BAIWANG CO., LTD.
百望股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 6657)

ANNUAL RESULTS ANNOUNCEMENT
FOR THE YEAR ENDED DECEMBER 31, 2024

The Board of Baiwang Co., Ltd. (百望股份有限公司) would like to announce the consolidated annual results of the Group for the year ended December 31, 2024, together with the comparative figures for the year ended December 31, 2023, as follows.

In this announcement, "we", "us", "our" and "Baiwang" refer to the Company and where the context otherwise requires, the Group.

RESULTS SUMMARY

- Our revenue for the year ended December 31, 2024 was RMB659.2 million, as compared with RMB713.0 million for the year ended December 31, 2023.

- Our gross profit for the year ended December 31, 2024 was RMB263.4 million, as compared with RMB282.0 million for the year ended December 31, 2023.

- Our net loss for the year ended December 31, 2024 was RMB501.3 million, as compared with RMB359.3 million for the year ended December 31, 2023.

- Our adjusted net loss (non-IFRS measure)[1] for the year ended December 31, 2024 was RMB116.0 million, as compared with RMB83.4 million for the year ended December 31, 2023.

Note:

(1)   Adjusted net loss (non-IFRS measure) represents loss for the year adjusted by adding share-based payment expenses, listing expenses, and fair value changes of financial liabilities at FVTPL relating to shares with preferential rights issued by the Company, which are non-cash or non-recurring in nature. Share-based payments are non-cash expenses arising from granting share economic rights in our share incentive platforms to senior management and employees. Listing expenses were incurred in connection with the Global Offering. Fair value changes of financial liabilities at FVTPL represent fair value changes relating to shares with preferential rights issued by the Company. The Company does not expect to record any fair value changes in such instruments following the completion of the Global Offering.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2024

		Year ended December 31,	
	NOTES	**2024**	2023
		RMB'000	RMB'000
Revenue	4	**659,212**	712,996
Cost of sales	5	**(395,789)**	(430,965)
Gross profit		**263,423**	282,031
Other income		**5,360**	4,035
Impairment losses under expected credit loss model, net of reversal		**(8,239)**	(5,823)
Other gains and losses		**(6,799)**	(1,375)
Research and development expenses	5	**(179,925)**	(187,956)
Administrative expenses	5	**(91,787)**	(169,090)
Listing expenses	5	**(24,664)**	(24,107)
Distribution and selling expenses	5	**(160,187)**	(202,821)
Operating loss		**(202,818)**	(305,106)
Finance income		**2,449**	6,879
Finance costs		**(361)**	(1,022)
Fair value changes of financial assets and liabilities at fair value through profit or loss ("**FVTPL**")		**(294,813)**	(55,895)
Share of results of associates and joint ventures		**(5,316)**	(4,030)
Loss before tax		**(500,859)**	(359,174)
Income tax expenses	6	**(457)**	(116)
Loss and total comprehensive expense for the year		**(501,316)**	(359,290)

| | NOTES | Year ended December 31, | |
| | | **2024** | 2023 |
		RMB'000	*RMB'000*
Attributable to:			
Owners of the Company		**(501,210)**	(357,980)
Non-controlling interests		**(106)**	(1,310)
		(501,316)	(359,290)
Loss per share			
– Basic and diluted *(RMB)*	*8*	**(2.73)**	(2.56)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT DECEMBER 31, 2024

		As at December 31,	
		2024	2023
	NOTES	**RMB'000**	*RMB'000*
Non-current assets			
Property, plant and equipment		**8,586**	9,949
Right-of-use assets		**3,278**	15,103
Intangible assets		**9,524**	6,502
Investments in associates		**103,297**	88,378
Investments in joint ventures		**2,539**	2,792
Financial assets at FVTPL		**110,839**	32,434
Contract costs		**31,690**	38,181
Contract assets		**673**	257
		270,426	193,596
Current assets			
Inventories		**2,391**	3,681
Contract costs		**44,971**	47,104
Contract assets		**61,940**	70,459
Trade and other receivables, deposits and prepayments	9	**87,183**	104,428
Amounts due from related parties		**23,045**	17,336
Financial assets at FVTPL		**277,896**	268,230
Restricted bank deposits		**4,180**	2,177
Short-term bank deposits with maturity over three months		**–**	109,827
Cash and cash equivalents		**443,899**	335,031
		945,505	958,273

	NOTES	As at December 31, 2024 RMB'000	2023 RMB'000
Current liabilities			
Lease liabilities		**1,710**	14,611
Trade and other payables	10	**133,957**	178,086
Tax liabilities		**91**	60
Contract liabilities		**114,720**	122,744
Financial liabilities at FVTPL		**–**	2,212,629
Amounts due to related parties		**29,219**	24,043
		279,697	2,552,173
Net current assets (liabilities)		**665,808**	(1,593,900)
Total assets less current liabilities		**936,234**	(1,400,304)
Capital and reserves			
Share capital		**225,907**	140,000
Reserves		**714,637**	(1,536,215)
Equity (deficits) attributable to owners of the Company		**940,544**	(1,396,215)
Non-controlling interests		**(5,574)**	(5,468)
Total equity (deficits)		**934,970**	(1,401,683)
Non-current liabilities			
Lease liabilities		**1,264**	1,379
		1,264	1,379
Total equity (deficits) and non-current liabilities		**936,234**	(1,400,304)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2024

1. GENERAL INFORMATION

Baiwang Co., Ltd. ("**the Company**") was incorporated in Beijing, People's Republic of China ("**PRC**") on May 4, 2015 as a joint stock company with limited liability under the Company Law (PRC. 2013 Revision). The registered office and principal place of business of the Company is 14/F & 15/F, Building 1, Division 1, No. 81 Beiqing Road, Haidian District, Beijing, the PRC.

The Company and its subsidiaries (collectively referred to as "**Group**") is principally engaged in the provision of cloud-based software-as-a-service ("**SaaS**") solutions and on-premises solutions for financial and tax digitalization solutions, data-driven analytics services as well as other enterprise needs, in the PRC. Ms. Chen Jie, Ningbo Xiu'an Enterprise Management Partnership (Limited Partnership) 寧波修安企業管理合夥企業(有限合夥) ("**Ningbo Xiuan**") (formerly known as Ningbo Xiu'an Equity Investment Partnership (Limited Partnership) (寧波修安股權投資合夥企業(有限合夥)) and Tianjin Duoying Technology Center (Limited Partnership) (天津多盈科技中心(有限合夥)) ("**Tianjin Duoying**") are controlling shareholders of the Company.

The consolidated financial statements are presented in RMB, which is also the functional currency of the Group.

2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements have been prepared in accordance with IFRS Accounting Standards ("**IFRS**") issued by the International Accounting Standards Board. For the purpose of preparation of the consolidated financial statements, information is considered material if such information is reasonably expected to influence decisions made by primary users. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("**Listing Rules**") and by the Hong Kong Companies Ordinance.

