPLOYMENT AND EMOLUMENTS**

As at 30 June 2024, the Group had approximately 85 employees (31 December 2023: 86). Employees' remuneration has been paid in accordance with relevant policies in the PRC. Appropriate salaries and bonuses were paid, which are commensurate with the actual practices of the Company. Other corresponding benefits include pension, unemployment insurance and housing allowance, etc.

#### SIGNIFICANT INVESTMENT

The Group had no significant investments held during the six months ended 30 June 2024.

#### MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

The Group had no material acquisition or disposal of subsidiaries, associates or joint ventures for the six months ended 30 June 2024.

# **CHARGE ON THE GROUP'S ASSETS**

As at 30 June 2024, the Group had no share pledge (31 December 2023: nil).

# FUTURE PLANS FOR MATERIAL INVESTMENTS AND EXPECTED SOURCES OF FUNDING

Other than the bank loans we obtain from commercial banks, we may also consider offshore financing, financing by asset securitisation or other investments plans or choices. Nevertheless, as at the date of this report, we do not have any specific plans for material external debt financing, issuing asset-backed securities products or other matters in the short term.

# **FOREIGN CURRENCY RISK**

Foreign exchange risk arises when business transaction or recognised assets or liabilities are denominated in a currency that is not the entity's functional currency.

The Group operates in the PRC. The exposure to foreign exchange risk mainly arises from bank deposits in EUR or HK\$ and foreign borrowings in EUR. The Group was not exposed to foreign exchange risk arising from any other currency risk. The management will continue to monitor the exposure to foreign exchange and adopt prudent measures to minimize exchange risk.

# **CONTINGENT LIABILITIES**

As at 30 June 2024, the Group did not have any significant contingent liabilities (31 December 2023: nil).

# PROSPECTS

With the establishment of China Micro-credit Companies Association (中國小額貸款公司協會) and promulgation of the Classification Standards of Financial Enterprises (《金融業企業劃型標準規定》), the role played by micro-finance companies in the PRC is being increasingly recognized by the relevant authorities. General Secretary Xi Jinping delivered an important speech at the symposium on private enterprises, proposing to solve the financing problem of private enterprises and broaden the financing channels for private enterprises, among which micro-finance companies and other financing channels should be brought into play.

In terms of our major market of offline business, Zhejiang province is the important birthplace of President Xi Jinping's thought on ecological civilization, and according to the Opinion on Supporting the High Quality Development and the Construction of a Common Prosperity Demonstration Zone in Zhejiang (《關於支持浙江高質量發展建設共同富裕示範 區的意見》) issued by the State Council in May 2021, Zhejiang Province was endowed an important demonstration reform task of realizing common prosperity and a series of important decisions and deployment were proposed, which will be more favorable for the overall coordinated development of Zhejiang Province in terms of economy, society, culture, ecology, etc.

Meanwhile, Huzhou is the birthplace of the important thought that "lucid waters and lush mountains are invaluable assets" and the experimental area of the national green finance reform and innovation as well as the national sustainable development innovation zone, and is one of the best cities in Zhejiang Province and even the country in respect of financial ecological environment. Huzhou City was selected as one of the second batch of national reclaimed water recycling pilot cities, and the ESG evaluation standardization pilot project of Huzhou small and micro enterprises was successfully selected as the national social management and public service comprehensive standardization pilot project, both of which are unique in the province. These bring us a better opportunity to explore green development.

Under the opportunity of constructing a common prosperity demonstration zone in Zhejiang province and led by the concept of "lucid waters and lush mountains are invaluable assets", we seize the opportunity of reform and innovation to actively explore a sustainable development road of green credit and continue to introduce innovative loan products, broaden business channels, enhance our market penetration and increase our competitive advantages by utilizing the advantage of our capital base. Since being listed as the first pilot unit of green micro-finance company in Huzhou in April 2020, as the main drafter, we participated in the formulation of "Green Micro-finance Company Construction and Evaluation Standard" (Zhejiang Province Huzhou Local Standard) (《綠色小額貸款公司建設與評價規範》(浙江省湖州市地方標準)), which has been officially issued and implemented in June 2020. The pilot construction of green micro-finance; (ii) better serve the growth of AFR (三農), as well as small and micro enterprises which are low-carbon and environmental friendly; and (iii) further increase the market share.

In addition, to better discover and explore green finance market and achieve the goal of sustainable operation and development of inclusive and green finance, we cooperated with institutions including DEG, a wholly-owned subsidiary of KfW Bankengruppe and GCPF (Global Climate Partnership Fund), which inspired the Company with international-leading green finance ideas and provided technological support, assisting the Company in developing more green finance products, and thus enabling us to better serve our green finance customers.

In May 2023, we have passed the acceptance test for pilot green micro-finance company and became the first green micro-finance company in Huzhou City.

# **INDEPENDENT AUDITOR'S REPORT**



**Review report to the board of directors of Zuoli Kechuang Micro-finance Company Limited** (a joint stock Company incorporated in the People's Republic of China (the "PRC") with limited liability)

# **INTRODUCTION**

We have reviewed the interim financial report set out on pages 21 to 51 which comprises the consolidated statement of financial position of Zuoli Kechuang Micro-finance Company Limited (the "Company") and its subsidiaries (together "the Group") as of 30 June 2024 and the related consolidated statement of profit or loss and other comprehensive income, statement of changes in equity and condensed consolidated cash flow statement for the six-month period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants. The directors are responsible for the preparation and presentation of the interim financial report in accordance with Hong Kong Accounting Standard 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

# **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

# **CONCLUSION**

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 June 2024 is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34, *Interim financial reporting*.

KPMG

Certified Public Accountants 8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

16 August 2024

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2024 — unaudited (Expressed in RMB'000, unless otherwise stated)

		Six months en	ded 30 June
		2024	2023
	Note	RMB'000	RMB'000
Interest income		102,616	122,463
Interest and commission expenses		(21,185)	(25,257)
Net interest income	3	81,431	97,206
	0	01,401	97,200
Other net income/(loss)	4	17,408	(13,834)
Impairment losses	5	(12,528)	22,792
Administrative expenses		(21,802)	(26,524)
Profit before taxation	6	64,509	79,640
Income tax	7	(17,883)	(20,887
Profit and total comprehensive income for the period		46,626	58,753
Attributable to:			
Equity shareholders of the Company		44,940	56,053
Non-controlling interests		1,686	2,700
Profit for the period		46,626	58,753
Earnings per share			
Basic and diluted (RMB)	8	0.04	0.05

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

At 30 June 2024 — unaudited

(Expressed in RMB'000, unless otherwise stated)

		At 30 June	At 31 December
		2024	2023
	Note	RMB'000	RMB'000
A			
Assets	9	04 755	17 /70
Cash and cash equivalents Interest receivables	9	24,755 290	17,478 940
Loans and advances to customers	10	2,470,995	2,522,351
Goodwill	10	18,005	18,005
Fixed assets	12	31,811	34,413
Deferred tax assets	13	61,217	61,671
Other assets	10	1,466	2,459
Total assets		2,608,539	2,657,317
Liabilities			
Interest-bearing borrowings	14	521,961	593,519
Lease liabilities		2,252	2,938
Accruals and other payables	15	18,678	23,290
Dividends payable	16	27,000	-
Current taxation		16,308	34,856
Total liabilities		586,199	654,603
NET ASSETS		2,022,340	2,002,714
CAPITAL AND RESERVES	17		
Share capital		1,180,000	1,180,000
Reserves		785,965	764,625
Total equity attributable to equity shareholders of the Company		1,965,965	1,944,625
Non-controlling interests		56,375	58,089
TOTAL EQUITY		2,022,340	2,002,714