3. APPLICATION OF NEW AND AMENDMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRSs")

Amendments to IFRSs that are mandatorily effective for the current year

In the current year, the Group has applied the following new and amendments to IFRSs issued by the International Accounting Standards Board ("**IASB**") for the first time, which are mandatorily effective for the Group's annual period beginning on January 1, 2024 for the preparation of the consolidated financial statements:

Amendments to IFRS 16	Lease Liability in a Sale and Leaseback
Amendments to IAS 1	Classification of Liabilities as Current or Non-current
Amendments to IAS 1	Non-current Liabilities with Covenants
Amendments to IAS 7 and IFRS 7	Supplier Finance Arrangements

The directors of the Company anticipate that the application of the new and amendments to IFRSs in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

4. REVENUE

Revenue is derived from the PRC and comprises the following:

	Year ended December 31,	
	2024	2023
	RMB'000	RMB'000
Cloud financial and tax digitalization solutions	208,901	219,539
Data-driven analytics services	304,674	352,425
On-premises financial and tax digitalization solutions	144,990	138,132
Others	647	2,900
	659,212	712,996

	Year ended December 31,	
	2024	2023
	RMB'000	RMB'000
Timing of revenue recognition		
– Over time	389,347	370,924
– At a point in time	269,865	342,072
	659,212	712,996

5. EXPENSES BY NATURES

	Year ended December 31,	
	2024	2023
	RMB'000	RMB'000
Employee benefit expenses	437,217	427,464
Capitalised in intangible assets	(4,063)	–
Share-based payment expenses	53,979	191,064
Commission and channel expenses	8,962	8,559
Professional service fees	72,231	75,261
Referral fees	142,580	193,423
Outsourcing expenses	28,118	16,462
Traveling and marketing expenses	27,294	20,552
Exhibition and promotion charges	10,020	11,894
Costs of inventories sold	1,683	7,827
Rental and utilities expenses	6,634	6,885
Depreciation of property, plant and equipment	4,139	3,763
Depreciation of right-of-use assets	13,879	13,198
Amortization of intangible assets	1,539	1,521
Listing expenses	24,664	24,107
Auditor's remuneration	5,000	–
Others	18,476	12,959
Total	852,352	1,014,939

6. INCOME TAX EXPENSES

The income tax expenses of the Group is analyzed as follows:

	2024 RMB'000	2023 RMB'000
PRC EIT		
Current tax	457	264
Deferred tax	–	(148)
Total	457	116

7. DIVIDENDS

No dividends were declared or paid by the Company and its subsidiaries during the year.

8. LOSS PER SHARE

The following table sets forth the computation of the basic and diluted loss per share attributable to the owners of the Company during the years ended December 31, 2024 and 2023:

	Year ended December 31,	
	2024 RMB'000	2023 RMB'000
Loss attributable to owners of the Company *(RMB)*	(501,210)	(357,980)
Weighted average number of ordinary shares outstanding	183,306	140,000

9.   TRADE AND OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

	As at December 31,	
	2024	2023
	RMB'000	RMB'000
Trade receivables – contracts with customers	**74,921**	54,132
Less: allowance for credit losses	**(11,960)**	(5,115)
	62,961	49,017
Notes receivables	**569**	102
Prepayments		
– to suppliers	**6,239**	2,466
– to others	**1,182**	11,656
Value-added tax recoverable	**1,837**	17,655
Deposits refundable within one year	**4,724**	5,497
Other receivables		
– bid security	**3,612**	3,097
– advances to suppliers	**1,898**	11,794
– others	**4,287**	3,360
Less: allowance for credit losses	**(126)**	(216)
	24,222	55,411
Total	**87,183**	104,428

The following is an aging analysis of the Group's trade receivables presented based on the date of revenue recognition:

	As at December 31,	
	2024	2023
	RMB'000	RMB'000
Within 30 days	**21,415**	12,011
31 to 180 days	**22,730**	24,408
181 to 365 days	**12,742**	5,783
Over 1 year	**18,034**	11,930
	74,921	54,132

10. TRADE AND OTHER PAYABLES

	As at December 31,	
	2024	2023
	RMB'000	RMB'000
Trade payables	**41,593**	40,882
Other payables:		
Accrued staff costs	**62,564**	70,237
Other tax payables	**9,986**	23,141
Others	**19,814**	43,826
Subtotal	**92,364**	137,204
Total	**133,957**	178,086

The credit period on trade payables is 30–90 days. The following is an aging analysis of the Group's trade payables presented based on the date of purchase recognized at the end of each year:

	As at December 31,	
	2024	2023
	RMB'000	RMB'000
Within 3 months	**28,959**	29,480
3 to 6 months	**1,778**	3,710
6 to 12 months	**1,587**	2,611
1 to 2 years	**4,155**	4,621
Over 2 years	**5,114**	460
Total	**41,593**	40,882

MANAGEMENT DISCUSSION AND ANALYSIS

Business Overview

As an enterprise digitalization solutions provider in China, we offer SaaS financial & tax digitalization and data-driven analytics services through our *Baiwang Cloud* platform. Additionally, with big data and artificial intelligence ("**AI**") technologies at our core, we are dedicated to building a reliable super data intelligence system that integrates digital productivity into people's work and daily lives. In 2024, despite the complex macroeconomic conditions and intensified market competition, the Company's iterative business optimization achieved positive progress. Through the transformation to and continuous innovation in "Data Intelligence", the Company facilitated the promotion and application of digital intelligence in the finance and tax digitalization and intelligent transformation of enterprises, and the risk control in financial marketing scenarios. Through the introduction of AI full stack tool chain, the Company has improved research and development efficiency through the optimization of personnel structure. More importantly, the Company has developed new data intelligence products and expanded new drivers for revenue. The intelligent agent matrices ("**Transaction Management Intelligent Agents, Operational Decision-making Intelligent Agents and Financial Business Intelligent Agents**") we have proposed, which is based on high-quality data and real-life scenarios, enable our customers to further harness the potential of data and unlock the value of data in the AI era, driving the digitalization and intelligent transformation of enterprises into a new stage.

In addition, in 2024, the Company had invested significant resources in certain strategic government projects, which was of strategic significance to the digitalization and intelligent transformation of the state tax governance from "tax administration by invoices" model to "tax administration by digitalization" model in terms of digital tax collection. The Group's collaboration with the State Information Center of the PRC and investments in research and development, as well as the Group's continuous support for the construction and operation of the National Public Data Resource Registration Platform for the National Data Administration, reflect the Group's active commitment to exploring new models and pathways for the marketization and value-exploration of data elements.

Cloud Financial & Tax Digitalization Solutions And On-premises Financial & Tax Digitalization Solutions

Our cloud financial & tax digitalization solutions and on-premises financial & tax digitalization solutions offer tax invoice compliance management solutions, financial & tax management solutions, and supply chain collaboration solutions. Based on their specific needs, our customers can subscribe to these solutions individually or as a package. Our tax invoice compliance management solutions and financial & tax management solutions have been upgraded to be fully compatible with the use and management of digital invoices and

e-invoices, enabling enterprises to digitize their tax invoice management, transaction and compliance management. On this basis, companies can improve operational efficiency, optimize tax management, effectively control expenses, and reduce costs. Our on-premises financial & tax digitalization solutions, delivered through our exclusive software product, integrate a wide range of self-developed programs and perform financial and tax management functions with industry-specific configurations installed on customers' local devices.

Our cloud financial & tax digitalization solutions and on-premises financial & tax digitalization solutions demonstrated robust growth in 2024, which was reflected in various operating indicators. We regularly review these operating indicators to evaluate business performance and make strategic decisions. These key operating indicators reflect the core elements of the Company's business growth from the customer and market sides, and set the core foundation of the Company's financial & tax digitalization solutions.

	December 31, 2023	December 31, 2024	Growth in 2024	Growth rate in 2024
The number of tax identification numbers served by our cloud financial & tax digitalization solutions *(in million)*	47.3	**85.7**	**38.4**	**81.2%**
The number of VAT invoices issued through cloud solutions *(in 100 million)*	142.6	**206.8**	**64.2**	**45.0%**
Total transaction amount of VAT invoices issued through cloud solutions *(in RMB trillion)*	638.4	**953.5**	**315.1**	**49.4%**
The number of customers of our on-premises financial & tax digitalization solutions	2,051.0	**2,664.0**	**613.0**	**29.9%**
The number of non-paying users of our cloud financial & tax digitalization solutions *(in million)*	23.9	**28.4**	**4.5**	**18.8%**

Data-driven Analytics Services

Our data-driven analytics services mainly include digital precision marketing services and risk management services.

Digital Precision Marketing Services

Our digital precision marketing services connect eligible potential users with suitable financial products and empower financial service providers to effectively identify, access and acquire users of financial products. In 2024, we optimized the marketing financial product portfolio and strategically reduced marketing efforts for financial products with low profit margins, which resulted in a decrease of 30.7% in the revenue from our digital precision marketing services from RMB210.2 million in 2023 to RMB145.8 million in 2024. The corresponding referral fees for marketing agents decreased from RMB193.4 million in 2023 to RMB142.6 million in 2024, representing a decrease of 26.3%.

Risk Management Services

Our risk management services primarily comprise enterprise operation reporting services, user analytics services and risk analytics services.

Our revenue from risk management services increased by 11.7% from RMB142.2 million in 2023 to RMB158.9 million in 2024. In 2024, the gross profit margin for risk management services was 75.1%. Due to our strategic and proactive efforts in increasing the proportion of the revenue from risk management services with high profit margins, the proportion of the revenue from these services increased from 19.9% in 2023 to 24.1% in 2024.

Our enterprise operation reporting services enable financial service providers to develop comprehensive and meaningful understanding of relevant enterprises' operational performance and financial well-being as reflected in their digital transaction documents. The number of viewing requests fulfilled for enterprise operation reports increased from 17.5 million in 2023 to 23.1 million in 2024, representing an increase of 32.0%. The number of enterprises covered in the enterprise operation reports delivered increased from 2.6 million in 2023 to 3.6 million in 2024, representing an increase of 38.5%. Our user analytics services identify potential users of financial products based on our analysis of their transaction data, and facilitate the user acquisition by financial service providers. Our risk analytics services devise and configure risk management system for financial service providers, and enable them to optimize their risk control strategies and enhance their ability to independently monitor, detect and manage risks.

Outlook

In 2025, committed to the transformation from an "electronic invoicing" pioneer into a leader in the "Data Intelligence" era, Baiwang will precisely anchor its strategic positioning and mission by the complete implementation of its "Data Intelligence" strategy. By deeply integrating AI and data technologies with the actual application scenarios of our existing customers, we will transform data from mere "resources" into concrete "digital productivity".

On the one hand, we will continuously upgrade our product and service systems to maintain the existing customers, improve service quality, reduce customer acquisition costs, and enhance revenue and profitability. On the other hand, we will increase investment in the R&D of technologies. Capitalizing on open-source large models such as DeepSeek, AI intelligent agents, blockchain and other technologies, we will develop Transaction Management Intelligent Agents, Operational Decision-making Intelligent Agents and Financial Business Intelligent Agents to optimize management for customers in areas such as transaction management, risk compliance, corporate decision-making, and financial services. For the financial scenarios of large-scale customers and the application of big data in supply chain and industrial chain analysis, we will advance the productization process of risk control models.

Upgrades of Existing Business

1. *Achieving a dual increase in the penetration rate and the average transaction values of digital invoices and e-invoices:*

    We will follow a three-dimensional path of "policy compliance-driven, ecological collaboration-infiltrated, and AI value-empowered approaches". Under the backdrop of the full coverage of digital invoices and e-invoices and the wave of AI technology, we aim to achieve a dual increase in the market penetration rate and the average transaction value.

    •   Compliance-driven: In response to the three rigid demands of enterprises after the full implementation of digital invoices and e-invoices, namely, the replacement of invoice issuing systems, the archiving of electronic files and the management and control of tax risks, the Company will focus on following up with an integrated solution for the compliance in relation to digital invoices and e-invoices (including invoice issuing automation, file digitization, and risk early warning) to expand its revenue.

    •   Ecological collaboration-infiltrated: The Company will expand cooperation with ecological partners, especially SaaS partners in various vertical industries, partners in supplier relationship management (SRM) systems, and system integration service provider partners. Leveraging on the customer resources and in-depth industry knowledge of these partners, we will improve our market share, reduce the costs of customized development, and improve the profit margins for projects.

•   AI value-empowered: Based on AI technology, the Company will enhance its ability to automatically generate codes to reduce the costs of product research and development. Based on the low-code platform, we will improve our capabilities of deploying automation and configurations to reduce delivery costs. Leveraging on the capabilities of large language models, we will improve customer experience in relation to the current financial and tax products and services, enhance the product competitiveness, and thus increase the average transaction value.

2. *Achieving an increase in the average transaction value of financial business and constructing a diversified revenue growth strategy*

We will deeply cultivate core fields such as inclusive finance and digital finance, and customize AI and data-driven intelligent solutions (such as precise risk control and intelligent marketing) by industry, which enhances the added value of the services. In addition, the Company will actively participate in the reform of the market-oriented allocation of national data elements and the construction of relevant platforms to integrate data from multiple sources, develop intelligent agents for vertical applications and data element products (such as industry analysis models and prediction tools), and expand the subscription-based or scenario-based payment models. At the same time, we will also strengthen ecological cooperation and jointly build a data ecosystem with industry partners. Through cross-selling and resource sharing, we will cover the full-scenario needs of financial institutions, achieving an increase in the average transaction value of financial institution customers and diversified revenue growth.