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the six months ended 30 June 2024 — unaudited (Expressed in RMB'000, unless otherwise stated)

		Attributable	to equity sha	reholders of the	e Company			
	Share capital RMB'000 Note 17(b)	Capital reserve RMB'000 Note 17(c)(i)	Surplus reserve RMB'000 Note 17(c)(ii)	General reserve RMB'000 Note 17(c)(iii)	Retained profits RMB'000	<b>Total</b> RMB'000	Non- controlling interests RMB'000	Total equity RMB'000
Balance at 31 December 2022 and 1 January 2023	1,180,000	1,427	49,461	69,316	598,284	1,898,488	63,034	1,961,522
Changes in equity for the six months ended 30 June 2023: Profit and total comprehensive income								
for the period Acquisition of interest in subsidiary from non-controlling shareholders (Note 11)	_	- 687	-	-	56,053	56,053 687	2,700 (8,931)	58,753 (8,244)
Dividends approved in respect of the previous year (Note17(a))	_	_	_	_	(47,200)	(47,200)	(0,001)	(47,200)
Balance at 30 June 2023	1,180,000	2,114	49,461	69,316	607,137	1,908,028	56,803	1,964,831
Balance at 30 June 2023 and 1 July 2023	1,180,000	2,114	49,461	69,316	607,137	1,908,028	56,803	1,964,831
Changes in equity for the six months ended 31 December 2023:								
Profit and total comprehensive income for the period Appropriation to surplus reserve Appropriation to general reserve	-	-	-	  (1,534)	36,597 — 1,534	36,597 	1,286	37,883 
Balance at 31 December 2023	1,180,000	2,114	49,461	67,782	645,268	1,944,625	58,089	2,002,714
Balance at 31 December 2023 and 1 January 2024	1,180,000	2,114	49,461	67,782	645,268	1,944,625	58,089	2,002,714
Changes in equity for the six months ended 30 June 2024:	_	_	-	_	_	-	_	-
Profit and total comprehensive income for the period Dividends approved in respect of the previous year (Note17(a))	-	-	-	-	44,940 (23,600)	44,940 (23,600)	1,686 (3,400)	46,626 (27,000)
Balance at 30 June 2024	1,180,000	2,114	49,461	67,782	666,608	1,965,965	56,375	2,022,340

# **CONDENSED CONSOLIDATED CASH FLOW STATEMENT**

For the six months ended 30 June 2024 — unaudited (Expressed in RMB'000, unless otherwise stated)

		Six months end	ded 30 June
		2024	2023
	Note	RMB'000	RMB'000
Operating activities			
Operating activities Cash generated from operations		100 660	200.020
PRC income tax paid		132,662 (35,977)	309,920 (43,992)
		(55,577)	(40,992)
Net cash generated from operating activities		96,685	265,928
Investing activities			
Proceeds from disposal of fixed assets		58	1
Payment for the purchase of fixed assets		-	(19)
Net cash generated from/(used in) investing activities		58	(18)
Financing activities			
Proceeds from bank loans		25,000	50,000
Proceeds from third parties borrowings			56,800
Proceeds from Euro zone borrowings		32,180	67,612
Repayment of bank loans		(25,000)	(145,000)
Repayment of third parties borrowings		(41,110)	(132,020)
Repayment of Euro zone borrowings		(65,433)	(29,797)
Interest paid		(14,263)	(24,400)
Capital element of lease rentals paid		(755)	(1,447)
Interest element of lease rentals paid		(85)	(17)
Payment for acquisition of interest in subsidiary			
from non-controlling shareholders	11	-	(8,244)
Net cash used in financing activities		(89,466)	(166,513)
Net increase in cash and cash equivalents		7,277	99,397
Cash and cash equivalents at 1 January	9	17,478	16,595
Effect of foreign exchange rates changes		_	18
Cash and cash equivalents at 30 June	9	24,755	116,010

# NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB'000, unless otherwise stated)

# **1 BASIS OF PREPARATION**

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard (HKAS) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (HKICPA). It was authorised for issue on 16 August 2024.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2023 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2024 annual financial statements. Details of any changes in accounting policies are set out in Note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2023 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards (HKFRSs).

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA.

# 2 CHANGES IN ACCOUNTING POLICIES

The Group has applied the following amendments to HKFRSs issued by the HKICPA to this interim financial report for the current accounting period:

- Amendments to HKAS 1, Presentation of financial statements: Classification of liabilities as current or non-current ("2020 amendments")
- Amendments to HKAS 1, Presentation of financial statements: Non-current liabilities with covenants ("2022 amendments")
- Amendments to HKFRS 16, *Leases: Lease liability in a sale and leaseback*
- Amendments to HKAS 7, Statement of cash flows and HKFRS 7, Financial instruments: Disclosures Supplier finance arrangements

# 2 CHANGES IN ACCOUNTING POLICIES (CONTINUED)

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period. Impacts of the adoption of the amended HKFRSs are discussed below:

Amendments to HKAS 1, *Presentation of financial statements* ("2020 and 2022 amendments", or collectively the "HKAS 1 amendments")

The HKAS 1 amendments impact the classification of a liability as current or non-current, and are applied retrospectively as a package.

The 2020 amendments primarily clarify the classification of a liability that can be settled in its own equity instruments. If the terms of a liability could, at the option of the counterparty, result in its settlement by the transfer of the entity's own equity instruments and that conversion option is accounted for as an equity instrument, these terms do not affect the classification of the liability as current or non-current. Otherwise, the transfer of equity instruments would constitute settlement of the liability and impact classification.

The 2022 amendments specify that conditions with which an entity must comply after the reporting date do not affect the classification of a liability as current or non-current. However, the entity is required to disclose information about non-current liabilities subject to such conditions in a full set of financial statements.

Upon the adoption of the amendments, the Group has reassessed the classification of its liabilities as current or noncurrent and did not identify any reclassification to be made.

#### Amendments to HKFRS 16, Leases: Lease liability in a sale and leaseback

The amendments clarify how an entity accounts for a sale and leaseback after the date of the transaction. The amendments require the seller-lessee to apply the general requirements for subsequent accounting of the lease liability in such a way that it does not recognise any gain or loss relating to the right of use it retains. A seller-lessee is required to apply the amendments retrospectively to sale and leaseback transactions entered into after the date of initial application.

The amendments do not have a material impact on these financial statements as the Group has not entered into any sale and leaseback transactions.

# Amendments to HKAS 7, *Statement of cash flows* and HKFRS 7, *Financial instruments: Disclosures — Supplier finance arrangements*

The amendments introduce new disclosure requirements to enhance transparency of supplier finance arrangements and their effects on an entity's liabilities, cash flows and exposure to liquidity risk. Since those disclosures are not required for any interim period presented within the annual reporting period in which the amendments are initially applied, the Group has not made additional disclosures in this interim financial report.

#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB'000, unless otherwise stated)

# **3 NET INTEREST INCOME**

The principal activity of the Group is the provision of loans to customers in Zhejiang Province, the PRC. The amount of each significant category of revenue recognised is as follows:

	Six months ended 30 June		
	2024	2023	
	RMB'000	RMB'000	
Interest income arising from			
Loans and advances to customers	102,550	122,421	
Cash at banks	66	42	
	102,616	122,463	
		·····	
Interest and commission expenses arising from			
Borrowings from banks	(502)	(2,010)	
Borrowings from non-bank institutions	(20,556)	(23,191)	
	(20,000)	(17)	
Bank charges	(42)	(39)	
	(1-)	(00)	
	(21,185)	(25,257)	
Net interest income	81,431	97,206	

The Group's customer base is diversified and no customer with whom transactions have exceeded 10% of the Group's net interest income during the period. Details of credit risk management are set out in Note 18(a).

For the period, the directors have determined that the Group has only one single business component/reportable segment as the Group is principally engaged in providing lending services which is the basis to allocate resources and assess performance of the Group.

The principal place of the Group's operation is in Zhejiang Province in the PRC. For the purpose of segment information disclosures under HKFRS 8, the Group regarded Zhejiang Province as its place of domicile. All the Group's revenue and assets are principally attributable to Zhejiang Province, being the main operating region.

# 4 OTHER NET INCOME/(LOSS)

	Six months ended 30 June	
	2024 RMB'000	2023 RMB'000
Government grants	13,344	_
Exchange gains/(losses)	3,990	(13,934)
Gains from disposal of fixed assets	42	25
Others	32	75
Total	17,408	(13,834)

# **5 IMPAIRMENT LOSSES**

	Six months er	Six months ended 30 June	
	2024 RMB'000	2023 RMB'000	
Loans and advances to customers (Note 10) Interest receivables Other assets	(11,468) (1,047) (13)	20,346 2,446 —	
Total	(12,528)	22,792	

#### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB'000, unless otherwise stated)

# **6 PROFIT BEFORE TAXATION**

Profit before taxation is arrived at after charging:

(a) Staff costs

	Six months ended 30 June		
	2024	2023	
	RMB'000	RMB'000	
Salaries, bonuses and allowance	6,403	6,593	
Social insurance and other benefits	1,194	1,245	
Contribution to retirement scheme	160	73	
Total	7,757	7,911	

The Group is required to participate in the pension scheme organised by the municipal government of Zhejiang Province whereby the Group is required to pay annual contributions for PRC based employees at certain rate of the standard wages determined by the relevant authorities in the PRC during the period. The Group has no other material obligation for payment of retirement benefits to the PRC based employees beyond the annual contributions described above.

#### (b) Other items

	Six months ended 30 June	
	2024	2023
	RMB'000	RMB'000
Depreciation expenses (Note 12)		
<ul> <li>owned fixed assets</li> </ul>	1,709	2,095
<ul> <li>right-of-use assets</li> </ul>	680	1,258
<ul> <li>Investment property</li> </ul>	199	33
Auditors' remuneration	899	899
Operating lease charges	10	3

# 7 INCOME TAX

	Six months ended 30 June	
	2024 RMB'000	2023 RMB'000
Current tax		
Provision for PRC income tax for the period	17,429	21,005
Deferred tax (Note 13)		
Origination and reversal of temporary differences	454	(118)
Total	17,883	20,887

Notes:

- (i) The Company and the subsidiaries of the Group incorporated in the PRC are subject to the PRC income tax at the statutory tax rate of 25% for the six months ended 30 June 2024 (six months ended 30 June 2023: 25%).
- (ii) No provision for Hong Kong Profit Tax has been made, as the subsidiary of the Group incorporated in Hong Kong did not have assessable profits subject to Hong Kong Profit Tax for the six months ended 30 June 2024 and 30 June 2023.

# 8 EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of approximately RMB44.9 million (six months ended 30 June 2023: RMB56.1 million) and the weighted average of 1,180,000,000 ordinary shares (six months ended 30 June 2023: 1,180,000,000) in issue during the interim period.

There were no dilutive potential ordinary shares during each of the six months ended 30 June 2024 and 30 June 2023, and therefore, diluted earnings per share are the same as the basic earnings per share.

# 9 CASH AND CASH EQUIVALENTS

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Cash in hand	2	2
Cash at banks	24,692	17,309
Others	61	167
Cash and cash equivalents in the cash flow statement	24,755	17,478

# **10 LOANS AND ADVANCES TO CUSTOMERS**

(a) Analysed by nature

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Corporate loans	1,107,386	1,146,973
Retail loans	1,500,932	1,526,958
Micro-loans granted online	26,669	26,963
Sub-total	2,634,987	2,700,894
Accrued interest	25,530	19,952
Gross loans and advances to customers	2,660,517	2,720,846
Less: Allowances for impairment losses	(189,522)	(198,495)
Net loans and advances to customers	2,470,995	2,522,351

(b) Analysed by type of collateral

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Unsecured loans	29,157	27,919
Guaranteed loans	2,577,143	2,644,055
Collateralized loans	8,491	8,392
Pledged loans	20,196	20,528
Sub-total	2,634,987	2,700,894
Accrued interest	25,530	19,952
Gross loans and advances to customers	2,660,517	2,720,846
Less: Allowances for impairment losses	(189,522)	(198,495)
Net loans and advances to customers	2,470,995	2,522,351

# 10 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(c) Analysed by industry sector

	At 30 June 2024 RMB'000 %		At 31 Decem RMB'000	nber 2023 %
		,,,		/0
Wholesale and retail	614,050	23%	628,550	23%
Construction	135,900	5%	138,200	5%
Manufacturing	103,536	4%	117,223	4%
Agriculture, forestry, animal husbandry				
and fishery	500	1%	500	1%
Others	253,400	9%	262,500	9%
Corporate loans	1,107,386	42%	1,146,973	42%
Retail loans	1,500,932	57%	1,526,958	57%
Micro-loans granted online	26,669	1%	26,963	1%
Sub-total	2,634,987	100%	2,700,894	100%
Accrued interest	25,530		19,952	
		-		
Gross loans and advances to customers	2,660,517		2,720,846	
	(400 500)			
Less: Allowances for impairment losses	(189,522)	_	(198,495)	
Net loans and advances to customers	2,470,995		2,522,351	

# **10 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)**

(d) Overdue loans analysed by type of collateral and overdue period

	Overdue within 3 months (inclusive) RMB'000	Overdue more than 3 months to 6 months (inclusive) RMB'000	At 30 June 2024 Overdue more than 6 months to one year (inclusive) RMB'000	Overdue more than one year RMB'000	Total RMB'000
Unsecured loans Guaranteed loans	1,295 3,550	765 6,659	178 13,748	13,571 58,282	15,809 82,239
Collateralized loans	_	_		6,891	6,891
Total	4,845	7,424	13,926	78,744	104,939

	At 31 December 2023				
		Overdue	Overdue		
	Overdue	more than	more than		
	within	3 months	6 months to	Overdue	
	3 months	to 6 months	one year	more than	
	(inclusive)	(inclusive)	(inclusive)	one year	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Unsecured loans	327	9	169	13,422	13,927
Guaranteed loans	17,167	6,552	23,375	56,399	103,493
Collateralized loans	-	-	500	6,892	7,392
Total	17,494	6,561	24,044	76,713	124,812

Overdue loans represent loans and advances to customers, of which the whole or part of the principal or interest was overdue for one day or more. All amounts are shown as gross amount of overdue loans and advances to customers before any allowances for impairment losses.