Strategic Transformation of Data Intelligence

1. *Construction of intelligent agents for financial and tax digitalization and intelligence scenarios*

While the existing cloud financial & tax digitalization solutions and on-premises financial & tax digitalization solutions businesses are developing steadily, we will introduce AI large model technology to construct a product matrix of Transaction Management Intelligent Agents in the vertical field of finance and taxation (such as invoice processing intelligent agents, and financial and tax risk intelligent agents). This intelligent agent matrix deeply integrates the capabilities of automated invoice processing and intelligent supervision of financial and tax risks, providing enterprises with intelligent financial and tax solutions covering the entire business process.

- Baiwang invoice processing intelligent agent is a cross-national electronic invoice compliance engine based on Baiwang invoice large model. It supports the identification of more than 200 types of invoice formats in major countries/regions around the world, enabling the structured analysis of multimodal data (such as paper documents, electronic files, voices, API messages, etc.) within seconds. The independently developed compliance verification system integrates an international financial and tax rule database with over 30,000 dynamically updated rules. It can intelligently match business scenarios to complete the determination of value-added tax rates, the application of cross-border tax regulations, and the compliance verification of invoice elements. At the output end, it realizes the "one-click conversion for multiple countries", and simultaneously generates digital invoices and e-invoices that meet the regulatory requirements of the target regions.

- Baiwang financial and tax risk intelligent agent, based on the knowledge graphs and AI large models, integrates external data sources from 18 dimensions, including industrial and commercial filings, judicial litigations, supply chain transactions, and financial reports of listed companies. It achieves the penetrating supervision of the entire transaction chain of enterprises. By dynamically monitoring more than 3,000 compliance indicators (such as early warnings for related enterprises, early warnings for price differences in related party transactions, deviations in the matching of input and output VAT, etc.), it can accurately identify 9 major categories of risk scenarios, such as falsified tradings, transfer pricing and tax declaration, and automatically generate solutions that include risk ratings, suggestions and legal basis.

2. *Construction of intelligent agents in financial digitalization and intelligence scenarios*

Under the premise of the rapid growth of the existing risk management services with high profit margins, we will also leverage the capabilities of AI large models to develop a matrix of Financial Business Intelligent Agents (such as financial marketing intelligent agents and financial risk-control intelligent agents) for customers such as banks and Internet finance institutions, continuously improving the end-to-end service and product capabilities of financial business, and creating greater value for financial customers.

- Baiwang financial marketing intelligent agent can engage customers from multiple sources such as account managers, channel advertisements, and partners. By intelligently identifying and analyzing information such as images and audios, and combining multi-data dimensions, it can analyze and generate various enterprise profiles. Through model training, it can intelligently match and optimize financial products in multiple scenarios, and automatically generate the corresponding

reports and suggestions. It iterates the customer-profile rules of different financial products, recommend different marketing methods for the identification of target customer groups, or directly trigger the outbound calls of AI account managers to complete the marketing process. It will continuously optimize the intelligent matching degree, accuracy, and conversion rate during the operation of the marketing intelligent agent.

- Baiwang financial risk-control intelligent agent, through different customer sources and different profile analysis, comprehensively analyzes multi-dimensional data information of customers, and makes adaptive analytical decisions. It conducts incremental learning through online multi-model learning capabilities to help improve the process efficiency of financial products and risk control strategies, and to enhance the discrimination degree between good and bad samples of the model. In the continuous optimization and iteration of products and models, such intelligent agent helps various financial products to more accurately identify and adapt to target customer groups, and achieve predictive risk prevention. By accumulating more samples, it drives the autonomous learning and training of the model. The financial risk-control intelligent agent can achieve full-process dynamic monitoring. Its core is to realize the transformation of financial risk control from a passive tool to an active assistant through in-depth interaction and optimization, to simplify the complex risk analysis process into intuitive data presentation, to make the decision-making process transparent and reliable, to help banks reduce the default rate, and at the same time to guide enterprises in optimizing their financial structures.

Expansion in Overseas Markets

We are also very optimistic about the prospects for overseas market expansion, especially in countries and regions with a value-added tax system, such as Southeast Asia, Africa, South America, and the Middle East. In November 2024, we invested in Baiwangyun Overseas (Wuxi) Technology Company Limited (百望雲海外(無錫)科技有限公司) in the form of convertible bonds, and established a wholly-owned subsidiary in Hong Kong with the aim to explore the opportunities in overseas markets for financial and tax digitalization and data factors, to contribute to the growth of our overall operating revenue and to strengthen the international impact of our brand.

Financial Review

The following discussions are based on the financial information and notes set out in other sections of this announcement and should be read in conjunction with them.

Revenue

Our revenue for the year ended December 31, 2024 was RMB659.2 million, as compared with RMB713.0 million for the year ended December 31, 2023. The following table sets forth a breakdown of our revenue, both in absolute amounts and as a percentage of total revenue, by business line for the periods indicated.

	Year ended December 31,			
	2024		2023	
		Percentage of total revenue		Percentage of total revenue
	RMB'000	**(%)**	*RMB'000*	*(%)*
Cloud financial & tax digitalization solutions	**208,901**	**31.7**	219,539	30.8
Data-driven analytics services	**304,674**	**46.2**	352,425	49.4
– *Digital precision marketing services*	**145,758**	**22.1**	210,187	29.5
– *Risk management services*	**158,916**	**24.1**	142,238	19.9
On-premises financial & tax digitalization solutions	**144,990**	**22.0**	138,132	19.4
Others	**647**	**0.1**	2,900	0.4
Total	**659,212**	**100.0**	712,996	100.0

• *Cloud financial & tax digitalization solutions.* Our cloud financial & tax compliance solutions comprise tax invoice compliance management solutions, financial and tax management solutions and supply chain collaboration solutions, which can be subscribed separately or in combination. Our revenue generated from cloud financial & tax digitalization solutions decreased by 4.8% from RMB219.5 million for the year ended December 31, 2023 to RMB208.9 million for the year ended December 31, 2024, primarily due to (i) more market players involved in the financial and tax digitalization market as the digital invoice reform continued to develop; and (ii) the decrease in the average price of e-commerce platform-based invoice services because of the intense market competition.

- *Data-driven analytics services*. Our data-driven analytics services primarily comprise digital precision marketing services and risk management services. Our revenue generated from data-driven analytics services decreased by 13.5% from RMB352.4 million for the year ended December 31, 2023 to RMB304.7 million for the year ended December 31, 2024. In 2024, we optimized the portfolio of marketed products, by strategically reducing the marketing efforts for low-margin digital precision marketing services and proactively increasing the revenue share of high-margin risk management services. As a result of this strategy, the revenue from our digital precision marketing services and the overall revenue from our data-driven analytics services decreased.