# 10 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(e) Analysed by methods for assessing allowances for impairment losses

	At 30 June 2024			
		Lifetime ECLs	Lifetime ECLs	
	12-month	non credit-	credit-	Tatal
	ECLs RMB'000	impaired RMB'000	impaired RMB'000	Total RMB'000
Gross loans and advances to customers	2,280,142	275,759	104,616	2,660,517
Less: Allowances for impairment losses	(67,817)	(23,505)	(98,200)	(189,522)
Net loans and advances to customers	2,212,325	252,254	6,416	2,470,995
		At 31 Decemb	ber 2023	
		Lifetime	Lifetime	
		ECLs	ECLs	
	12-month	non credit-	credit-	
	ECLs	impaired	impaired	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Gross loans and advances to customers	2,468,646	127,715	124,485	2,720,846
Less: Allowances for impairment losses	(74,987)	(13,480)	(110,028)	(198,495)
Net loans and advances to customers	2,393,659	114,235	14,457	2,522,351

# 10 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(f) Movements of allowances for impairment losses

	Si 12-month ECLs RMB'000	ix months ended Lifetime ECLs non credit- impaired RMB'000	d 30 June 2024 Lifetime ECLs credit- impaired RMB'000	Total RMB'000
At 1 January 2024	74,987	13,480	110,028	198,495
Transferred to				
<ul> <li>Lifetime ECLs non credit-impaired</li> </ul>	(1,664)	1,664	—	—
<ul> <li>Lifetime ECLs credit-impaired</li> </ul>	(126)	(118)	244	_
(Reversal)/charge for the period	(5,380)	8,479	8,369	11,468
Write off	_	_	(20,793)	(20,793)
Recoveries of loans and advances written				
off in previous years	_	_	352	352
At 30 June 2024	67,817	23,505	98,200	189,522

	γ	Year ended 31 De	cember 2023	
	12-month	Lifetime ECLs non credit-	Lifetime ECLs credit-	
	ECLs RMB'000	impaired RMB'000	impaired RMB'000	Total RMB'000
At 1 January 2023	62,864	17,883	128,704	209,451
Transferred to — Lifetime ECLs non credit-impaired	(1)	1	_	_
<ul> <li>Lifetime ECLs credit-impaired</li> <li>Charge/(reversal) for the year</li> </ul>	(620) 12,744	(47) (4,357)	667 (16,223)	
Write off Recoveries of loans and advances written	-	-	(7,816)	(7,816)
off in previous years	_		4,696	4,696
At 31 December 2023	74,987	13,480	110,028	198,495

# 10 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

(g) Analysed by credit quality

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Gross balance of loans and advances to customers that		
are assessed for 12-month ECLs — Neither overdue nor credit-impaired	2,280,142	2,468,646
Sub-total	2,280,142	2,468,646
Gross balance of loans and advances to customers that are assessed for lifetime ECLs non credit-impaired		
<ul> <li>Overdue but not credit-impaired</li> <li>Neither overdue nor credit-impaired</li> </ul>	323 275,436	327 127,388
Sub-total	275,759	127,715
Gross balance of loans and advances to customers that are assessed for lifetime ECLs credit-impaired		
<ul> <li>Overdue and credit-impaired</li> </ul>	104,616	124,485
Sub-total	104,616	124,485
Less: Allowances for impairment losses	(189,522)	(198,495)
Net value	2,470,995	2,522,351

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB'000, unless otherwise stated)

## **11 INVESTMENTS IN SUBSIDIARIES**

The following list contains all the subsidiaries of the Group. The class of shares held is ordinary unless otherwise stated.

			Proportion of interest at 30 and 31 Dece		
Name of Companies	Place of incorporation and business	Paid-up capital	Group's effective interest	Held by the Company	Principal activities
Deqing Jinhui Micro-finance Company Limited (德清金匯小額貸款有限公司) ("Jinhui Micro-finance") (Note (i))	Deqing, Zhejiang	1,228,000,000	99.76%	99.76%	Micro-finance
Zuoli Micro-finance Hong Kong International Investment Company Limited (佐力小貸香港國際投資有限公司)	Hong Kong	-	100.00%	100.00%	Investment, Trading
<ul> <li>("Zuoli HK") (Note (ii))</li> <li>Hangzhou High-tech District (Binjiang) Xing Yao Pu Hui Micro-finance Co., Ltd.</li> <li>(杭州市高新區(濱江)興耀普匯小額貸款有 限公司) ("Xingyao Micro-finance") (Note (iii))</li> </ul>	Hangzhou, Zhejiang	g 100,000,000	66%	66%	Micro-finance

Notes:

- (i) Pursuant to the equity transfer agreement and the supplemental agreement entered into by the Company and a non-controlling shareholder of Jinhui Micro-finance dated 25 January 2021 and 6 July 2021, the Company acquired 0.33% equity interest in Jinhui Micro-finance at a consideration of RMB4.8 million after obtaining approvals from relevant authorities in the PRC. Upon the completion of the aforementioned acquisition, the Company's equity interest in Jinhui Micro-finance increased from approximately 99.43% to 99.76%. As at 31 December 2022, the Company had paid RMB4.8 million in accordance with the payment plan in the supplemental agreement. The difference between the acquisition consideration and the carrying amount of the 0.33% equity interest in Jinhui Micro-finance amounted to RMB447 thousand was recorded as Reserves-Capital reserve in the consolidated statement of financial position as at 31 December 2021.
- (ii) On 18 August 2015 (date of incorporation), Zuoli HK's 1,000,000 shares with par value of HK\$1 was allotted and issued to its sole shareholder, the Company. As at 30 June 2024, the issued shares had not been paid by the Company.
- (iii) Pursuant to the equity transfer agreements entered into by the Company and non-controlling shareholders of Xingyao Micro-finance in 2022, the Company acquired 6.00% equity interest in Xingyao Micro-finance at total consideration of RMB8,244 thousand after obtaining approvals from PRC relevant authorities on 9 February 2023. Upon the completion of the aforementioned acquisition, the Company's equity interest in Xingyao Micro-finance increased from 60.00% to 66.00%. As at 31 December 2023, the Company had paid RMB8,244 thousand in accordance with the equity transfer agreements. The difference between the acquisition consideration and the carrying amount of the 6.00% equity interest in Xingyao Micro-finance amounted to RMB687 thousand was recorded as Reserves-Capital reserve in the consolidated statement of financial position as at 31 December 2023.

# **12 FIXED ASSETS**

## (a) Reconciliation of carrying amount

	Premises for own use RMB'000	Right-of- use assets RMB'000	Office and other equipment RMB'000	Motor vehicles RMB'000	Electronic equipment RMB'000	Leasehold improvement RMB'000	<b>Sub-total</b> RMB'000	Investment property RMB'000	Total RMB'000
Cost:									
At 1 January 2023 Transfer into investment	22,115	8,899	3,964	4,456	2,023	35,883	77,340	-	77,340
property	(15,108)	_	_	_	_	_	(15,108)	15,108	_
Additions	_	6,532	-	-	28	_	6,560	_	6,560
Retirement	_	(11,345)	(62)	(918)	-	-	(12,325)	-	(12,325)
At 31 December 2023									
and 1 January 2024	7,007	4,086	3,902	3,538	2,051	35,883	56,467	15,108	71,575
Retirement				(303)			(303)		(303)
At 30 June 2024	7,007	4,086	3,902	3,235	2051	35,883	56,164	15,108	71,272
Accumulated depreciation:									
At 1 January 2023 Transfer into investment	(2,978)	(6,827)	(3,538)	(4,305)	(1,832)	(20,356)	(39,836)	-	(39,836)
property	2.386	_	_	_	_	_	2,386	(2,386)	_
Charge for the year	(499)	(2,210)	(263)	(13)	(54)	(3,005)	(6,044)	(232)	(6,276)
Retirement	_	7,990	59	901	_		8,950	-	8,950
At 31 December 2023									
and 1 January 2024	(1,091)	(1,047)	(3,742)	(3,417)	(1,886)	(23,361)	(34,544)	(2,618)	(37,162)
Charge for the period	(166)	(680)	(18)	(c, ) —	(21)	(1,504)	(2,389)	(199)	(2,588)
Retirement			_	289			289		289
At 30 June 2024	(1,257)	(1,727)	(3,760)	(3,128)	(1,907)	(24,865)	(36,644)	(2,817)	(39,461)
Net book value:									
At 30 June 2024	5,750	2,359	142	107	144	11,018	19,520	12,291	31,811
At 31 December 2023	5,916	3,039	160	121	165	12,522	21,923	12,490	34,413

(b) Right-of-use assets

	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
Premises leased for own use, carried at depreciated cost	2,359	3,039

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB'000, unless otherwise stated)

## **13 DEFERRED TAX ASSETS**

The components of deferred tax assets recognised in the consolidated statement of financial position and the movements during the period are as follows:

Deferred tax assets arising from:	Provision for impairment losses RMB'000	Accrued expenses RMB'000	Tax deductible losses RMB'000	Exchange gains RMB'000	<b>Total</b> RMB'000
At 1 January 2023	56,611	59		2,144	58,814
Charged to profit or loss	(1,137)	(2)	1,801	2,195	2,857
At 31 December 2023 and 1 January 2024	55,474	57	1,801	4,339	61,671
Charged to profit or loss (Note 7)	2,512	(2)	(1,066)	(1,898)	(454)
At 30 June 2024	57,986	55	735	2,441	61,217

## 14 INTEREST-BEARING BORROWINGS

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Bank loans (Note (i)) — Amortised cost — Accrued interest	25,000 28	25,000 15
	25,028	25,015
Borrowings from third parties (Note (ii)) — Amortised cost — Accrued interest	-	40,494 754
		41,248
Borrowings from Euro zone (Note (iii)) — Amortised cost — Accrued interest	490,010 6,923	524,653 2,603
	496,933	527,256
Total	521,961	593,519

Notes:

- (i) All of the Group's bank loans are subject to the fulfilment of covenants commonly found in lending arrangements with financial institutions. If the Group was to breach the covenants, the loans would become payable on demand. The Group regularly monitors its compliance with these covenants. As at 30 June 2024 and 31 December 2023, none of the covenants relating to the bank loans had been breached.
- (ii) During the six months ended 30 June 2024, the Group repaid financings with nominal amount totaling RMB41.1 million. As at 30 June 2024, there is no remaining balance of these financings.
- (iii) During the six months ended 30 June 2024, the Group repaid financings with nominal amount totaling EUR7.0 million. As at 30 June 2024, the remaining balance of these financing was EUR17.7 million. Among these borrowings, nominal amount totaling EUR16.4 million at an interest rate of 4.25% per annum are guaranteed by the Jinhui Micro-finance, which are due from April 2025 to November 2025.

During the six months ended 30 June 2024, the Group obtained financing with nominal amount totaling CNH32.5 million at an interest rate of 6.60% per annum from a financial institution located in Euro zone, which are due in January 2029, and repaid financings with nominal amount totaling CNH10.7 million. As at 30 June 2024, the remaining balance of these financing was CNH358.9 million. Among these borrowings, nominal amount totaling CNH168.8 million at an interest rate ranging from 6.60% to 8.03% per annum are guaranteed by the Jinhui Micro-finance, which are due from December 2025 to January 2029.

The financing is subject to the fulfilment of covenants relating to certain of the Group's balance sheet ratio, as are commonly found in the lending arrangements with financial institutions. If the Group was to breach the covenants, the loans would become payable on demand. The Group regularly monitors its compliance with these covenants.

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB'000, unless otherwise stated)

# **15 ACCRUALS AND OTHER PAYABLES**

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
	0.570	4
Accrued staff costs	2,572	4,877
Value-added tax payable	2,243	2,374
Tax and surcharges and other taxation payable	1,103	1,346
Guarantee deposit	5,117	5,117
Auditors' remuneration payable	849	2,198
Commission payables of obtaining interest-bearing borrowings	4,252	4,252
Other payables	2,542	3,126
	18,678	23,290

# **16 DIVIDENDS PAYABLE**

	At	At
	30 June	31 December
	2024	2023
	RMB'000	RMB'000
Dividends payable (Note 17(a))	27,000	_

# 17 CAPITAL, RESERVES AND DIVIDENDS

## (a) Dividends

Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved during the interim period

	Six months en	ded 30 June
	2024	2023
	RMB'000	RMB'000
Final dividend in respect of the previous financial year, approved during		
the period, of RMB0.02 per share (six months ended 30 June 2023:		
RMB0.04 per share)	23,600	47,200

At the annual general meeting held on 25 June 2024, the cash dividends of RMB0.02 per share before tax in aggregation amount of RMB23.6 million was approved to declare to all equity shareholders. The dividend was attributable to the year of 2023. (Six months ended 30 June 2023: RMB47.2 million)

At the Xingyao Micro-finance's shareholders' meeting held on 6 June 2024, the cash dividend of RMB10.0 million was approved to declare to all equity shareholders. The dividend was attributable to the year of 2023. (Six months ended 30 June 2023: Nil)

(b) Share capital

As at 30 June 2024, the share capital represented 1,180,000,000 ordinary shares of the Company at RMB1 each.

#### (c) Nature and purpose of reserves

#### (i) Capital reserve

The capital reserve represents the increase of equity interest in Jinhui Micro-finance and Xingyao Micro-finance arising from the capital injection to Jinhui Micro-finance and acquiring equity interest in Jinhui Micro-finance and Xingyao Micro-finance from non-controlling shareholders. For details, please see Note 11.

#### (ii) Surplus reserve

The surplus reserve represents statutory surplus reserve fund. The Company is required to appropriate 10% of its net profit as determined under the Accounting Standards for Business Enterprises and other relevant requirements issued by the Ministry of Finance of the PRC ("MOF"), to the statutory surplus reserve fund until the reserve fund balance reaches 50% of its registered capital.

Subject to the approval of equity holders of the entities established in the PRC, statutory surplus reserves may be used to net off with accumulated losses, if any, and may be converted into capital, provided that the balance of statutory surplus reserve after such capitalisation is not less than 25% of the registered capital.

After making the appropriation to the statutory surplus reserve, the Company may also appropriate its net profit to the discretionary surplus reserve upon approval by shareholders. Subject to the approval of shareholders, discretionary surplus reserves may be used to offset previous years' losses, if any, and may be converted into capital.

#### (iii) General reserve

Pursuant to relevant regulations, the Company and its subsidiary in the PRC engaged in micro-finance business are required to set aside a general reserve through appropriations of profit after tax according to 1.5% of the ending balance of gross risk-bearing assets to cover potential losses against these assets.

# 17 CAPITAL, RESERVES AND DIVIDENDS (CONTINUED)

## (d) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

There were no changes in the Group's approach to capital management during the period from 1 January 2023 to 30 June 2023 and from 1 January 2024 to 30 June 2024.

Particularly for credit loan business, the Group monitors regularly the residual balance of outstanding credit loans for single customers and multiples of the total outstanding credit loans in relation to share capital of the Group, so as to keep the capital risk within an acceptable limit. The decision to manage the share capital of the Group to meet the needs of developing credit loans business rests with the directors.

## **18 FINANCIAL RISK MANAGEMENT**

Exposure to credit, liquidity and interest risks arises in the normal course of the Group's business. The Group's exposure to these risks and the financial risk management policies and practice used by the Group to manage these risks are described below.