- *On-premises financial & tax digitalization solutions*. Revenue generated from on-premises financial & tax digitalization solutions primarily represented service fees generated by software license fees for customers to access and use our solutions, implementation and maintenance service fees, and hardware equipment purchase fees. Our revenue generated from on-premises financial & tax digitalization solutions increased by 5.0% from RMB138.1 million for the year ended December 31, 2023 to RMB145.0 million for the year ended December 31, 2024, primarily because more projects were completed in 2024, which resulted in an increase in solution deliveries.

- *Other services*. We recorded revenue generated from other services of RMB0.6 million for the year ended December 31, 2024. Other services primarily include financial and tax training services.

Cost of sales

Our cost of sales decreased by 8.2% from RMB431.0 million for the year ended December 31, 2023 to RMB395.8 million for the year ended December 31, 2024. The following table sets forth a breakdown of our cost of sales by business lines, both in absolute amount and as a percentage of total cost of sales, for the periods indicated.

	Year ended December 31,			
	2024		2023	
		Percentage of total cost of sales		Percentage of total cost of sales
	RMB'000	**(%)**	RMB'000	(%)
Cloud financial & tax digitalization solutions	**99,798**	**25.2**	99,544	23.1
Data-driven analytics services	**184,136**	**46.5**	227,838	52.9
– *Digital precision marketing services*	**144,509**	**36.5**	195,445	45.4
– *Risk management services*	**39,627**	**10.0**	32,393	7.5
On-premises financial & tax digitalization solutions	**110,816**	**28.0**	100,999	23.4
Others	**1,039**	**0.3**	2,584	0.6
Total	**395,789**	**100.0**	430,965	100.0

- *Cloud financial & tax digitalization solutions.* While there was a decrease in our revenue generated from cloud financial & tax digitalization solutions for year ended December 31, 2024, our cost of sales relating to cloud financial & tax digitalization solutions for such year was RMB99.8 million, which remained relatively stable as compared to that for the year ended December 31, 2023 in the amount of RMB99.5 million, primarily because intensified market competition has led to a decline in the average price of e-commerce platform invoice services in cloud financial & tax digitalization solutions.

- *Data-driven analytics services.* Our cost of sales relating to data-driven analytics services decreased by 19.2% from RMB227.8 million to RMB184.1 million, primarily due to our efforts on optimization of our products portfolio and the scaling-down of digital precision marketing services, resulting in lower costs for referral fees.

- *On-premises financial & tax digitalization solutions.* Our cost of sales relating to on-premises financial & tax digitalization solutions increased by 9.7% from RMB101.0 million for the year ended December 31, 2023 to RMB110.8 million, primarily due to the completion of more projects in 2024, resulting in an increase in the number of solutions delivered and therefore an increase in costs.

- *Other services.* Our cost of sales relating to other services was RMB1.0 million.

Gross profit and gross profit margin

Our gross profit decreased by 6.6% from RMB282.0 million for the year ended December 31, 2023 to RMB263.4 million for the year ended December 31, 2024. The gross profit margin for the year ended December 31, 2024 was 40.0%, as compared with 39.6% for the year ended December 31, 2023. The following table sets forth a breakdown of our gross profit and gross profit margin by business line for the periods indicated.

| | **Year ended December 31,** | | | |
| | **2024** | | 2023 | |
	RMB'000	**Gross profit margin (%)**	*RMB'000*	*Gross profit margin (%)*
Cloud financial & tax digitalization solutions	**109,103**	**52.2**	119,995	54.7
Data-driven analytics services	**120,538**	**39.6**	124,587	35.4
– *Digital precision marketing services*	**1,249**	**0.9**	14,742	7.0
– *Risk management services*	**119,289**	**75.1**	109,845	77.2
On-premises financial & tax digitalization solutions	**34,174**	**23.6**	37,133	26.9
Others	**(392)**	**(60.6)**	316	10.9
Total	**263,423**	**40.0**	282,031	39.6

Other income

We recorded other income of RMB5.4 million for the year ended December 31, 2024, as compared with RMB4.0 million for the year ended December 31, 2023, primarily due to the increase in government grants.

Impairment losses under expected credit loss model, net of reversal

Our impairment losses under expected credit loss model, net of reversal, increased from RMB5.8 million for the year ended December 31, 2023 to RMB8.2 million for the year ended December 31, 2024, primarily due to the increase in credit loss incurred from outstanding receivables, taking into account the risk characteristics, supportable forecasts of future economic conditions and any recoveries.

Other losses

We recorded other losses of RMB6.8 million for the year ended December 31, 2024, as compared with other losses of RMB1.4 million for the year ended December 31, 2023, which was primarily due to the increases in the donations and the provision for litigation.

Research and development expenses

Our research and development expenses decreased by 4.3% from RMB188.0 million in 2023 to RMB179.9 million in 2024, primarily due to the decrease in the share-based compensation for the personnel engaged in research and development. In 2024, the share-based compensation for the personnel engaged in research and development was RMB18.1 million as compared with that of RMB30.4 million in 2023. Excluding this effect, our research and development expenses in 2024 was RMB161.8 million, an increase of RMB4.2 million as compared to RMB157.6 million in 2023. In 2024, RMB10.9 million of our research and development expenses was invested in the research and development of AI.

Administrative expenses

Our administrative expenses decreased by 45.7% from RMB169.1 million for the year ended December 31, 2023 to RMB91.8 million for the year ended December 31, 2024, primarily due to the decrease in the share-based compensation for the personnel engaged in general and administrative functions.

Distribution and selling expenses

Our distribution and selling expenses decreased by 21.0% from RMB202.8 million for the year ended December 31, 2023 to RMB160.2 million for the year ended December 31, 2024, primarily due to due to the decrease in the share-based compensation for the personnel engaged in distribution and selling functions.

Share-based payment expenses

Our share-based payment expenses decreased by 71.8% from RMB191.1 million for the year ended December 31, 2023 to RMB54.0 million for the year ended December 31, 2024. Our share-based payment expenses primarily reflected the previous grant of share-based awards. The decrease was primarily because the Company granted equity incentives to two key management personnel and a consultant in 2023, whereas no such equity incentives were granted in the 2024.

Finance income

Our finance income decreased by 64.4% from RMB6.9 million for the year ended December 31, 2023 to RMB2.4 million for the year ended December 31, 2024, primarily due to the decrease in interest rates on bank deposits.

Finance costs

We recorded the finance costs of RMB0.4 million for the year ended December 31, 2024, as compared to RMB1.0 million for the year ended December 31, 2023, primarily due to the decrease in interest expenses arising from the decline in the lease liabilities.