(a) Credit risk

Credit risk arises from a customer's inability or unwillingness to meet its financial obligations or commitment to the Group provided. It arises primarily from the Group's micro-finance business and treasury business such as investment in wealth management products.

## Credit risk arising from micro-finance business

The Group's credit risk mainly arises from micro-finance business. The Group has established relevant mechanism to cover credit risk in key operational phases of micro-finance business, including pre-lending evaluations, credit approval, and post-lending monitoring. The Group conducts customer acceptance and due diligence by business and marketing department and risk management department in pre-lending evaluations. In the credit approval phase, all loan applications are subject to the assessment and approval of the Group's deputy general manager, general manager or loan assessment committee, depending on the amount of the loans. During the post-lending monitoring, the Group conducts on-site inspections and off-site inquiries to detect potential risks by evaluating various aspects, including but not limited to the customers' operational and financial conditions, status of collaterals and other sources of repayment.

The Group adopts a loan risk classification approach to manage its loan portfolio risk. Loans are generally classified as normal, special mention, substandard, doubtful and loss according to their levels of risk. Substandard, doubtful and loss loans are considered to be impaired loans and advances. They are classified as such when one or more events demonstrate that there is objective evidence of a loss event. The impairment loss of the loan portfolio is assessed collectively or individually as appropriate.

## **18 FINANCIAL RISK MANAGEMENT (CONTINUED)**

#### (a) Credit risk (Continued)

#### Credit risk arising from micro-finance business (Continued)

After adopting HKFRS 9 at 1 January 2018, loans and advances to customers are also categorised into the following stages by the Group:

#### Stage 1

Loans and advances to customers have not experienced a significant increase in credit risk since origination and impairment recognised on the basis of 12 months expected credit losses (12-month ECLs).

#### Stage 2

Loans and advances to customers have experienced a significant increase in credit risk since origination and impairment is recognised on the basis of lifetime expected credit losses (Lifetime ECLs non credit-impaired).

#### Stage 3

Loans and advances to customers that are in default and considered credit impaired (Lifetime ECLs creditimpaired).

The Group applies the new ECL model to measure the impairment loss of the loans and advances to customers.

When a certain number of customers undertake the same business activities, stay in the same geographical locations, or bear similar economic features for their industries, their ability to fulfil contracts will be affected by the same economic changes. Concentration of credit risk reflects the sensitivity of the Group's operating results to a particular industry or geographic location. As the Group mainly conducts micro-finance business in Zhejiang Province, a certain level of geographical concentration risk exists for its loan portfolios in that it might be affected by changes of economic conditions. At 30 June 2024, 1.88% (31 December 2023: 1.84%) and 7.08% (31 December 2023: 7.16%) of the total loans and advances to customers was due from the Group's largest customer and the five largest customers respectively.

The maximum exposure to credit risk of loans and advances to customers for each stage is represented by the net carrying amount of each type of financial assets as at the end of the reporting periods. For details, please see Note 10.

## Other credit risk

The Group adopts a credit rating approach in managing the credit risk of the treasury business, counterparties' rating are evaluated before transactions with reference to major rating agencies generally recognised by the People's Bank of China.

In respect of interest receivables and other assets, individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customers' past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Normally, the Group does not obtain collateral from customers.

# **18 FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (b) Liquidity risk

Management regularly monitors the Group's liquidity requirements to ensure that it maintains sufficient reserves of cash to meet its liquidity requirements in the short and long term.

The following tables provide an analysis of the remaining contractual maturities, which are based on contractual undiscounted cash flows (including interest payments, computed using contractual rates) of the financial assets and liabilities of the Group at the end of the reporting periods:

		At 30 June 2024				
	Overdue/ Repayment on demand RMB'000	Within three months RMB'000	Between three months and one year RMB'000	Between one year and five years RMB'000	Total RMB'000	Carrying amount RMB'000
Assets	04 755				04 755	04 755
Cash and cash equivalents Interest receivables	24,755 290	_	_	—	24,755 290	24,755 290
Loans and advances to customers	104,939	423,618	2,159,417	17,619	290	290
Other assets	672	420,010	2,133,417	-	672	2,470,555
Total	130,656	423,618	2,159,417	17,619	2,731,310	2,496,712
Liabilities						
Interest-bearing borrowings	_	(68,745)	(261,522)	(233,775)	(564,042)	(521,961)
Lease liabilities	_	(596)	(596)	(1,192)	(2,384)	(2,252)
Accruals and other payables	(12,760)	-	-	(·,··-) —	(12,760)	(12,760)
Total	(12,760)	(69,341)	(262,118)	(234,967)	(579,186)	(536,973)
	117,896	354,277	1,897,299	(217,348)	2,152,124	1,959,739

# **18 FINANCIAL RISK MANAGEMENT (CONTINUED)**

(b) Liquidity risk (Continued)

	31 December 2023					
-	Overdue/		Between three	Between		
	Repayment	Within three	months and	one year and		Carrying
	on demand	months	one year	five years	Total	amount
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Assets						
Cash and cash equivalents	17,478	_	_	_	17,478	17,478
Interest receivables	940	_	_	_	940	940
Loans and advances to customers	124,357	384,144	2,263,799	19,073	2,791,373	2,522,351
Other assets	1,696	_		_	1,696	1,696
Total	144,471	384,144	2,263,799	19,073	2,811,487	2,542,465
Liabilities						
Interest-bearing borrowings	_	(17,286)	(264,473)	(366,626)	(648,385)	(593,519)
Lease liabilities	_	(770)	(596)	(1,788)	(3,154)	(2,938)
Accruals and other payables	(14,693)	_	_		(14,693)	(14,693)
Total	(14,693)	(18,056)	(265,069)	(368,414)	(666,232)	(611,150)
	129,778	366,088	1,998,730	(349,341)	2,145,255	1,931,315

# **18 FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (c) Interest risk

The Group is principally engaged in the provision of micro-finance services. Its interest rate risk arises primarily from deposits with banks, loans and advances to customers and interest-bearing borrowings.

#### *(i)* Interest rate profile

The following tables details the interest rate profile of the Group's assets and liabilities as at the end of the reporting periods:

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Fixed interest rate		
Financial assets		
- Loans and advances to customers	2,470,995	2,522,351
Financial liabilities		
- Interest-bearing borrowings	(521,961)	(593,519)
- Lease liabilities	(2,252)	(2,938)
Net	1,946,782	1,925,894
Variable interest rate		
Financial assets	04.000	17.000
- Cash at banks	24,692	17,309
Net	24,692	17,309
Nat fived rate harrowings as a percentage of total harrowings	100.000/	100.00%
Net fixed rate borrowings as a percentage of total borrowings	100.00%	100.00%

#### (ii) Sensitivity analysis

At 30 June 2024 and 31 December 2023, it is estimated that a general increase of 50 basis points in interest rates, with all other variables held constant, would have increased the Group's net profit during the next 12 months by approximately RMB93,000 and RMB65,000 respectively.

The sensitivity analysis above indicates the exposure to cash flow interest rate risk arising from floating rate non-derivative instruments held by the Group at the end of the reporting period.

## **18 FINANCIAL RISK MANAGEMENT (CONTINUED)**

## (d) Currency risk

The Group is exposed to currency risk primarily through obtaining interest-bearing borrowings that are denominated in Euros. The currencies giving rise to this risk are primarily Euros.

#### (i) Exposure to currency risk

The following table details the Group's exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purposes, the amounts of the exposure are shown in RMB, translated using the spot rate at the period end date.