Fair value changes of financial assets and liabilities at FVTPL

We recorded fair value losses of financial assets and liabilities at FVTPL of RMB294.8 million for the year ended December 31, 2024, as compared to RMB55.9 million for the year ended December 31, 2023. The increase was primarily due to the increase in fair value losses of financial liabilities at FVTPL as a result of the increase of the Company's valuation and the fair value of shares with preferential rights when the launching of the Company's Hong Kong initial public offering became certain in 2024. Upon the successful listing of the Company on July 9, 2024, all shares with preferential rights have been derecognized and credited as equity of the Group.

Share of results of associates and joint ventures

We recorded share of losses of associates and joint ventures of RMB5.3 million for the year ended December 31, 2024, as compared to share of losses of RMB4.0 million for the year ended December 31, 2023, primarily because losses were recorded by certain associates and joint ventures in 2024.

Income tax expense

Our income tax expense increased from RMB0.1 million for the year ended December 31, 2023 to RMB0.5 million for the year ended December 31, 2024.

Loss for the year

We recorded a net loss of RMB501.3 million for the year ended December 31, 2024, as compared to RMB359.3 million for the year ended December 31, 2023, primarily due to the increase in the Company's fair value losses of financial liabilities at FVTPL as a result of the increase of the Company's valuation and the fair value of shares with preferential rights when the launching of the Company's Hong Kong initial public offering became certain in 2024. Upon the successful listing of the Company on July 9, 2024, all shares with preferential rights have been derecognized and credited as equity of the Group.

Adjusted net loss for the year (non-IFRS measure)

To supplement our consolidated financial statements, which are presented in accordance with IFRSs, we also use adjusted net loss (non-IFRS measure) as an additional financial measure, We define adjusted net loss (non-IFRS measure) as net loss for the year, adjusted by adding share-based payment expenses, listing expenses, and fair value changes of financial liabilities at FVTPL relating to shares with preferential rights issued by us, which are non-cash or non-recurring in nature. Share-based payments are non-cash expenses arising from granting share economic rights in our share incentive platforms to senior management and employees. Listing expenses were incurred in connection with the Global Offering. Fair value changes of financial liabilities at FVTPL represent fair value changes relating to shares with preferential rights issued by us.

The following table reconciles our adjusted net loss (non-IFRS measure) for the years presented:

	Year ended December 31,	
	2024	2023
	(RMB in thousands)	
Reconciliation of net loss to adjusted net loss (non-IFRS measure):		
Loss for the year	**(501,316)**	(359,290)
Add		
Share-based payment expenses	**53,977**	191,064
Listing expenses	**24,664**	24,107
Fair value changes of financial liabilities at FVTPL – shares with preferential rights	**306,641**	60,707
Adjusted net loss (non-IFRS measure)	**(116,034)**	(83,412)

Our adjusted net loss for the year ended December 31, 2024 amounted to RMB116.0 million, as compared to RMB83.4 million for the year ended December 31, 2023. The increase in our adjusted net loss was primarily due to our strategic investments of resources in the government digital transformation projects in 2024, with the one-time losses from delivered projects and the amount of upfront investments such as preliminary research and development on systems in aggregate amounting to approximately RMB41.3 million. Excluding the impact of these strategic investments, the adjusted net loss for 2024 was RMB74.7 million, representing a decrease of 10.5% compared to the RMB83.4 million for the previous year. In addition, as part of our business optimization transformation, in 2024, additional RMB10.9 million of our research and development expenses was invested in the research and development of AI, which also had an impact on our operating results.

Source of liquidity and working capital

In the year ended December 31, 2024, our primary use of cash was to fund our working capital and other recurring expenses. We financed our capital expenditures and working capital requirements primarily through cash flows generated from our operating activities, net proceeds from the Global Offering and other funds raise from the capital markets from time to time.

We monitor our cash flows and cash balance and funding requirement on a regular basis. Our current assets decreased from RMB958.3 million as of December 31, 2023 to RMB945.5 million as of December 31, 2024, primarily due to the decrease in prepaid listing expenses.

Cash and cash equivalents

Our cash and cash equivalents primarily consisted of cash at banks. Our cash and cash equivalents increased from RMB335.0 million as of December 31, 2023 to RMB443.9 million as of December 31, 2024, primary resulted from receiving the Global Offering net proceeds.

In addition, our wealth management products in financial assets at FVTPL increased from RMB268.2 million as of December 31, 2023 to RMB277.9 million as of December 31, 2024, representing an increase of RMB9.7 million.

As of December 31, 2024, the aggregate amount of cash and cash equivalents, wealth management products in financial assets at FVTPL was RMB721.8 million.

Foreign exchange rate risk management

Our functional currency is RMB. Our business is principally conducted in RMB, and substantially all of our assets are denominated in RMB. Foreign exchange risk arises when commercial transactions or recognized assets and liabilities are denominated in a currency that is not our functional currency. We are subject to foreign exchange risk arising from commercial transactions and recognized assets and liabilities which are denominated in non-RMB.

We recognized net foreign exchange gain of RMB2.9 million for the year ended December 31, 2024.

We have not implemented any hedging arrangements. We manage our foreign exchange risk by closely monitoring the movement of the foreign currency rates. We will mitigate such a risk by constantly reviewing the economic situation and foreign exchange risk, and applying hedging measures when necessary.

Interest rate risk

We are exposed to cash flow interest rate risk relating to our bank balances and cash with market interest rate and market interest rate-indexed wealth management products. Our income and operating cash flows are substantially independent of changes in market interest rates. We are exposed to fair value interest risk relating to our term deposits, lease liabilities. We manage our interest rate exposures by assessing the potential impact arising from any interest rate movements based on interest rate level and outlook. As of December 31, 2024, we have not used any interest rate swaps to hedge our exposure to interest rate risk.

Price risk

We are exposed to price risk in respect of part of our market price indexed wealth management products, investments in associates with preferential rights, investment in convertible loan and arrangement/right to receive additional shares at nominal consideration. We currently does not have a policy to hedge the price risk. However, we closely monitors such risk by maintaining a portfolio of investments with different risks.

Credit risk

We are exposed to credit risk relating to trade and other receivables, cash and cash equivalents, restricted bank deposits, term deposits, amounts due from related parties and contract assets. The carrying amounts of each class of the above financial assets represent our maximum exposure to credit risk in relation to financial assets.

Our bank balances and cash, restricted bank deposits, and term deposits are mainly deposited in state-owned or reputable financial institutions in PRC. There has been no recent history of default in relation to these financial institutions. We consider the instruments have low credit risk because they have a low risk of default and the counterparties have a strong capacity to meet its contractual cash flow obligations in the near term. The identified credit losses are insignificant during the year. We consider that there is no significant credit risk and no material losses due to the default of the other parties.

To manage risk arising from trade receivables, contract assets and amounts due from related parties of trade nature, we have policies in place to ensure that credit terms are made to counterparties with an appropriate credit history and management performs ongoing credit evaluations of the counterparties. The credit period granted to the customers is typically within 180 days from invoice date and the credit quality of these customers is assessed, which takes into account their financial position, past experience and other factors. In view of the sound collection history of receivables due from them, for measuring expected credit loss, trade receivables, contract assets and amounts due from related parties of trade nature have been grouped based on shared credit risk characteristics and aging. In addition, trade receivables and amounts due from related parties of trade nature with significant balances and contract assets with significant balances or credit-impaired are assessed for expected credit loss individually.

Capital expenditure

For the year ended December 31, 2024, our total capital expenditure amounted to approximately RMB7.7 million, compared to RMB6.1 million for the year ended December 31, 2023, which primarily consisted of purchases of property, plant and equipment and intangible assets.

Capital commitments

As of December 31, 2024 and 2023, we had capital commitments of RMB71.7 million and RMB13.9 million, respectively, primarily in connection with our capital expenditure in acquisition of equity interests in associates and joint ventures, preferential rights investments and lease commitment.

Indebtedness

Our indebtedness during the year ended December 31, 2024 consisted primarily of lease liabilities. During the year ended December 31, 2024, we obtained credit line of RMB100.0 million granted to us by a commercial bank in China, and we had not utilized such credit line as of the date of this announcement. Save as disclosed, during the year ended December 31, 2024, we did not maintain banking facilities, and we did not have utilized banking facilities. As of December 31, 2024, we recorded financial liabilities at FVTPL and lease liabilities of RMB3.0 million, as compared with RMB2,228.6 million as of December 31, 2023.

The following table sets forth the breakdown of our major indebtedness as of the dates indicated.

	As of December 31, 2024 RMB'000	As of December 31, 2023 RMB'000
Financial liabilities at FVTPL (current and non-current)	–	2,212,629
Lease liabilities (current and non-current)	2,974	15,990
Total	**2,974**	2,228,619

Contingent liabilities

As of December 31, 2024, we did not have any material contingent liability, guarantee or any litigation or claim of material importance, pending or threatened against any member of the Group.

Future plans for material investments and capital assets

Save as disclosed in the section headed "Future Plans and Use of Proceeds" in the Prospectus and "Use of Proceeds" in this announcement, as of December 31, 2024, we did not have detailed future plans for material investments or capital assets.

Material acquisitions and disposals and significant investment

We did not have any material acquisitions and disposals and significant investments during the year ended December 31, 2024.

Pledge of Assets

As of December 31, 2024, we did not pledge any of our assets.

Key financial indicators

The following table sets forth certain of our key financial ratios as of the dates and for the periods indicated.

	For the year ended December 31,	
	2024	2023
Profitability ratios		
Gross profit margin[1]	**40.0%**	39.6%
Net loss margin[2]	**76.0%**	50.4%
Revenue growth rate[3]	**(7.5%)**	35.6%

	As of December 31,	As of December 31,
	2024	2023
Liquidity ratios		
Current ratio[4]	**3.4**	0.4
Trade receivable turnover days[5]	**35.7 days**	22.8 days
Trade payable turnover days[6]	**38.0 days**	30.4 days

(1)   The calculation of gross profit margin is based on gross profit for the period divided by revenue for the respective period.

(2)   The calculation of net loss margin is based on loss for the period divided by revenue for the respective period.

(3)   The calculation of revenue growth rate is based on revenue for the period divided by revenue for the previous respective period minus one.

(4)   The calculation of current ratio is based on current assets divided by current liabilities as of period end.

(5)   The calculation of trade receivables turnover days is based on the average of opening and closing balance of trade receivables for the relevant year, divided by the revenue for the same year, and multiplied by 365 days.

(6)   The calculation of trade payables turnover days is based on the average of opening and closing balance of trade payables for the relevant period, divided by the cost of sales for the same period, and multiplied by 365 days.

OTHER INFORMATION

Use of Proceeds

The H Shares were listed on the Stock Exchange on the Listing Date by way of the Global Offering. The net proceeds raised from the Global Offering were approximately HK$228.9 million.

The net proceeds from the Global Offering (adjusted on a pro rata basis based on the actual net proceeds) have been and will be utilized in that same manner, proportion and the expected timeframe as set out in the Prospectus under the section headed "Future Plans and Use of Proceeds".

The table below sets out the planned and actual applications of the net proceeds up to December 31, 2024.

	Allocation of net proceeds from the Global Offering (HKD in millions)	Percentage of net proceeds (%)	Utilization up to December 31, 2024 (HKD in millions)	Unutilized proceeds as of December 31, 2024 (HKD in millions)
Solution upgrade and function enhancement	72.1	31.5	14.1	58.0
Research & development	67.3	29.4	18.4	48.9
Sales and marketing initiatives	44.2	19.3	–	44.2
Selective acquisitions and investment	26.3	11.5	5.4	20.9
Working capital and other general purposes	19.0	8.3	–	19.0
Total	228.9	100.0	37.9	191.0

To the extent that the net proceeds have not been immediately utilized, the balance has been deposited into short-term interest-bearing accounts at licensed commercial banks. The Board currently do not expect to change the intended use of net proceeds as previously disclosed in the Prospectus, and expects full utilization of the net proceeds raised from the Global Offering by December 31, 2029, subject to changes in light of the Company's evolving business needs and changing market conditions.

Employee, Training and Remuneration Policies Policy

The Group had 934 employees as at December 31, 2024, as compared to 1,020 employees as at December 31, 2023.

The Group provides robust training programs for onboarding employees. We also provide regular and specialized trainings both online and offline, tailored to the needs of our employees in different departments. Remuneration packages for our employees mainly comprise base salary and performance-related cash bonus and other incentives.

As required under PRC labor laws, we enter into individual employment contracts with our employees covering matters such as wages, bonuses, employee benefits, workplace safety, confidentiality obligations, non-competition and grounds for termination. In compliance with PRC regulations, we participate in various employee social insurance plans that are organized by applicable local municipal and provincial governments, including maternity, pension, medical, work-related injury and unemployment benefit plans, as well as housing provident funds. We are required under PRC laws to make contributions to employee benefit plans.

We believe that we maintain a good working relationship with our employees and we had not experienced any material labor disputes or any difficulty in recruiting staff for our operations during 2024.

Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor its subsidiary had purchased, sold or redeemed any of the Company's listed securities (including sale of treasury shares) from the Listing Date to the date of this announcement.