	Exposure to foreign currencies		
	At	At	
	30 June	31 December	
	2024	2023	
	Euros	Euros	
	RMB'000	RMB'000	
Interest-bearing borrowings	(136,373)	(195,802)	
	(136,373)	(195,802)	

#### (ii) Sensitivity analysis

The following table indicates the instantaneous change in the Group's profit after tax that would arise if foreign exchange rates to which the Group has significant exposure at the end of the reporting period had changed at that date, assuming all other risk variables remained constant. In this respect, it is assumed that the pegged rate between the list of foreign currency and the RMB would be materially unaffected by any changes in movement in value of the list of foreign currency against other currencies.

	At 30 Ju Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits	At 31 Decen Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits
Euros	bps 100 (100)	RMB'000 (1,023) 1,023	100 (100)	RMB'000 (1,469) 1,469

Results of the analysis as presented in the above table represent an aggregation of the instantaneous effects on the Group's profit after tax in the respective functional currencies, translated into RMB at the exchange rate ruling at the end of the reporting period for presentation purposes.

## **18 FINANCIAL RISK MANAGEMENT (CONTINUED)**

- (e) Fair value measurement
  - (i) Financial assets and liabilities measured at fair value

Fair value hierarchy

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorized into the three-level fair value hierarchy as defined in HKFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

Level 1 valuations:	Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
Level 2 valuations:	Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available.
Level 3 valuations:	Fair value measured using significant unobservable inputs.

As at 30 June 2024 and 31 December 2023, there were no financial instruments measured at fair value of the Group.

(ii) Fair value of financial assets and liabilities carried at other than fair value The carrying amounts of the Group's financial instruments carried at cost or amortized cost are not materially different from their fair values at 31 December 2023 and 30 June 2024.

## **19 COMMITMENTS**

As at 30 June 2024 and 31 December 2023, there is no capital commitment of the Group.

## **20 MATERIAL RELATED PARTY TRANSACTIONS**

## (a) Transactions with key management personnel

	Six months ended 30 June	
	2024 RMB'000	2023 RMB'000
Key management personnel remuneration (Note (i))	1,515	1,477
Receiving guarantees for bank loans (Note (ii))	25,000	50,000
Receiving guarantees for borrowings from third parties (Note (iii))	—	56,800
Releasing guarantees for bank loans (Note (ii))	(25,000)	(145,000)
Releasing guarantees for borrowing from third parties (Note (iii))	(41,110)	(132,020)

Notes:

- (i) Remuneration of key management personnel of the Group is included in "staff cost" (see Note 6(a)).
- (ii) The guarantees for bank loans during the six months ended 30 June 2024 were provided by the Chairman of the Board without charges. For the details of bank loans, please refer to Note 14(i).
- (iii) The guarantees for borrowings from third parties during the six months ended 30 June 2024 were provided by the Chairman of the Board without charges. For the details of other borrowings from third parties, please refer to Note 14(ii).

#### (b) Balances with key management personnel

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Guarantees received for borrowing from third parties	—	41,110
Guarantees received for bank loans	25,000	25,000

# 20 MATERIAL RELATED PARTY TRANSACTIONS (CONTINUED)

(c) Other related party transactions

	Six months ended 30 June		
	2024	2023	
	RMB'000	RMB'000	
Administrative expenses (Note (i))	431	577	
Depreciation expense of right-of-use assets (Note (ii))	544	1,122	
Interest expense of lease liabilities (Note (ii))	82	4	
Receiving guarantees for bank loans (Note (iii))	25,000	50,000	
Receiving guarantees for borrowings from third parties (Note (iv))	-	56,800	
Releasing guarantees for bank loans (Note (iii))	(25,000)	(145,000)	
Releasing guarantees for borrowings from third parties (Note (iv))	(41,110)	(132,020)	

Notes:

- (i) The utilities and entertainment fees were paid to Zuoli Holdings Group Company Limited and its subsidiary.
- (ii) On 6 July 2023, the Company and Zuoli Holdings Group Company Limited entered into a new lease agreement, pursuant to which Zuoli Holdings Group Company Limited agreed to lease a property to the Group for a term of 3 years commencing from 7 July 2023 and ending on 6 July 2026.
- (iii) The guarantees for bank loans during the six months ended 30 June 2024 were provided by other related parties of the Group without charges. For the details of bank loans, please refer to Note 14(i).
- (iv) The guarantees for borrowings from third parties during the six months ended 30 June 2024 were provided by other related parties of the Group without charges. For the details of other borrowings from third parties, please refer to Note 14(ii).

## (d) Balances with other related parties

	At 30 June 2024 RMB'000	At 31 December 2023 RMB'000
Lease liabilities	2,252	2,765
Guarantees received for bank loans	25,000	25,000
Guarantees received for borrowing from third parties	—	41,110

# **OTHER INFORMATION**

## **CORPORATE GOVERNANCE**

The Company is committed to maintaining a high standard of corporate governance and protecting the interests of the Shareholders in an open manner.

As of the date of this report, the Board comprises four executive Directors, one non-executive Director and three independent non-executive Directors. The Board has adopted the code provisions of the CG Code set out in Appendix C1 to the Listing Rules. Throughout the six months ended 30 June 2024, the Company has fully complied with the CG Code.

## **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the date of this report, there is sufficient public float of not less than 25% of the Company's issued shares as required under the Listing Rules.

## **UPDATE ON INFORMATION OF DIRECTORS AND SUPERVISORS**

Pursuant to Rule 13.51B(1) of the Listing Rules, there is no change in the information of the Directors required to be disclosed since the Company's last published annual report.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS

The Company has adopted the Model Code set out in Appendix C3 to the Listing Rules as the code of conduct regarding securities transactions by the Directors and supervisors of our Company. After specific enquiry with all the Directors and supervisors of the Company, they have confirmed fully compliance with the relevant standards stipulated in the Model Code throughout the six months ended 30 June 2024.

Any employee of the Company or director or employee of a subsidiary of the Company who, because of his office or employment in the Company, is likely to be in possession of inside information in relation to the securities of the Company, has also been requested not to deal in securities of the Company when he/she would be prohibited from dealing by the Model Code as if he/she was a director.

## **SHARE CAPITAL**

As at 30 June 2024, the total issued share capital of the Company was RMB1,180,000,000, divided into 1,180,000,000 shares of RMB1.00 each, of which 880,000,000 were Domestic Shares and 300,000,000 were H Shares.

Approximate

# DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS IN SECURITIES

As at 30 June 2024, the interests or short positions of the Directors, Supervisors and the chief executive of the Company in the shares, underlying shares or debentures of the Company or any associated corporations of the Company (within the meaning of Part XV of the SFO) which will have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to Section 352 of the SFO, to be recorded in the register referred to therein or which will be required to be notified to the Company and the Stock Exchange pursuant to the Model Code, were as follows:

#### Interests of the Directors in the Shares

Name of Director	Class of shares	Number of shares <sup>(</sup>	<sup>4)</sup> Nature of interest	percentage in the relevant class of shares <sup>(1)</sup>	Approximate percentage in the total issued shares <sup>(1)</sup>
Yu Yin	Domestic Shares Domestic Shares	98,000,000 (L) 345,472,000 (L)	Beneficial owner <sup>(2)</sup> Interests held jointly with another person <sup>(2)</sup>	11.14% 39.26%	8.31% 29.28%
Zheng Xuegen	Domestic Shares	2,992,000 (L)	Beneficial owner	0.34%	0.25%
Pan Zhongmin	Domestic Shares	11,792,000 (L)	Interest of a controlled Corporation <sup>(3)</sup>	1.34%	1.00%

#### Notes:

(1) The calculation is based on the total number of 1,180,000,000 ordinary shares of the Company in issue as at 30 June 2024, which is comprised of 880,000,000 Domestic Shares and 300,000,000 H Shares.