Public Float

Listing Rule 8.08(1)(a) of the Listing Rules requires that at least 25% of an issuer's total number of issued shares must at all times be held by the public. On such completion on July 9, 2024, the public float percentage was approximately 28.32%. From information that is publicly available to the Company and within the knowledge of its Directors at the date of this announcement, the Company had complied with the public float requirement under the Listing Rules from the Listing Date to December 31, 2024.

Compliance with Corporate Governance Code

The Group is committed to maintaining high standards of corporate governance practices. The Board believes that good corporate governance standards are essential in providing a framework for the Company to safeguard the interests of the Shareholders and corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Company has adopted the principles and code provisions set out in the CG Code as its own code of corporate governance. From the Listing Date to December 31, 2024, the Company had complied with all applicable code provisions under the CG Code.

Compliance with the Model Code for Securities Transactions

The Company has adopted the Model Code as its code of conduct regarding Directors' securities transactions.

Having made specific enquiries of all Directors, each of the Directors has confirmed that he/she has complied with the requirements of the Model Code during the period from the Listing Date to December 31, 2024.

The Company has also adopted the Model Code as its code of conduct of dealings in the Company's securities by the relevant employees who are likely to possess inside information of the Company and/or its securities. No incident of non-compliance of the Model Code by the relevant employees was noted the Company during the period from the Listing Date to December 31, 2024.

Audit Committee and Review of Annual Financial Results

As of the date of this announcement, the Audit Committee comprises three independent non-executive Directors, namely, Mr. Ng Kwok Yin, Mr. Tian Lixin and Dr. Song Hua, and Mr. Ng Kwok Yin serves as the chairman of the Audit Committee. The Audit Committee has reviewed the annual results of the Group for the year ended December 31, 2024 and has recommended for the Board's approval thereof.

The Audit Committee has reviewed together with the management the accounting principles and policies adopted by the Group and the consolidated financial statements of the Group for the year ended December 31, 2024. The Audit Committee considered that the annual results of the Group are in compliance with the applicable accounting standards, laws and regulations, and the Company has made appropriate disclosures thereof. This annual results announcement is based on the audited consolidated financial statements of the Group for the year ended December 31, 2024.

Scope of Work of Deloitte Touche Tohmatsu

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the year ended December 31, 2024 as set out in the preliminary announcement have been agreed by the Group's auditor, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the audited consolidated financial statements of the Group for the year as approved by the Board on March 31, 2025. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement and consequently no opinion or assurance conclusion has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

Subsequent Event

In January 2025, the Company, together with other independent third parties, jointly established Wuxi Huishan Yuanxinxiwang Industrial Upgrading and Mergers & Acquisitions Investment Partnership (Limited Partnership) (無錫惠山原鑫曦望產業升級併購投資合夥企業(有限合夥)) through its wholly-owned subsidiary Beijing Baiwang Jinkong Technology Co., Ltd. (北京百望金控科技有限公司), acquiring a 7.1942% equity interest for a total consideration of RMB30.0 million as a limited partner, of which RMB19.4 million was paid in February 2025.

AGM

It is proposed that the AGM will be held on June 27, 2025. A notice convening the AGM will be published on the HKEX news website of the Stock Exchange (**www.hkexnews.hk**) and the website of the Company (**www.baiwang.com**), and will be despatched to the Shareholders who have requested corporate communications in printed copy (where applicable) in accordance with the requirements of the Listing Rules in due course.

Final dividend

The Board has resolved not to recommend payment of any final dividend for the year ended December 31, 2024.

Closure of Register of Members

For determining the entitlement of Shareholders to attend and vote at the AGM, the register of members of the Company will be closed from Tuesday, June 24, 2025 to Friday, June 27, 2025, both days inclusive, during which period no transfer of Shares will be registered.

In order to be eligible to attend and vote at the AGM, all Share transfer documents accompanied by the corresponding share certificates must be lodged with the Company's branch Hong Kong Share Registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Center, 183 Queen's Road East, Wan Chai, Hong Kong for registration no later than 4:30 p.m. (Hong Kong time) on Monday, June 23, 2025.

PUBLICATION OF 2024 ANNUAL RESULTS AND 2024 ANNUAL REPORT

This announcement is published on the website of the Stock Exchange (**www.hkexnews.hk**) and the Company's website (**www.baiwang.com**). The annual report of the Company for the year ended December 31, 2024 will be dispatched to the Shareholders who have requested corporate communications in printed copy and published on the aforesaid websites in due course.

APPRECIATION

The Board would like to express our sincere gratitude to customers and business partners for their trust in the Company, our staff and management team for their diligence, dedication, loyalty and integrity, and our Shareholders for their continuous support.

DEFINITIONS

"AGM"	the forthcoming annual general meeting of the Company to be held on Friday, June 27, 2025
"Audit Committee"	the audit committee of the Board
"Board"	the board of directors of the Company
"CG Code"	the Corporate Governance Code as set out in Appendix C1 to the Listing Rules
"Company", "Group", "we", "us" or "Baiwang"	Baiwang Co., Ltd. (百望股份有限公司), a joint stock company incorporated under the laws of the PRC with limited liability on May 4, 2015 and except where the context indicated otherwise, the Company's subsidiaries
"Director(s)"	the director(s) of the Company
"Global Offering"	the Company's initial public offering on the Main Board completed on July 9, 2024
"H Share(s)"	overseas-listed foreign shares in the share capital of the Company with nominal value of RMB1.00 each, subscribed for and traded in HK dollars and listed on the Main Board
"H Share Registrar"	Computershare Hong Kong Investor Services Limited
"HKD" or "HK$"	Hong Kong dollars, the lawful currency of Hong Kong
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC
"IFRS"	International Financial Reporting Standards
"Listing Date"	July 9, 2024, being the date on which the H Shares of the Company were listed on the Main Board
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended or supplemented from time to time

"Main Board"	the Main Board of the Stock Exchange
"Model Code"	the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix C3 to the Listing Rules
"PRC"	People's Republic of China, excluding, for the purposes of this annual results announcement and for geographical reference only and except where the context requires otherwise, Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
"Prospectus"	the prospectus of the Company dated June 28, 2024
"RMB"	Renminbi, the lawful currency of the PRC
"Share(s)"	ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each, comprising the Company's domestic Shares and H Shares
"Shareholder(s)"	holder(s) of our Share(s)
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"%"	per cent

By Order of the Board
Baiwang Co., Ltd.
百望股份有限公司
Ms. Chen Jie
Chairlady of the Board and Executive Director

Hong Kong, March 31, 2025

As of the date of this announcement, the executive Directors are Ms. Chen Jie, Mr. Fu Yingbo, Mr. Zou Yan and Ms. Jin Xin; the non-executive Directors are Mr. Huang Miao and Mr. Diao Juanhuan; and the independent non-executive Directors are Mr. Tian Lixin, Dr. Wu Changhai, Dr. Song Hua and Mr. Ng Kwok Yin.