- (2) On 28 April 2014, Mr. Yu Youqiang, Mr. Yu Yin, Mr. Shen Haiying, Mr. Zhang Jianming and Puhua Energy entered into the Acting in Concert Agreement, pursuant to which they jointly and severally undertook that they would, by themselves, together with their associates or through the companies controlled by them, adopt a consensus building approach to reach decisions on a unanimous basis, and exercise their voting rights at the meetings of the Shareholders of the Company (and of its subsidiaries, if any in the future) based on such decisions. As at 30 June 2024, Mr. Yu Youqiang (through Deqing Yintian, Zuoli Holdings and Puhua Energy), Mr. Yu Yin, Mr. Shen Haiying (by himself and through Dingsheng Investment and Zuoli Holdings), Mr. Zhang Jianming and Puhua Energy together control approximately 37.58% of the total issued shares in the Company. As a result of the Acting in Concert Agreement and by virtue of the SFO, each of Puhua Energy, Mr. Yu Youqiang, Mr. Yu Yin, Mr. Shen Haiying and Mr. Zhang Jianming are deemed to be interested in approximately 37.58% of the total issued shares in the Company.
- (3) Mr. Pan Zhongmin holds 75.50% of the equity interest of Bangni Fiber, which in turn holds approximately 1.00% of the total issued shares in the Company. By virtue of the SFO, Mr. Pan Zhongmin is deemed to be interested in approximately 1.00% of the total issued shares in the Company.
- (4) The letter "L" denotes the person's long position in such securities.

Save as disclosed above, as at 30 June 2024, none of the Directors, Supervisors nor chief executive of the Company has registered any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) (i) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which were taken or deemed to have under such provisions of the SFO); or (ii) which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (iii) which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

## **INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS**

So far as the Directors are aware, as at 30 June 2024, the persons or corporations who had or deemed or taken to have an interest or short position in the shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under Section 336 of the SFO were as follows:

Name of Shareholder	Class of shares	Number of shares <sup>(6</sup>	<sup>9</sup> Nature of interest	Percentage in the relevant class of share capital <sup>(1)</sup>	Percentage in the total issued share capital <sup>(1)</sup>
Mr. Yu Youqiang	Domestic Shares	443,472,000 (L)	Interest of a controlled corporation <sup>(2)(3)</sup>	50.39%	37.58%
Puhua Energy	Domestic Shares	322,540,960 (L)	Beneficial owner <sup>(2)</sup>	36.65%	27.33%
	Domestic Shares	120,931,040 (L)	Interests held jointly with another person <sup>(2)</sup>	13.74%	10.25%
Zuoli Holdings	Domestic Shares	443,472,000 (L)	Interest of a controlled corporation <sup>(2)(4)</sup>	50.39%	37.58%
Deqing Yintian	Domestic Shares	443,472,000 (L)	Interest of a controlled corporation <sup>(2)(5)</sup>	50.39%	37.58%
Mr. Shen Haiying	Domestic Shares	3,630,000 (L)	Beneficial owner <sup>(2)</sup>	0.41%	0.31%
	Domestic Shares	439,842,000 (L)	Interests held jointly with another person <sup>(2)</sup>	49.98%	37.27%
Dingsheng Investment	Domestic Shares	443,472,000 (L)	Interests held jointly with another person <sup>(2)</sup>	50.39%	37.58%
Mr. Zhang Jianming	Domestic Shares	19,301,040 (L)	Beneficial owner <sup>(2)</sup>	2.19%	1.64%
	Domestic Shares	424,170,960 (L)	Interests held jointly with another person <sup>(2)</sup>	48.20%	35.95%
Mr. Peng Tao	H Shares	68,200,000 (L)	Beneficial owner	22.73%	5.78%
Gawsun (HK) International Trading Co., Limited	H Shares	65,860,000 (L)	Beneficial owner	21.95%	5.58%
Tamai Investments Corp.	H Shares	21,662,000 (L)	Trustee	7.22%	1.84%

## **OTHER INFORMATION**

Notes:

- (1) The calculation is based on the total number of 1,180,000,000 ordinary shares of the Company in issue as at 30 June 2021, which is comprised of 880,000,000 Domestic Shares and 300,000,000 H Shares.
- (2) On 28 April 2014, Mr. Yu Youqiang, Mr. Yu Yin, Mr. Shen Haiying, Mr. Zhang Jianming and Puhua Energy entered into an Acting in Concert Agreement, pursuant to which they jointly and severally undertook that they would, by themselves, together with their associates or through the companies controlled by them, adopt a consensus building approach to reach decisions on a unanimous basis, and exercise their voting rights at the meetings of the Shareholders (and of its subsidiaries, if any in the future) based on such decisions. As at 30 June 2024, Mr. Yu Youqiang (through Deqing Yintian, Zuoli Holdings and Puhua Energy), Mr. Yu Yin, Mr. Shen Haiying (by himself and through Dingsheng Investment and Zuoli Holdings), Mr. Zhang Jianming and Puhua Energy together control approximately 37.58% of the issued share capital in the Company. As a result of the Acting in Concert Agreement and by virtue of the SFO, each of Puhua Energy, Mr. Yu Youqiang, Mr. Yu Yin, Mr. Shen Haiying and Mr. Zhang Jianming are deemed to be interested in approximately 35.59% of the issued share capital in the Company.
- (3) As Puhua Energy is indirectly controlled by Mr. Yu Youqiang, Mr. Yu Youqiang is deemed to be interested in the Shares held by Puhua Energy.
- (4) Puhua Energy is owned by Zuoli Holdings directly and indirectly as to 100% of its equity interest in aggregate. By virtue of the SFO, Zuoli Holdings is deemed to be interested in the Shares held by Puhua Energy.
- (5) Deqing Yintian is wholly owned by Mr. Yu Youqiang and holds approximately 79.56% of the equity interest in Zuoli Holdings. Zuoli Holdings is controlled by Deqing Yintian and therefore Deqing Yintian is deemed to be interested in the Shares held by Zuoli Holdings.
- (6) The letter "L" denotes the person's long position in such securities.

Save as disclosed above, the Directors were not aware of, as at 30 June 2024, any other person or corporations who had or deemed or taken to have an interest or short position in the shares and underlying shares of the Company which were required to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept under Section 336 of the SFO.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Group has not purchased, sold or redeemed any of the Company's listed securities for the six months ended 30 June 2024.

## **INTERIM DIVIDENDS**

The Board has resolved not to declare any interim dividend for the six months ended 30 June 2024 (2023: nil).

# **EVENTS AFTER THE REPORTING PERIOD**

There were no significant events after 30 June 2024 and up to the date of this report.

## PLEDGE OF SHARES BY CONTROLLING SHAREHOLDERS

On 21 April 2023, Puhua Energy, a controlling shareholder of the Company, notified the Company that it has charged 293,130,000 domestic shares, representing 24.84% of the total issued share capital of the Company, in favour of Zhegu (Hangzhou) Corporate Management Company Limited\* as security for a facility provided to Puhua Energy.

For details of the above, please refer to the announcement of the Company dated 21 April 2023.

## **AUDIT COMMITTEE**

The Interim Results has been reviewed by the Audit Committee.

By order of the Board of 佐力科創小額貸款股份有限公司 (Zuoli Kechuang Micro-finance Company Limited\*) YU Yin Chairman

Hong Kong, 16 August 2024

\* For identification purpose only